

Times/MORI poll of key seats points to fierce battle in final days

Labour piles on pressure in marginals

By Robin Oakley, Political Editor

The Conservatives are still heading for victory in the election on Thursday. But the latest Times-MORI opinion poll in marginal seats suggests that Mrs Thatcher could be returned with a much reduced majority and that there is everything to play for in the last few days of the campaign.

A series of opinion polls over the weekend gave the Conservatives a lead of between seven and 10 per cent nationally. But the latest MORI poll in the key marginal seats that will determine the outcome of the election shows a sharp increase in Labour support, which, if the pattern were repeated on June 11, could reduce the Conservative majority to only 40 to 50 seats - similar to the majority of 43 in 1979.

Only a week before, MORI's findings suggested that the Conservatives were then on course for a repeat of their 144-seat majority in 1983. Interviewing voters in 73 marginal constituencies on June 5-6, MORI found that the Conservative lead over Labour in the Conservative-Labour marginals had dropped from 8 per cent a week before to just 1 per cent.

ELECTION 87 X

- Election reports 12, 13 Owen interview 14 Thatcher factor 16 Leading article 17 Letters 17 Campaign sketch 24

That showed a 2 per cent drop over the past week in Labour's support in the Conservative/Labour marginals and a 3 per cent increase in the Alliance vote in those seats. In the Conservative/Alliance marginals it showed Labour down one point, the Alliance up one and the Tories at level-pegging.

The percentages were, with the 1983 election figures in brackets: Con/Lab marginals: Conservatives 39 (43), Labour 39 (33), Alliance 22 (23); and in Conservative/Alliance marginals: Conservatives 45 (48), Labour 22 (14) and Alliance 32 (36).

That represents a 5 per cent swing to Labour with the Alliance down 1 per cent in Conservative/Labour marginals and a 5.5 per cent swing in the Conservative/Alliance marginals, with the Alliance down 4 per cent.

But although Harris and MORI tell a different story on the movement of votes over the past week, their findings about the overall state of the parties in the marginal seats have come closer together as a result.

Issues that have come to the fore include defence (up 13 per cent), which is good for the Conservatives, and the National Health Service (up 10 per cent), which is good for Labour.

Seating projections from marginal polls are a risky business and MORI's tracking of a Labour advance differs from the latest Harris poll in marginal seats published yesterday on London Weekend Television's Weekend World.

That showed a 2 per cent drop over the past week in Labour's support in the Conservative/Labour marginals and a 3 per cent increase in the Alliance vote in those seats.

The percentages were, with the 1983 election figures in brackets: Con/Lab marginals: Conservatives 39 (43), Labour 39 (33), Alliance 22 (23); and in Conservative/Alliance marginals: Conservatives 45 (48), Labour 22 (14) and Alliance 32 (36).

That represents a 5 per cent swing to Labour with the Alliance down 1 per cent in Conservative/Labour marginals and a 5.5 per cent swing in the Conservative/Alliance marginals, with the Alliance down 4 per cent.

But although Harris and MORI tell a different story on the movement of votes over the past week, their findings about the overall state of the parties in the marginal seats have come closer together as a result.

Issues that have come to the fore include defence (up 13 per cent), which is good for the Conservatives, and the National Health Service (up 10 per cent), which is good for Labour.



Mr Neil Kinnock, the Labour Party leader, and his wife Glensy waving their way through supporters and photographers to reach the platform at the Business Design Centre in Islington, north London, yesterday (Photograph: Chris Harris).

Gould in appeal to waverers

By Our Political Editor

Labour yesterday launched a drive to recapture its former supporters, who have drifted away to the SDP/Liberal Alliance, as the party's last hope of wresting the election from Mrs Thatcher and the Conservatives.

Mr Bryan Gould, the party's campaign co-ordinator, urged them: "Come back to us, trust us". He said that voters do not trust Labour under Mr Neil Kinnock's leadership and claimed that Labour's private polls now showed that voters preferred Mr Kinnock over Mrs Thatcher as a potential Prime Minister by a margin of 5 or 6 per cent.

The Conservatives, by contrast, will attack Labour's unilateralist defence policies and the latest middle class Labour's taxation policy, which could lead to 6 million couples without children of child benefit age losing nearly £8 per week.

In her speech to a Wembley rally yesterday Mrs Thatcher predicted that thousands of traditional Labour supporters would desert the party because they could not stomach what she called its "no defence" policy.

She sought to head off the expected Labour assault on

Customs men start election week disruption early

By Andrew Morgan

Striking Civil Servants will cause widespread disruption today at the start of a two-day stoppage over pay in the run-up to the general election.

Unemployed and supplementary benefit payments, air and sea ports, government computer centres, criminal and county courts and administrative units of Whitehall departments, including the Ministry of Defence and the Department of Trade, will all be hit by stoppages.

About 200,000 Civil Servants, members of the Civil and Public Servants Association and the Society of Public and Civil Servants, are taking the action in pursuit of a pay claim worth 15 per cent of £20 a week. The Government has offered 4.5 per cent.

Customs officials handling freight walked out 24 hours early yesterday to hit hauliers heading for ports early to avoid the strike. Management handled the freight, but there was still a glut. A spokesman said drivers heading for Kent ports could expect further delays.

About 50,000 passengers and 2,000 lorry drivers are expected to pass through customs at Dover. Honesty boxes will be put out today and tomorrow, with management operating random checks.

Kidnap envoy returns today

By Nicholas Beeston

Mr Edward Chaplin, the British First Secretary in Tehran who was kidnapped and beaten by Revolutionary Guards last month, returns today with his family to London today in a move which could signal an easing in British-Iranian relations after a bitter 10-day diplomatic feud.

On Saturday the head of the British mission to Tehran, Mr Christopher MacRae, was summoned to the Iranian Foreign Ministry and told that Mr Chaplin and four of his colleagues had eight days to leave the country. The official Iranian news agency, IRNA, said the Britons were being sent home for the "unjustified expulsion" of five Iranian officials in Manchester.

The expulsion of the Iranians and the closure of the Consulate-General in Manchester by the Foreign Office was made after Iranian officials failed to account for Mr Chaplin's treatment. His abduction was linked to the arrest of the Iranian vice-consul in Manchester, Mr Ahmad Ghassemi.

In spite of warnings by the Foreign Office last week that any tit-for-tat retaliation would "give rise to further serious consequences for UK-Iranian relations", diplomats were privately relieved that the Iranian regime had not prosecuted Mr Chaplin, on unspecified "serious" charges.

Although he enjoys diplomatic immunity, his treatment, and Iran's record in matters of diplomatic protocol, gave rise to fears that radical elements in Tehran might take stronger action against the British mission.

"Our overriding concern is to get our people out and then take a cool look at our position," said a source at the Foreign Office yesterday.

It is believed that no further British action will now take place until after the election, by which time all the expelled British and Iranian diplomats will have returned home.

In addition to Mr Chaplin, the Iranians have also ordered the expulsion of Mr Peter Mathers, a First Secretary; Mr Roger Kershaw, a Second Secretary; Mr Mark Clements, a Second Secretary; and Mr Christopher Wigginton, a Third Secretary.

Mr Ahmad Ghassemi has left Britain. He has not been seen in public since meeting senior Foreign Office officials with the Iranian Charge d'Affaires two weeks ago and is now understood to have arrived back in Tehran.

Bavadra not to see the Queen

By Our Foreign Staff

The deposed Fijian Prime Minister, Dr Timoci Bavadra, arrived unannounced in London yesterday on a forlorn mission to rally support from the Queen, the Government and the Commonwealth Secretariat.

But Dr Bavadra, who was overthrown in a military coup last month, is expected to be given only cursory attention during his stay.

On arrival Dr Bavadra said: "I hope to discuss with the Queen the events taking place in my country."

But Buckingham Palace said later that Dr Bavadra would be meeting only the Queen's private secretary, Sir William Heseltine, today.

The Foreign Office, indicated yesterday that the deposed leader could not expect to visit anybody above the rank of under-secretary.

Even at the Commonwealth Secretariat, which was most supportive of Dr Bavadra during the military coup, he is likely to receive little more than moral support.

The Fijian High Commissioner in London, Mr Sailosi Wai Kapa, told The Times yesterday that he had been instructed by Suva to treat Dr Bavadra "like any other Fijian citizen."

Fiji photograph, page 8

McNulty wins

Mark McNulty scored a last hole victory in the Dunhill British Masters at Woburn with one stroke to spare over Ian Woosnam. Page 44

Portfolio

- There is £12,000 to be won today in The Times Portfolio Gold daily competition, three times the usual amount as there was no winner on Friday or Saturday. The £8,000 weekly prize was won on Saturday by Mrs E. Waddington, of Chorleywood, Hertfordshire. Details, page 3. Portfolio list, page 30.

INDEX: Home News 2, 3, 5; Election reports 12, 13; Spectrum 8, 10; Overseas 6, 8, 14; Business 25-30; Sport 40-44; Appointments 33-37; Arts 38; Births, deaths, marriages 19; City Diary 27; Court 18; Crime de la Crime 37-39; Crosswords 14, 24; Diary 16; Entertainments 16, 21; Features 16, 21; Information 39; Law Report 18; Leading articles 17; Letters 17; Nature notes 18; Obituary 18; Religion 5; Sale room 19; Science 23; TV & Radio 23; Weather 24



Owen's campaign bus impounded

By Martin Fletcher, Political Reporter

What some would say Dr David Owen has done to the Alliance, a zealous traffic policeman yesterday did to Dr Owen's election campaign vehicle. He hijacked it.

He drove it from outside the National Liberal Club in Whitehall, central London, where it has been parked on every day of the campaign, to the police pound in Old Kent Road.

This is not just any old bus. It is painted in vivid Alliance gold and emblazoned all over with the Alliance slogan, "The Time Has Come". Inside are televisions, telephones, a video, a facsimile machine, a kitchen and an executive suite for the SDP leader.

Mr David Bennett, the driver, had parked it on double yellow lines outside Whitehall sources said there had been no last-minute hitch to delay her and that she had never intended to arrive on time. She will go straight to a

Continued on page 24, col 1

Thatcher keeps summit waiting

From Andrew McEwen, Diplomatic Correspondent, Venice

Mrs Thatcher will today be the last of seven world leaders to make her entrance on the international stage afforded by the Venice economic summit.

Her late arrival - 15 minutes after the opening ceremony has finished - is certain to put an election gloss on her role as an international figure.

The unstated implication that she can afford to skip a ceremonial occasion attended by President Reagan, President Mitterrand of France, Chancellor Kohl of West Germany, Prime Minister Nakasone of Japan, Prime Minister Mulroney of Canada and Italy's interim head of Government, Senator Amintore Fanfani, has not so far been taken amiss by her hosts.

Whitehall sources said there had been no last-minute hitch to delay her and that she had never intended to arrive on time. She will go straight to a

dinner of heads of state and government. Mr Nakasone yesterday described the meeting as "a summit of crucial importance which could determine the future of the world economy".

However, the main focus of attention has shifted to West Germany, which is under criticism for the "virtue tomorrow" flavour of its promises to move next year towards economic expansion.

Chancellor Kohl is to see President Reagan today. The two leaders are at opposite ends of the spectrum with the Americans taking a lead in demanding greater expansion. A European diplomatic source said the Americans were in a minority of one in wanting to introduce an element of compulsion to reinforce good intentions. Response to Reagan, page 6 Business News, page 25

Security making waves with the idle gondoliers

From Andrew McEwen, Venice

The gondoliers are demanding £108,000 compensation for loss of income caused by security precautions to protect the visiting leaders. "The gondoliers are Venice's trademark; they must be mad to ban us," said Signor Siebessi.

Those waters include a stretch of the Canal Grande overlooked by a former palace of the Doges where Mrs Thatcher will stay. Signor Siebessi and his twin sons and two brothers and their black-hulled craft, worth £8,000 each, would normally be earning £25 an hour. Instead they will be tied up, grumbling bitterly about the 250 extra motorboat taxis which have already arrived to replace them.

"The motorboats have been frightening our customers with their big waves, splashing our gondoliers, honking their horns and going the wrong way up one-way canals," he grumbled. "Why couldn't they have held the summit somewhere else, like a mountain top in the Dolomites? Any of the resorts there would have been glad to see them." Just about everyone else, except hotel keepers and the mayor, seems upset. But while city authorities meet the unions to discuss compensation, the security forces are taking no chances. Venice yesterday suffered an insistent chatter of patrolling helicopters in addition to the traditional rumble of motorboats and jangle of church bells. More than 4,000 police have been drafted from other parts of Italy. Even the pigeons are under suspicion. Local newspapers are full of bizarre fears that someone might strap a radio-controlled bomb to a pigeon and train it to fly into the Ducal Palace during tonight's opening ceremony. Not everyone, however, has forgotten that Venice exists because of the Venetian way with money. Hotel keepers deny that prices have increased, but the British press are belittled in an adequate but not luxurious hotel costing £140 a night. An intimidatingly elegant waiter at the much more sumptuous Hotel Gritti Palace, where the British and French official delegations will stay, raised an eyebrow when asked about reports of profiteering. "Disinformazione scandalosa, Signora," he said - charging £1.70 for a glass of house wine.

PAY ALL YOUR CREDIT CARDS AND BILLS NOW. REPAY UP TO 50% LESS PER MONTH WITH UK Finance. NOTHING TO REPAY FOR 4 MONTHS. YOUR REPAYMENTS DO NOT START UNTIL OCTOBER. 1st PAYMENT FREE at an APR of only 18.8%.

NEWS SUMMARY

Ferries told not to ballast bow

Townsend Thoresen has discontinued the practice of ballasting the bow of ferries at Zebrugge to enable upper vehicle decks to fit the loading ramp...

1.3m on home list Police hit by CS gas

A record 1,350,000 households are on waiting lists for council homes in England, the housing charity Shelter said today.

Cracks in reactors

Cracks in the stainless steel cladding of fuel pins from two advanced gas nuclear reactors may make the reactors operation more costly, the Central Electricity Generating Board said yesterday.

Search continues

Scotland Yard is stepping up its search for Miss Suzy Lamplugh, nearly a year after her disappearance from a south-west London estate agency where she worked.



Private prison offers

Several companies have approached the Government with options for privatizing prisons, Lord Calthness, Minister of State at the Home Office, confirmed yesterday.

Whitehall 'super union' plans hurt by Militant takeover

Plans to confront the Government with a much tougher and more powerful trade union structure within Whitehall departments have been blunted because of the Militant Tendency's take-over of the largest Civil Service union.

Unions to demand increased rights for temporary staff

The trade union movement is preparing an extensive campaign to tackle the growing problem of temporary and casual workers outside employment protection laws.

Charter finds million jobs

There is a £92 billion backlog of infrastructural repairs to be carried out in Britain, according to a report published today by the Charter for Jobs.

Members had the right to elect officials. "The question of control by the members is a crucial issue", he said.

Airlines jostle for peak flights

More than 100 of the world's biggest airlines are to meet in Bangkok this week in an attempt to set international flight timetables for next year.



Woman Police Constable David Chapman, of Putney Lacrosse Club, at Capital Radio's venture day in Battersea Park, London, yesterday. (Photograph: Deniz McNeelance)

Advertisement for Channel 4 News featuring a chair and the text: 'COULD THIS BE THE MOST CRITICAL SEAT OF THE ELECTION FOR MARGARET THATCHER?' and 'Tonight 45 ordinary voters from 3 marginal constituencies question Margaret Thatcher. 7.00pm on Channel 4 News.'

Women outnumber men by five to one. The unions are concerned that many firms are now designating workers as part-time to avoid paying pension and holiday entitlements...

Accuracy before speed decides puzzle winners

The London finals of The Times/Collins Dictionary Crossword Championship, held at the Park Lane Hotel over the weekend, showed once again the importance of accuracy as well as speed in solving puzzles.

Eleven die in weekend road accidents

Eleven people died in road accidents at the weekend. But 47 passengers on board a London-bound Citylink double-decker coach from Glasgow narrowly escaped injury yesterday morning when it smashed through a crash barrier and careered across three northbound lanes of the M1 near London.

Roadways report

Southbound lane closures between junctions 7 and 6 (Harlow/M25). M25 Essex: road widening on the junction 31 roundabout (Grays).

Action group calls for parking spaces

Parliamentary election candidates are being urged to commit themselves to the retention of parking spaces in central London.

London and the South-east

M2/A2 Kent: contraflow at Cobham. M20 Kent: contraflow between junctions 7 and 8 (Maidstone/A20).

Wales and the West

M4 Gwent: outside lane eastbound at junction 27 (High Cross). M4 Glamorgan: lane closures in both directions between junctions 34 and 35 (Rhonda/Pen-coed).

BBC storm book

Third brake for sat

ant teacher national asse

abolition p





# THERE'S ONLY ONE LEADER.

Only one has all the right features. The new Special Edition Citroën BX 14E Leader. At £6,103 it's standing for election to your front drive.

The fuel consumption (51.4mpg at a constant 56mph) is conservative, the accommodation is liberal, the suspension is independent and the 1360cc engine is capable of 100mph without undue labour.

**CITROËN BX LEADER.**

Election promises? Certainly. Citroën's new Leader will guarantee you adjustable reclining front seats with headrests, a laminated windscreen, rear seatbelts,



**SPECIAL EDITION £6,103**

four-wheel disc brakes, halogen headlamps, a heated rear window and, in the longer term, a higher resale value.

The time has come.

Dial 100 and ask for Freefone Citroën UK Ltd. They'll give you the address of your nearest dealer.

Don't waste your chance. Make sure you get out and test drive the new BX Leader. The pound in your pocket never had it so good.



PRICE CORRECT AT TIME OF GOING TO PRESS AND INCLUDES CAR TAX, VED AND FRONT/REAR SEATBELTS. DELIVERY ROAD TAX AND NUMBER PLATES EXTRA. OFFICIAL CIVIL FUEL CONSUMPTION FIGURES: URBAN CYCLE: 33.2MPG (35.5L/100M); CONSTANT 56MPH: 51.4MPG (55.5L/100M); CONSTANT 75MPH: 35.8MPG (31.1L/100M). PERFORMANCE FIGURES: MANUFACTURED. FOR FURTHER INFORMATION WRITE TO CITROËN UK LTD, FREEPOST, LONDON SW4 8NR.

Princess A  
L  
fe  
Permanity  
use test  
available  
for £315  
id  
ward minia

# Princess Anne rides the waves in rescue boat



Princess Anne fulfilled an ambition yesterday when she went for a 40 mph spin in an inflatable lifeboat in the Solent.

Both the Princess and her son Peter, aged 10, took the controls of the 21ft rescue boat during a 45-minute exercise in choppy seas off Lymington, Hampshire.

The trip was organized by Mr Raymond Baxter, the broadcaster, a member of the RNLI's management committee, who told the Princess at a lifeboat launching ceremony last May that it was just like riding a horse.

When the Princess named Southend-on-Sea's rigid inflatable lifeboat last month, she said she would like to go to sea in one. Yesterday's trip was the outcome.

Mr Alan Coster, the lifeboat helmsman, said she thoroughly enjoyed the thrill as the lifeboat sped across the water. "She was very impressed", he said, after the Princess brought the boat into shore at the Royal Lymington Yacht Club.

## Paternity case test available for £315

By Peter Evans Home Affairs Correspondent

Tests using a genetic "finger printing" technique have become commercially available at an Abingdon laboratory run by Cellmark Diagnostics, part of ICI Diagnostics.

The tests are based on the uniqueness of each person's genetic make-up, determined by the DNA molecule in all living organisms. Samples of blood, tissue, semen or hair will provide identification for individuals in paternity and other cases.

Ms Elspeth Caton, of ICI Pharmaceuticals, said: "Other tests for paternity have been able to say only that somebody was not a father. DNA fingerprinting tests can show beyond doubt a child's paternity or maternity."

Ms Caton said that a test to establish parenthood would cost about £105 for each person involved, in other words a bill of £315 for examining blood from the father, mother and child.

Those wishing to use the technique would include solicitors, doctors, universities and medical centres. The technique could be used in immigration disputes, to cover family relationship claims, or even to establish pedigrees in animals and plants.

The Home Office said that DNA fingerprinting had also been used in a handful of cases at Aldermaston Central Research Establishment. From July, courses would be run for two or three scientists from each of the six regional forensic laboratories. They should then be able to offer the test to police forces in cases where there were difficulties in identifying it. It would be most used in cases of serious violent crime.

Discussions were being held between ICI and the Home Office about the future use of the test. Attempts were being made to make the process more automated. At present it took three weeks to complete one test.

For about three months, the Home Office has been involved in a trial of about 40 families to check the suitability of the test for immigration cases. They have agreed voluntarily to the tests being carried out, the Home Office said. None of the results is known yet.

A case of rape involving a man from North Wales is expected to provide DNA genetic fingerprinting with its most significant legal test.

The case, in which the man is pleading not guilty, is expected to be heard in October.

## Policing Britain: 1

# Legislation 'to blame for fewer crimes being solved'

A 3 per cent drop in the crime solving rate in England and Wales - from 35 per cent to 32 per cent in 1986 - is being partly blamed on the new Police and Criminal Evidence Act, implemented in January 1986.

Mr John Over, chief constable of Gwent, reporting a fall from 55.4 to 50.3 per cent, says: "This decrease is in line with national trends and was expected as a result of the Act".

Mr Frank Jordan, chief constable of Kent, says the effects of the Act, including restrictions on the investigative process and the absorption of much-needed manpower, are "likely to be reflected in a reduction of detection rates. I believe this to be an observation that will be echoed throughout England and Wales".

Mr Robert Bunyard, chief constable of Essex, says that there is no doubt that part of this area's 10.4 per cent crime growth and a clear-up rate down from 43.4 to 36.7 per cent is attributable to safeguards under the Act which

persistent criminals use to their advantage. The Act entitles a person in custody to consult a solicitor privately at any time, except in very limited circumstances. Professional offenders, Mr Bunyard reports, know how to take full advantage of that provision and also of the one which gives them the right to remain silent.

"In an increasing number of instances, solicitors are not only making suspects aware of the right of silence but advising them not to answer any police questions until such time as the strength of the police evidence is known", he says. "While such advice may well be to the benefit of individual suspects and is within the provision of the Act, it does not assist the police in their responsibilities to detect crime."

One strong area of complaint is the Act's creation of custody officers, responsible for supervising people held in police stations, who must be of the rank of sergeant or above. Mr David Shattock, chief constable of Dyfed-Powys, predicts the need to find more supervisory-rank officers "unless some sensible compromise is reached". Some officers see signs of hope, however. Mr Owen Kelly, commissioner of the City of London police, reports signs that the Act and the introduction of the Crown Prosecution Service, "have, in the short term, blunted our efficiency. Given more experience (including the forthcoming introduction of tape recorded interviews of suspects), I am hopeful that we shall regain a measure of effectiveness". In West Mercia, Mr Anthony Mullett reported that detection rates fell by as much as 10 per cent while his force

grappled with the new complexities but determination to overcome the difficulties began to meet with some success. By the end of the year the shortfall in detection had been reduced to 4.2 per cent.

In Cheshire, an additional 78 civilian staff were taken on to help cope with the problem, but that led to only 17 officers being released for operational duties. The Act was part of the reason.

There is criticism too of the Crown Prosecution Service, which began in October 1986. Mr Alan Dyer, chief constable of Bedfordshire, says it did not lead to "the proclaimed financial savings, nor did it reduce the administrative burden of the preparation of files for presentation at court".

However, an optimistic Mr Peter Joslin, chief constable of Warwickshire, thinks that in the long run the Act and the new prosecution service will be seen as necessary and desirable to maintaining public support.

Tomorrow: Neighbourhood watch.

## Liverpool docks

# Tide turns for a city's port

By Ian Smith

High tide carried the giant Atlantic Compass into maritime history at dawn yesterday as it berthed at the Royal Seaforth Terminal and became the biggest ship to enter Liverpool docks.

In the port's bustling boom years hundreds of dockers swarming like quayside ants would have taken a week to unload the 400 containers and 1,100 tons of timber stored below four layers of deck.

Modern technology and harsh economic realities ensured that the towering addition to the Atlantic Container Lines' fleet was ready to set sail for North America on the evening tide. Dockers, too, were free to attend evening mass at "Paddy's Wigwam", the Scouser's irreverent name for the city's ultra-modern Roman Catholic cathedral.

Where once the dockers would have offered a prayer for the quadruple pay they had earned working the "Golden Nugget" last night they thanked God they still had a job... and their children a future.

Just six years ago huge losses and a dramatic slump in trade struck the docks. Today the Mersey Docks and Har-



Mr Trevor Furlong, managing director of the Mersey Docks and Harbour Company, is riding a wave of optimism with a £4.8 million operating deficit steered into a modest but promising profit of £2.1 million in the past financial year.

Dockers once disparagingly considered as overpaid loafers ready to strike on the shallowest pretext are now recognized as being amongst the most efficient and productive worldwide.

The port which lost 250,000 man hours through industrial disputes in 1972 did not shut for a single day last year and the men can unload any cargo on the turn of a tide.

Internationally its reputation is so high that company managers are sent to overseas

ports as advisers and countries such as Saudi Arabia, India, Sri Lanka and East Africa send their senior personnel to the company's headquarters in England for training.

Decimation of the docks' workforce has been the price of success. Where 30 years ago the company employed about 20,000 men it now has 2,516 on the payroll.

Mr Trevor Furlong, managing director of the Mersey Docks and Harbour Company, and a team of bullish directors are responsible for refloating the docks.

Mr Furlong, son of a docks' manager, joined the company 30 years ago after qualifying as a chartered accountant.

With typical Merseyside compulsion to relate everything to soccer, he equates the salvation of his docks to a cup final between Liverpool and Manchester United - without the unsettling presence of a George Best.

"We are a team, not individual players", he said. "We are going to succeed and Liverpool Docks is going to regain its standing in the world of shipping because we are fighters, we want the cup not runners-up medals."

## Feminist challenge to Church

By Clifford Longley Religions Affairs Correspondent

For the seventh time this year members of the St Hilda Community, a group of Anglican feminists, took part yesterday in a service of Holy Communion celebrated by a woman priest ordained overseas.

The services, frowned upon by the Church of England authorities, are being held as a protest at the Church's refusal to ordain women or to recognize women priests from abroad as priests.

The St Hilda Community held a similar service at Easter, also at the chaplaincy of Queen Mary's College, east London.

Ms Monica Furlong, a founder of the community, said visiting women priests have been celebrating Communion in private regularly for the past seven or eight years and that the community was formed to generate more publicity for the services.

It was, she said, a "continuing challenge to the Church of England about the sexism of its current thought".

## Sale room preview

# Hilliard miniature once belonged to Charles I

By Geraldine Norman Sale Room Correspondent

A portrait miniature that belonged to King Charles I is to be sold at Sotheby's this morning. It is by Nicholas Hilliard, the first great British miniature painter, and dates from 1572, only two years after his first dated portrait of Queen Elizabeth I.

The little roundel, 3.8cms in diameter, depicts Edward Seymour, Earl of Hertford. Hilliard began life as a goldsmith and intended such roundels to be seen as jewels, held in the hand and admired.

The piece is in good condition, signed with Hilliard's rare monogram and carefully described in van der Doort's catalogue of Charles I's picture collection, "done by Old Hilliard, sett in a black jetton box".

The only catch is that when it was sold at Sotheby's 10 years ago, two collectors went mad and drove the bidding up

to £70,400. Sotheby's does not expect to repeat that price and is estimating the miniature at £35,000-£45,000.

The sale contains good examples of the portrait miniature school that flourished in Britain in the late eighteenth and early nineteenth centuries. Smart, Engleheart and Cosway, and an outstanding example of the last flowering of the miniature tradition, a lady on a balcony against a landscape, painted around 1840 by Robert Thorburn (estimate £2,000-£3,000).

On Wednesday Glendinning's has a sale of Renaissance portrait medals, the cheapest Renaissance art works to be found in the world. There is even a medal by Benvenuto Cellini, whose claim to be the greatest metalworker of the Renaissance is not considered far from the truth. It is a portrait of Pope Clement VII de Medici and estimated at £350 to £450.

There is a self-portrait by Leone Battista Alberti, architect, sculptor and man of letters (estimate £6,000-£8,000) and a large bronze portrait of Leonello d'Este by Pisanello (estimate £4,000-£5,000).

The same portrait struck in lead, which is always less sought after, is only estimated at £80-£120. An apparently unique (and charming) lead portrait of a courtesan by Leone Leoni is estimated at £200-£250.

Both Christie's and Sotheby's have their major summer sales of Chinese art this week. Christie's today and Sotheby's tomorrow. The star turns are two large, pottery figures of horses of the Tang dynasty, created as funeral ornaments for the tombs of ancient Chinese warriors.

Sotheby's expects them to make around a quarter of a million pounds each.

An unusual feature of the sale is the unglazed, life size,

pottery figure of a goose from a tomb of the earlier Han dynasty, no doubt from the tomb of an agriculturalist (estimate £25,000-£35,000).

There are early blue and white pieces in both sales. Christie's has a rare blue and white baluster jar of around 1350 with a swirling decoration of seaweed and fishes, which is estimated to fetch £120,000-£180,000.

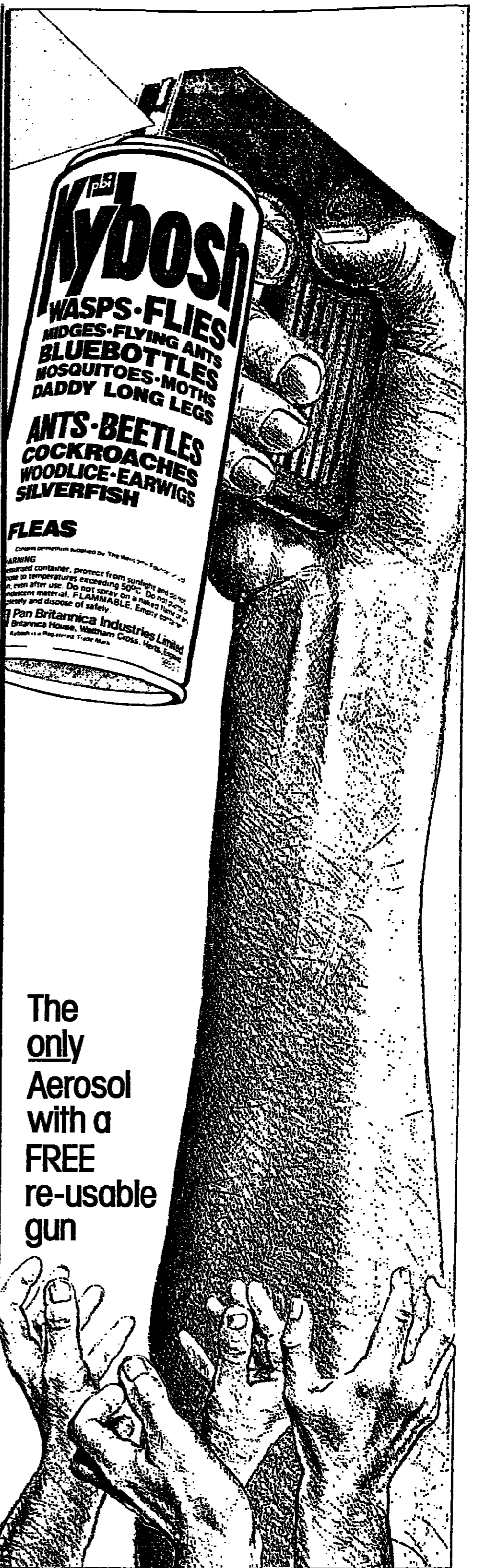
On Thursday and Friday Christie's is selling modern British pictures, old fashioned ones on Thursday which they dub "traditionalist" and "modernist" on Friday.

The traditionalists include a half-length portrait of the young Lady Evelyn Herbert by Sir William Orpen (estimate £15,000-£20,000) and three riders on horses at a ford by Sir Alfred Munnings (estimate £25,000-£35,000). The modernists include a portrait of Lytton Strachey (estimate £12,000-£18,000)

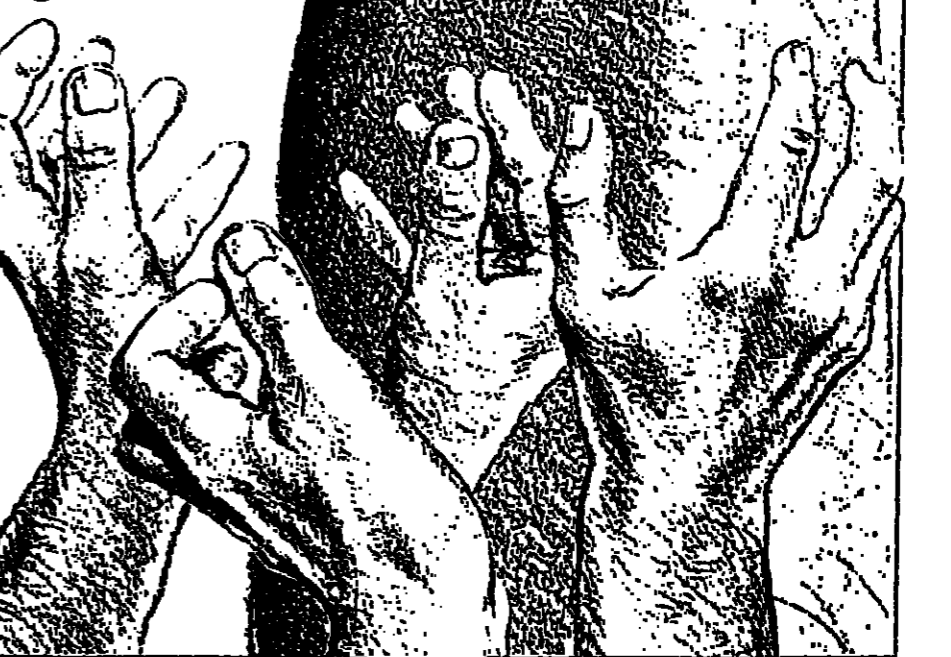
Christie's sale of important British and American sporting paintings in New York on Friday was something of a failure and could imply a break in the market. Its Old Masters picture sale in New York a few days earlier had the same result.

There were 283 lots in the sporting paintings sale and 199 found buyers but some of the most expensive failed to sell. John Wootton's "Chestnut Arabian of Hampton Court" was unsold at \$160,000 (estimate \$200,000-\$250,000) and Herring's painting of the 1841 St Leger was unsold at \$65,000 (estimate \$100,000-\$150,000). The sale's top price was \$99,000 (estimate \$80,000-\$120,000) for a painting by John Ferneley of "Lord Herbert's Hunter".

At Sotheby's New York on Saturday a sale of fine English furniture made \$1.4 million, with 22 per cent unsold. There were 183 lots of which 58 failed to find buyers.



The only Aerosol with a FREE re-usable gun



home & garden products stand above the rest

Kybosh contains permethrin and synergised pyrethroids. Read the label before you buy. Use pesticides safely.

WORLD SUMMARY

Peruvian police chief replaced

Lima - The Peruvian Government has replaced the Lima police force commander and five other members of the police high command following last month's mutiny by non-commissioned officers (Michael Smith writes).

Señor Abel Salinas, the Interior Minister, said that the high command had handed in their letters of resignation immediately after the four-day police mutiny was settled on May 20. The new commander is General Octavio Herrera.

The police strike caught the command by complete surprise, even though it had been rumoured for months.

Squatters Recall for riot

Bonn - Sixteen policemen and a fireman were injured in a two-hour riot in Freiburg early yesterday by 150 mostly masked demonstrators whom police said were young, hard-core troublemakers among local house squatters (John England writes). One protester was arrested.

Stars in his eyes

Mr Michael Foale, left, aged 30, of Louth, Lincolnshire, who has been chosen from 5,000 candidates for US astronaut training, brushes aside the dangers involved, despite the last shuttle disaster. "The risks are not so high that you are going to get killed the day you get on it," he said.

Charges dropped

Paris - The French Government has decided to drop all charges against Ludmila Vanguiene, the Russian woman involved in the Ariane space spy scandal that led to last April's tit-for-tat diplomatic expulsions (Diana Geddes writes).

Deal with Chinese

Peking - Britain and China have signed an agreement on the "final and comprehensive settlement of all their historical property claims", according to a Chinese spokesman in Peking (Robert Grieves writes).

Elephants kill 100

Dhaka - Marauding wild elephants in Bangladesh's south-eastern Chittagong Hill Tracts province have killed more than 100 people and destroyed three villages in the past four months, according to reports here (Ahmed Fazl writes).

Pope has Moscow in mind on Polish visit

From Our Special Correspondent Warsaw

The Pope returns to his homeland today on a politically charged pilgrimage that will try both to strengthen the spirit of the Poles and reassure Moscow that he can launch a Catholic crusade without destabilizing communist regimes.

On this seven-day tour, his third pilgrimage to his homeland since becoming Pope in 1978, there will be explicitly political gestures.

He will kneel at the grave of Father Jerzy Popieluszko who was murdered by secret police in 1984. In Gdansk he will meet Mr Lech Walesa, leader of the banned Solidarity union. And not only will he meet opposition-orientated

intellectuals, but also General Jaruzelski, the Polish leader, at least once and probably twice.

The Pope's homilies, certainly by the standards of his pilgrimages in 1979 and 1983, will not be so laden with appeals for workers' rights. The first pilgrimage was credited with igniting the spirit that gave birth to Solidarity; the second soothed the wounds opened up by the crushing of the union. This pilgrimage, say Vatican officials, will be about the "re-spiritualization" of Poland.

The Pope will try to reassert the importance of faith in everyday life, teaching Poles to resist atheistic or materialist influences. Although this sounds sufficiently devout, it has strong

political connotations. Should parents and teachers protest against plans to expand atheist teaching in schools? How should one oppose official attempts to rip down crucifixes in factories?

Like be-ribboned birthday cakes. "Give us strength, Holy Father," announce the placards in the famous Blikle pastry shop, in the luxury Hotel Victoria, temporarily the Papal nerve centre, preside

with suspicion and curiosity. The main spectators, though, are in the East - in Lithuania and Moscow.

There is opposition to this in the Soviet Union - where the Pope wants above all to minister to the Lithuanian Catholics - both within the establishment and among certain clerics.

But Catholic sources say there is a strong probability of a meeting in Rome between Mr Gorbachov, the Soviet Leader, and the Pope in the autumn, and this could break through some of the major obstacles to such an unprecedented visit.

The pilgrimage to Poland is a test. It will show Mr Gorbachov's internal critics that the Pope's presence in a Communist country does not necessarily lead to a political upheaval à la Solidarity.

Leading article, page 17

Shadow of Gulf confrontation over the Venice summit

Western allies unlikely to give Reagan quick reply on support plea

From Christopher Thomas, Washington

President Reagan has written privately to the leaders of Western Europe and Japan asking for co-operation in ensuring the free flow of oil through the Gulf. He plans to raise the issue at the Venice economic summit today.

The allies are unlikely to give a detailed response, however, until the US clarifies how it will conduct its planned security operation, which seems to be sinking ever deeper into muddle and confusion.

Congress, which continues to believe that the full implications of the operation have not been thought out, is playing for time, hoping that more acceptable alternatives might emerge. The delaying strategy is infuriating the White House, which believes Capitol Hill is interfering excessively in foreign policy.

New legislation has been introduced by Democratic leaders to postpone the plan to put 11 Kuwaiti oil tankers under the protection of the American flag. Apart from being a delaying tactic, the move is designed to distance the Democrats from an operation that is fraught with political and military risks. The legislation is clearly designed to die after a short time.

President Reagan's plan to

escort American flag vessels with warships continues to worry the Democratic-controlled Congress, which seems to be struggling to find a way of dissociating itself from it, while not necessarily blocking it.

Republicans, too, are worried by the security operation. "They don't like the reflagging and they don't like the alternatives," Mr Robert Dole, the Republican leader in the Senate, said of his colleagues.

Senator Jim Sasser, a Tennessee Democrat who recently returned from a visit to the Gulf, said candidly: "The main thing is to slow it down, to avoid precipitate action. We are still feeling our way. There is unease, apprehension, anxiety."

The Administration is expected to deliver a comprehensive report to Congress this week on the security operation. Resolutions in both chambers of Congress demanded the report before the operation could go ahead.

The Administration, meanwhile, is going ahead with plans to increase the number of warships in the Gulf from seven to nine. American intelligence has spotted a Soviet Kara-class guided-missile cruiser heading to

wards the area, heightening fears that Moscow intends to increase its naval presence.

But in an interview published in *The New York Times* yesterday Mr Yuli Vorontsov, the Soviet First Deputy Foreign Minister, said Moscow had no intention of augmenting its force of three small warships.

He added that Moscow was in discussions with Iran, Iraq, India and other countries about ways to ensure freedom of shipping in the Gulf and the Indian Ocean. The Kremlin had proposed such talks with the US but had not yet received a reply.

VENICE: Two senior US officials yesterday warned Iran against deploying its Silkworm missiles at the Strait of Hormuz (Our Diplomatic Correspondent writes).

The White House Chief of Staff, Mr Howard Baker, said: "Iran should think very hard about deployment. The world would be better off, and frankly Iran would be better off if the missiles were not deployed."

The National Security Adviser, Mr Frank Carlucci, said: "It would be very unhelpful for them to try to use these missiles to interfere with freedom of navigation."

Kuwait prepared to deepen involvement of superpowers

From Robert Fisk, Bahrain

If President Reagan's enthusiasm to defend Kuwaiti shipping through the Gulf is motivated by parallel Soviet promises to defend the sea-lanes, then Kuwait's latest reported deal with Moscow is going to give him something to think about.

A verbal promise from the Russians to offer an unlimited number of oil tankers for charter to Kuwait - in addition to the three already under hire - suggests that Iraq's closest ally in the Gulf is quite prepared to turn to Moscow for further help if the Americans renege on their promise to

re-flag at least 11 Kuwaiti vessels for the dangerous 500-mile journey from the Strait of Hormuz to the Kuwaiti port of Ahmadi.

Kuwait, it seems, is quite prepared to deepen both superpowers' involvement in the crisis in order to safeguard its right of passage through the Gulf.

In Venice this week, Mr Reagan will seek the support of other Western leaders for his policy of keeping open the Strait of Hormuz - the "chokepoint of freedom", as he generously calls that windy and inhospitable channel - but the other heads of state are likely to ponder

other, less dramatic issues which have surfaced in the past two days:

● Kuwait's declaration before the Gulf Co-operation Council foreign ministers' summit met in Jeddah yesterday that it had never contemplated foreign bases on its territory.

Tehran warned on Friday that it would attack any US facilities in the Arab Gulf states that were used for an assault on Iran.

● Moscow's growing support for Iraq and its Arab Gulf allies. Two more Soviet warships have moved to the mouth of the Gulf after the mining of the Soviet tanker Marshal Chukov on May 16. In private,

Soviet sources are saying that they have no doubt the mine was Iranian.

● Tehran's instant and furious response to reports in Washington that the Pentagon is considering the "option" of attacking Iranian Silkworm missile batteries installed on the Iranian side of the Strait of Hormuz.

● An immediate and emotional promise from Mr Hussein Sheikholeslam, one of the more radical ministers in the Iranian Foreign Ministry, to co-operate with other Gulf states to keep the sea-lanes open.

Most cogently of all, he expressed his country's policy as follows: As soon as our ships are attacked and we cannot export our oil, we will not permit any other country to export oil.

● The death sentences imposed by a Kuwaiti court on Saturday on six Kuwaiti Shia Muslims - two of them in absentia - on charges of sabotage and conspiracy against the Government. Eight others were given prison sentences.

It may be that the Western leaders meeting in Venice - if not Mr Reagan himself - will ask for time to contemplate precisely which national ultimately stands to benefit from any support given to the US Navy.

THIS SUMMER, WILL YOU BE SAILING SEALINK, NEWHAVEN TO DIEPPE? (OR STEAMING FROM SOME OTHER PORT?)

TV pulpit scandals spreading

From Our Own Correspondent Washington

The scandal that threatens the survival of the multi-million dollar Fraise, the Lord (FTL) television ministry is hitting the finances of other TV evangelical organisations.

The Rev Pat Robertson, who is campaigning for the Republican presidential nomination - although he has not formally declared his candidacy - has been forced to lay off 500 employees from his Virginia-based Christian broadcasting network.

"We just don't have the money to pay their salaries," he said. More than two months of reports about the FTL ministry had "hit the evangelical world like a bombshell". Mr Jim Bakker resigned as head of PTL over a sex scandal. The tax authorities are now threatening to remove the ministry's tax-exempt status because of revelations about "excessive" salaries paid to Mr Bakker and his wife Tammy, who is being treated for drug addiction.

The new PTL leadership is struggling to keep the ministry afloat. Millions of dollars appear to have gone missing and unknown debts are being discovered by auditors. Some assets may have to be sold to meet obligations, including land at its huge resort, Heritage USA, in South Carolina.

The Rev Jerry Falwell, the acting head of PTL, has appealed to supporters to donate \$50 each to save PTL.

But not all is gloom. Mr Jimmy Swaggart's World Ministry Centre announced that donations in 1985 totalled \$130 million.

Gorbachov gets all the credit

From Christopher Thomas Washington

Western Europeans believe the Soviet Union should take most of the credit for progress in arms control, according to a leaked confidential report prepared by the United States Information Agency.

The report examined attitudes in Britain, France and West Germany and has been handed to President Reagan. It suggests his drive for public support for the so-called zero option in Europe has not been a public relations success.

Most people believe, incorrectly, that Moscow and not Washington originally proposed the zero option.

The report was based on surveys carried out in mid-May. It showed that by an overwhelming margin Mr Gorbachov received most of the credit for arms control.

In Britain 63 per cent thought that he deserved the credit, while 13 per cent gave the credit to Mr Reagan. In France the figures were respectively 45 per cent and 16 per cent in West Germany, 72 per cent and 9 per cent.

MOSCOW: The Soviet Union on Saturday conducted its sixth underground nuclear explosion since ending its 19-month test ban in February (A Correspondent writes). Tass news agency said the blast at the test site in Kazakhstan had a yield of less than 20 kilotons.

WELLINGTON: A nuclear device was exploded at the French test site on Mururoa atoll yesterday, a New Zealand seismicographic observatory spokesman said (Reuters reports). The blast, of just two kilotons

Craxi's economic high may catch the prosperous voters

From Roger Boyes, Rome

longer confined to people in Milan and, as in Britain, there is a sense of considerable prosperity in the middle classes and the skilled, employed, working-class. Many families now have a holiday home and three or four-car families are common.

All well and good, but the signs are that the economic recovery may have peaked already and that some of the improvements came from external factors: cheaper oil, for example, and a good rate of exchange against the dollar.

Several Italian industrialists are saying that their exports are losing their competitive edge - indeed, they fell 2.9 per cent last year and still seem to be on a downward slide. The budget deficit is huge, making up 13 per cent of the gross national product. Unemployment is very high at 14.7 per cent, compared to Britain's 10.9 per cent.

Although Rome's fashionable shopping streets - the Via Del Corso, for example - stand up well against those of London, a more interesting comparison is between England's north-east and Calabria, in Italy's deep south. They have similar rates of unemployment, about one in five.

It is in the nature of this election campaign that the division and the prospect of an economic downturn have been ignored. The Italian election is virtually devoid of issues because it is Signor Craxi who has set the terms: he is asking the electorate to judge his past performance, not to brace itself for the future. Did you like it? He is asking Italians - then let's vote for more of the same. But the omens are poor: the future is less certain now for Italians than at any time in the past five years.



Craxi's economic high may catch the prosperous voters

Polish visit  
There is speculation  
in the Soviet Union  
the Pope wants to  
visit - both for  
religious and  
political reasons.  
But a Catholic  
source says  
the Pope's visit  
is not likely to  
be a success.  
The Pope's  
visit to  
Poland is  
seen as a  
major step  
in the  
reconciliation  
of the  
Catholic  
Church  
with the  
Soviet  
Union.  
The Pope  
is expected  
to visit  
Poland  
in the  
next few  
months.  
The Pope  
is expected  
to visit  
Poland  
in the  
next few  
months.



superpower  
The high  
voting

# BRITAIN HAS THE LOWEST INFLATION FOR NEARLY 20 YEARS.

Every Labour Government since the war  
has increased inflation.

**BRITAIN IS GREAT AGAIN. DON'T LET LABOUR WRECK IT.  
VOTE CONSERVATIVE**

# Israeli settlers held after refugee camp rampage

From Ian Murray, Jerusalem

Six militant Israeli settlers were arrested after an hour-long running battle with Palestinians through the streets of a refugee camp near Bethlehem at the weekend as tempers flared in the wake of demonstrations to mark the 20th anniversary of the Six-Day War.

On Saturday evening, thousands of Israelis — left-wingers for the most part — took to the streets of Tel Aviv and Jerusalem to call for an end to the occupation of the territories captured in the war. The marches were peaceful enough although bystanders frequently booed and jeered as they passed.

According to Palestine Liberation Organization (PLO) sources in Jordan, another group of left-wing Israelis is planning to meet senior PLO officers on Wednesday in Budapest. The meeting, arrangements for which have

been kept secret, is to coincide with the opening of a trial against four Israelis who took part in a similar meeting in Romania at the end of last year.

The battle on Saturday evening began when a coach and several cars carrying settlers from Kiryat Arba arrived outside the camp just after the regular evening army patrol to clear the streets had gone through.

There were between 70 and 100 of them, most carrying guns. They had made the 30-mile journey to the camp to punish the refugees because a woman from the settlement had needed hospital treatment on Friday evening after she was hit by a stone thrown from behind the camp fence.

According to residents, the settlers immediately began firing shots into the air. They blocked the main road and set about smashing the windows

of houses and cars and solar water-heating panels. They also set a car on fire.

The Palestinians ran out of their homes armed with knives and a running fight started.

The Army said they arrived to break up the fight at around 11pm. According to the Palestinians, they fired tear gas and bullets in the air. The settlers were ordered to leave, and a night-long curfew was imposed.

Six of the settlers were

arrested and later charged with creating a disturbance and firing in a residential area.

This angry reaction by the settlers follows similar outbreaks last month at Kalkilieh, where a woman settler was burnt to death in April when a petrol bomb was thrown at her car.

Since then the settlers' movement has been calling for firmer protection and threatening to take the law into its own hands if this is not given.

Two Palestinian youths were wounded at Abu Dis College, near Jerusalem, during another demonstration on Saturday.

The Army investigated all shooting incidents and announced yesterday that a soldier was to be court-martialled in connection with the killing of a Nablus money-changer, who died on May 26 after troops fired into the air to break up a demonstration.

# Coup leader sees soldier honoured



Ratu Sir Pema Ganilan, Governor-General of Fiji, decorates a Fijian Indian soldier under the eye of Colonel Sitiveni Rabuka, who led last month's coup against the Government.

# France's coalition licks its wounds

From Diana Geddes Paris

The simmering crisis confronting the 15-month old French right-wing coalition government of M Jacques Chirac fizzed out yesterday with both sides apparently claiming victory and the Minister for Culture, Mr François Léotard, retaining his post.

But the row between the Prime Minister and his ambitious young Culture Minister has left damaging scars which could easily be reopened.

Five days after Mr Chirac had handed down a public ultimatum to M Léotard, who also leads the second largest of the government coalition parties, the Parti Républicain, to stop acting as a party militant or leave the government, M Léotard announced that he intended to continue exercising both his present roles.

In an emotional after-dinner speech on Saturday to nearly 10,000 members of the Parti Républicain, gathered in Frejus to celebrate the 10th anniversary of the party's foundation, M Léotard made his position clear: "I am a government minister, and shall remain so. I am Secretary-General of a political party, and shall remain so. I have my freedom of speech, which I shall retain and which I will use to help the Government succeed and the majority to win."

In other words, he would not resign, which could have provoked a political crisis, leading possibly to the government's downfall; but nor was he or his party willing to be gagged.

M Léotard said his decision was the result of three guiding principles: responsibility, liberty, and loyalty. "I will not take the responsibility for a crisis which could only be to the benefit of (President) Mitterrand."

At the same time, he made clear that his party did not intend to be pushed around by a government coalition partner, the Gaullist RPR Party.

M Léotard made no further reference to his personal presidential ambitions or to his inflammatory comments last week that the Parti Républicain had two possible options in the forthcoming presidential elections — either to support Mr Raymond Barre or himself, adding that "any other hypothesis is ruled out".

In other words, there was no question of supporting M Chirac who is certain to be the RPR candidate.

It was those comments which provoked M Chirac's ire. There had been talk of M Chirac dismissing his potential rival if he did not agree either to toe the government's line or to resign. However, realising the dangers of such moves M Chirac has now evidently decided to opt for the part of conciliation.

In a telegram to M Léotard yesterday, M Chirac said that he "willingly agreed" to M Léotard's desire to retain his ministerial functions. At the same time M Chirac pointedly welcomed M Léotard's decision "to use your freedom of speech from now on to help the government succeed and the majority to win." In other words, there was to be no more criticism of the government or comments damaging to its unity.

M Alain Madelin, Industry Minister and number two in the Parti Républicain said that M Chirac's "long and cordial telegram" showed that "a page has been turned. Reason and true unity have won, as the country wanted."

# Powerful attack on Shia village in Bekaa valley

Zilaya, Lebanon (Reuters) — Israeli helicopters, troops and allied militiamen of the South Lebanon Army attacked Shia Muslim guerrillas around the village of Zilaya in the Bekaa valley overnight, killing two guerrillas, witnesses said yesterday.

In a separate incident, local radios named three Lebanese killed when Israeli

troops fired machine guns into the Bekaa village of Kfarshouba, at the eastern end of Israel's self-declared "security zone".

Zilaya, near Hasbaya 38 miles south-east of Beirut, is midway between the "security zone" and the Syrian army's front line some 11 miles to the north at that point.

The Israeli-backed force clashed with

scores of Shia Amal militia and Hezbollah (Party of God) fighters armed with rifles and bazookas, and withdrew after dawn.

In Tel Aviv, a military spokesman declined to confirm or deny Israeli involvement in the clashes. "We do not generally comment on operations, particularly involving the air force," he said

# Minister sacked for forest fire

Peking (Reuters) — Mr Yang Zhong, China's Forestry Minister, has been sacked for his handling of last month's forest fire that raged for 25 days, killing nearly 200 people, leaving 50,000 homeless and devastating 2.5 million acres of land. The dismissal has yet to be confirmed by the standing committee of the National People's Congress.

The People's Daily, and all other major newspapers in the country, yesterday printed a speech by Vice-Premier Tian Jiyun to a meeting of the State Council, which contained a savage indictment of Mr Yang and his department.

Though Mr Yang was in hospital at the time the blaze broke out and did not reach the scene of the fire for more than two weeks, Mr Tian said he had to bear the major responsibility for the blaze in the north-east province of Heilongjiang.

"The basic cause of the fire was not nature or the five forestry workers who infringed regulations, but chaotic management, slack discipline and bureaucracy," Mr Tian said.

Five forestry workers were arrested last month for arson. Three were charged with throwing cigarette butts onto grass, one with spilling oil and another for producing sparks from a chain saw.

Meanwhile, the overseas edition of the People's Daily said rain had weakened a fire on the Soviet side of the border with Inner Mongolia, and it no longer threatened forests on the Chinese side.

Mr Zhong: Takes blame for slack discipline.

Mr Zhong: Takes blame for slack discipline.



Mr Zhong: Takes blame for slack discipline.

# Philippines police hunting 'sparrows'

Manila (Reuters) — Elite police squads, acting under direct orders from President Corazon Aquino, were called out yesterday to hunt down left-wing assassins who have killed at least six policemen and one soldier in a week.

Two more policemen were shot dead by unidentified attackers in the past two days in the outskirts of Manila.

Mrs Aquino, battling Asia's largest communist insurgency, yesterday ordered intensified military and police operations against the rebel hit-men, dubbed "sparrows" for the speed with which they strike.

The sparrows are small, well-trained and well-armed units of the communist New People's Army (NPA). Their targets are usually policemen.

The police squads charged with tracking down the sparrows, and if necessary killing them, are called "eagles". They are proficient marksmen, some are judo and karate experts.

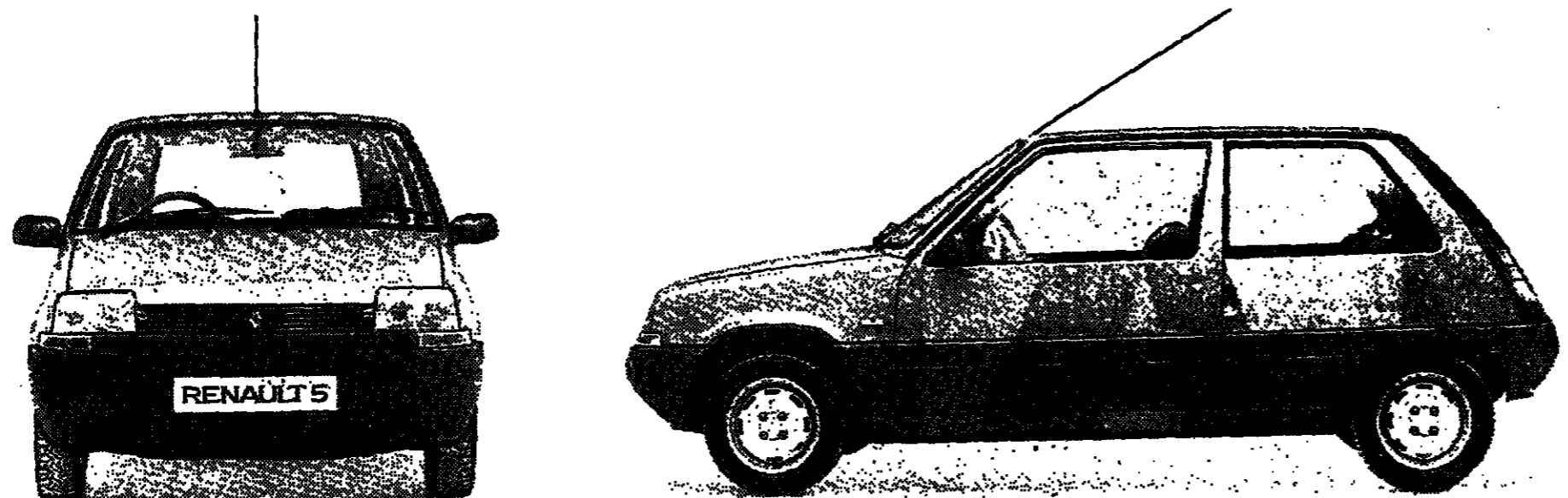
Mrs Aquino heard from army leaders on Saturday about the killings. A palace spokesman said she was "very concerned".

The spokesman said the military was concerned about the impact of the killings on the shaky Philippine economy. He quoted one commander as telling the President: "If the sparrows can kill police officers, they can hit businessmen."

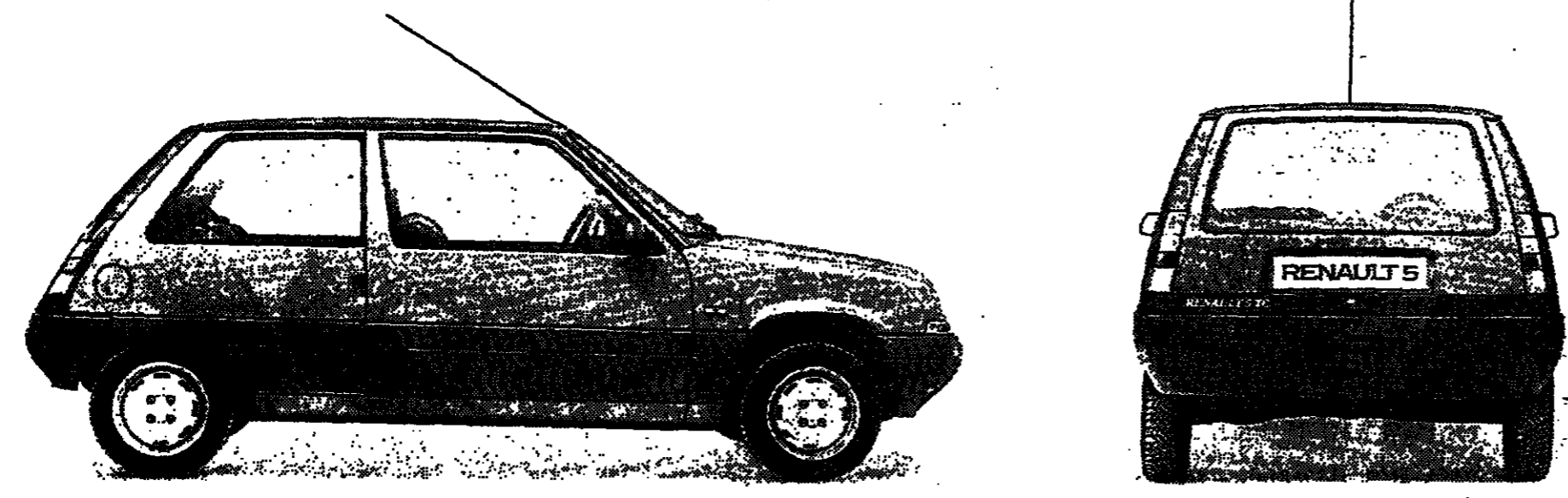
Decree abolished: President Aquino has abolished a decree issued by ex-President Marcos mandating the death penalty for anyone making an attempt on the life of the president, his family, or cabinet members (AP reports). Mrs Aquino said the decree "has no place in a democratic society".

Meanwhile, the Elections Commission has relieved a provincial military commander of duty for allegedly using his men to work for opposition candidates in the May 11 Congressional elections.

Unnamed officials in Tuguegarao, Cagayan province, accused Lieutenant-Colonel Reynaldo Aguinaldo of using soldiers, police and militiamen in instituting widespread terrorism, blatant frauds, including vote-buying even inside polling places, and tampering with ballot boxes.



# £99 DOWN.



# A BARGAIN WHICHEVER WAY YOU LOOK AT IT.

Look at it this way. Only £99 down and a new Renault 5 is all yours.

Then after that from just £33.64 a week\* at a flat rate of only 3.95% p.a.

While we've shown only one example here, the scheme is as flexible as you want it to be, right across the range.

From the economical 956cc Renault 5 TC to the luxurious 1397cc 5 TSE. You could also choose a diesel or an automatic.

So, catch a bus to your local Renault Dealer. After all he's the expert. And then you can drive yourself home.

Flat Rate	3.95%	7.8%	Typical APR
Cash price**	Renault 5 TC 3 door		
Minimum Deposit	£4,950.00		
To be Financed	£4,091.00		
Finance Charges	£350.00		
36 Monthly Payments** of	£145.75		
Monthly Equivalent	£33.64		
Total Credit Price*	£5,355.00		
CUSTOMER SERVICE (referred to the credit providers) normal 11% p.a. flat interest rate (APR 21.5%)	£992.03		

\*Including £9 option fee. \*\*Includes estimated on-the-road costs.

# THE RENAULT 5 FROM £4,540!

This offer is subject to credit status and applies to all new Renault 5s ordered and registered between May 15th 1987 and June 30th 1987 (offer does not include Channel Isles). Written quotations available on request from any Renault dealer (see Yellow Pages). Credit facilities provided by Renault Leasing Ltd, 100 West Horseley Road, Chichester, CH1 5AM. (Finance agreement as term of contract includes 15% VAT, Car Tax, front and rear seat belts and sound system. Number plates and delivery extra. Car shown Renault 5 TC 3 door. (Price Renault 5 TSE £5,910.) RENAULT recommends Castrol lubricants.



**THE BASIC  
RATE  
OF INCOME  
TAX IS  
DOWN TO ITS  
LOWEST  
FOR NEARLY  
50 YEARS.**

**Labour would put it up again.**

**BRITAIN IS GREAT AGAIN. DON'T LET LABOUR WRECK IT.**

**VOTE CONSERVATIVE**

**Sri Lanka in turmoil**

**Sinhalese rebels strike military installations on outskirts of Colombo**

From Vijitha Yapa, Colombo

Two Sri Lankan military installations were simultaneously attacked by gunmen yesterday in attempts to obtain weapons.

The Government said the raiders belonged to a radical leftist group, JVP, whose members are mainly Sinhalese.

One soldier was killed at the Kotalawela military training academy 10 miles from Colombo where 17 Chinese rifles and 2,500 rounds of ammunition were seized.

Meanwhile, at the main Air Force base at Katunayake, 20 miles from Colombo and next to the international airport, guards had been overpowered by five gunmen dressed in Air Force uniforms. About 50 rebels entered the compound and headed for the armoury, while three drove in with a base commander's vehicle.

Air Force guards fired at the vehicle which drove towards the front gate. The occupants were killed after the car ran into a ditch. Ten other rebels were captured.

The Government claimed it may have been organized by the banned JVP group, which led an abortive insurrection in April 1971, put down after more than 10,000 members were killed by the police and security forces.

The group was proscribed after ethnic riots in 1983 and in recent months have held training camps and robbed banks, concentrating their activities in the south. Police say their main appeal is a call to protect the nation because

of an impending Indian invasion.

Two weeks ago the Government proscribed 18 trade unions which had affiliations with the JVP. The organization was strengthened by last week's air drop of nearly 25 tonnes of food and supplies over Jaffna by Indian planes, despite Sri Lanka's strong

Brussels — The EEC yesterday called for an easing of tensions between India and Sri Lanka and for a negotiated solution to Sri Lanka's ethnic conflict (AFP reports). In a communiqué it expressed serious concern over recent developments in relations between Delhi and Colombo. It also reaffirmed its condemnation of terrorist acts, and recognized that it was the Colombo's responsibility to maintain order, but urged a negotiated solution to the conflict.

protest on infringement of sovereignty.

The *Sunday Times* of Colombo said yesterday that India had drawn up elaborate plans for swift military strikes against Sri Lanka if any armed resistance had been shown against the flotilla of Indian boats or planes which carried the supplies to Jaffna last Thursday.

The newspaper said intelligence sources revealed that an Indian assault force had been kept prepared for operational reasons at Trivandrum in Kerala state, which was closer to Sri Lanka than Bangalore

where the mission set off.

The paper also quoted witnesses as saying a large number of papers and documents were burnt at the Indian High Commissioner's residence in Colombo a few hours before the planes dropped the supplies, indicating that the Indians were prepared for a suspension of diplomatic relations or more drastic action.

The *Sunday Times*, formerly a government-owned newspaper which reappeared under private ownership yesterday after 1½ years, also said that Sri Lanka will not take up the violation of the island sovereignty by India at the UN Security Council because it did not want to extend the dispute with India.

The violation had been brought to the notice of the UN Secretary-General. The paper said that the Sri Lanka Government feels the Indians will ask the Russians to use veto powers if it comes up before the Security Council.

DELHI: Five hundred Indian Tamil students waving placards demonstrated here yesterday outside the official residence of Mr Rajiv Gandhi, the Prime Minister, urging him to send troops to Sri Lanka to end the military offensive against the Tamil guerrillas.

Five representatives later presented Mr Gandhi with a memorandum to act "swiftly and decisively" by exercising the "one and only option to save the Tamils from total annihilation". Leading article, page 17



Dr Andrei Sakharov, the dissident Soviet physicist, and his wife, Mrs Yelena Bonner, hugging his step-daughter, Mrs Tatiana Yankelevich and her children, Matvei and Anna, for a family reunion photograph at Moscow airport yesterday.

**Sakharov family reunited in Moscow**

Moscow (Reuters) — Dr Andrei Sakharov, the dissident Soviet physicist, and Mrs Yelena Bonner, his wife, were yesterday reunited with four family members at Moscow's Sheremetyevo airport when his mother-in-law, Ruth, aged 86, returned to live in the Soviet Union.

Dr Sakharov hugged and kissed his mother-in-law, his step-daughter Tatiana Yankelevich, and her two children, Anna and Matvei.

Mrs Ruth Bonner, who moved to the West seven years ago but decided to

return to her homeland after Dr Sakharov was freed from internal exile last December, seemed overcome by the glare of television cameras and crowds of curious onlookers at the airport.

Mrs Yankelevich, asked how she felt to be in the Soviet Union for the first time since she emigrated in 1977, replied: "You don't expect me to answer that, do you? ... It's just overwhelming, it's unbelievable."

She said she would spend three weeks in Moscow with Anna, aged 13, and

Matvei, aged 11, who were born in the Soviet Union but now have American citizenship and live in Boston.

Several friends of the Sakharovs were at the airport with flowers to welcome Mrs Yankelevich and her family, who spent 10 days in Italy before flying to Moscow via Frankfurt.

Dr Sakharov, who has continued to speak out on human rights issues since his release from Gorky, had not seen his stepdaughter and grandchildren since 1977.

**Dissident Irina stripped of Soviet citizenship**

From A Correspondent Moscow

The dissident poet Irina Ratushinskaya and her husband Igor Gerashchenko have been stripped of their Soviet citizenship by official decree.

The news will come as a blow to the couple who emigrated to Britain last December. They had hoped to be able

to retain their citizenship and will now find it difficult, if not impossible, ever to return.

The decree of the Presidium of the Supreme Soviet, dated May 14, said they had defamed the good name of Soviet citizenship and damaged the prestige of the Soviet Union.

Despite her wish to remain a Soviet citizen, Irina Ratushinskaya has not stopped criticising the society which jailed her for more than three years.

In January this year she described the release of prominent political prisoners, like herself and physicist Andrei Sakharov, as deceitful propaganda intended to win the West's trust. She said the

Soviet Union remained "an unhealthy society."

In April 1983 she was tried for illegally circulating poetry critical of Soviet history. She was sentenced to seven years imprisonment and five years internal exile.

She was released in October 1986, having lost 42lb in weight.

**17 die in fire at old folks' home**

Tokyo (Reuters) — Seventeen people aged between 71 and 93 died and 27 were injured in a fire at an old people's home in an eastern suburb of Tokyo. More than 30 of the 75 residents were bed-ridden; and some were carried on the backs of firemen to safety.

**Family freed**

Singapore (Reuters) — A judge here has released six members of a family charged with murdering or helping to murder a man who was cut up and cooked in a curry.

**Babies plea**

Amritsar (AFP) — Darshan Singh, the head priest of Sikhdom, appealed to the faithful to bear an extra child each to fight for the Sikh religion which, he said here, was being repressed by the Indian Government.

**Ship released**

Tel Aviv (AFP) — Israeli naval units have released a Lebanese boat they forced to anchor on Thursday in the northern port of Haifa after seizing 150 radio transmitters.

**Killer heat**

Delhi (Reuters) — Temperatures of 116F in the north Indian state of Uttar Pradesh killed three people, taking the toll in this month's heatwave to 17, the Press Trust of India reported.

**Border treaty**

Hong Kong (Reuters) — China and Mongolia have signed a treaty defining ways of handling border disputes, the official New China News Agency reported.

**Nicaraguan fuel crisis**

**Drastic crackdown on public spending**

From A Correspondent, Managua

President Ortega of Nicaragua has announced a series of drastic economic measures, as the country faces a fuel crisis and a critical deficit in the balance of payments.

The measures include increasing the price of petrol by 2½ times, a 5 per cent cut in petrol consumption, higher taxes on imported goods, and radical public spending cuts in every sector except defence, education and health.

Blaming the economic crisis on the "Yankee war of aggression", President Ortega, in a speech to trade unionists at the weekend, called on Nicaraguans to make further sacrifices. He said the civil war had caused economic damage worth \$2.8 billion (£1.72 billion), roughly 11 times the value of the country's declining exports. The collapse in the world prices of coffee, the country's main export, had exacerbated this year's balance of payments deficit of \$225 million.

However, Nicaragua is facing a fuel crisis, which may have more to do with problems with the Soviet Union than the hostility of the United States. Unless it can find the crude oil it needs, the entire economy could grind to a halt by the autumn.

Petrol shortages have become acute in recent weeks with petrol stations in Managua limiting motorists to a five-gallon ration, unless prepared to bribe pump attendants. At first, Sandinista authorities attributed the shortages to a breakdown at the only oil refinery. Subsequently it was revealed that Nicaragua was facing a critical shortfall in supplies of crude because the Soviet Union, Nicaragua's main supplier, was facing "limitations".

Nicaragua needs to find about 200,000 metric tonnes of crude, roughly a quarter of annual consumption, to make up the sudden shortfall. Señor Ruiz, minister for external co-operation, said Nicaragua had asked other socialist countries, as well as Mexico, to supply the oil on favourable terms.

Mexico suspended oil shipments in 1985 because of Nicaragua's failure to pay its debt. Since then, it has depended on the Soviet bloc.

Nicaragua owes Mexico \$250 million plus interest. Mexican government sources have said that although negotiations are in progress, any oil supplied would be a gift, one that Mexico would be unwilling to make given its own critical economy.

**Lift delay blamed for mine violence**

From Michael Hornsby, Johannesburg

Delays in bringing black mine workers to the surface after long shifts underground, and a misunderstanding over wage increases, may have triggered the violence in which eight people were killed at the Western Holdings gold mine near Welkom, in the Orange Free State, at the weekend.

According to the owners of the mine, the Anglo American Corporation, the country's biggest mining house, the trouble broke out on Friday night when a group of black miners attacked white mine security officials, hacking two of them to death with knives, at the No 6 shaft. Other security officials opened fire, killing six black miners and injuring 41.

Mr Lionel Hewitt, the managing director of Free State Consolidated Gold Mines, of which Western Holdings is a part, said the loss of life was tragic "especially as all employees have access to procedures which are available to assist in the peaceful resolution of conflict situations."

No 6 shaft was closed at the weekend while the cause of the violence was investigated.

White miners interviewed by *The Sunday Star* of Johannesburg, on the understanding that they would not be identified, said tension had been rising since last Thursday afternoon when black miners who had spent a whole shift underground had to wait

for up to three hours while workers were hoisted to the surface.

Lift procedures, whereby the smaller numbers of white miners are generally brought to the surface ahead of blacks, have frequently been cited by the black National Union of Mineworkers (NUM) as a cause of discontent among blacks in the mining industry.

Cape Town — Seven South African Coloured (mixed race) teenagers who threw stones during anti-apartheid protests will begin jail terms ranging from one year to three years today despite appeals from church leaders and a petition signed by 30,000 people, lawyers said yesterday (Reuters reports).

Another factor which may have contributed to last Friday's violence was an announcement that white miners were to receive 15 per cent wage increases, which black miners may have wrongly thought related to them.

The NUM is in fact still negotiating with the Chamber of Mines for much higher increases for blacks.

**What other 90 day account gives you this kind of return?**

STERLING ASSET	£1000+	7.75 % NET P.A.	=	8.00 % NET P.A.	INCLUDING ANNUAL BONUS
STERLING ASSET	£10000+	8.25 % NET P.A.	=	8.50 % NET P.A.	INCLUDING ANNUAL BONUS
STERLING ASSET	£25000+	8.50 % NET P.A.	=	8.75 % NET P.A.	INCLUDING ANNUAL BONUS

Rates may vary.

**Assured high interest.**

Sterling Asset is a 90 day account with a difference. It not only earns you a high rate of interest on £1,000 or more rising automatically when your balance reaches £10,000 and again when you're up to £25,000. Sterling Asset also gives you a bonus.

**Guaranteed bonus.**

Sterling Asset adds a guaranteed bonus of 0.25% interest if you make no withdrawal for a year. That can boost your final return — as you can see — to as much as 8.75% on £25,000 plus.

**Monthly income.**

We can also pay your Sterling Asset interest monthly to provide a regular income, without

affecting your annual bonus. For the rate details ask at your local Abbey National branch.

**Withdrawal.**

You can get your money back at any time without notice, subject to losing 90 days' interest and your bonus.

Give us 90 days' notice or leave £10,000 in the account and you only lose your bonus.

**Call in for the details.**

So, if you want 90 day high interest and an annual bonus, ask Abbey National about Sterling Asset.



**ABBNEY NATIONAL**

ABBNEY NATIONAL BUILDING SOCIETY, ABBNEY HOUSE, BAKER STREET, LONDON NW1 6XL.

# WE HAVE OUTLAWED SECONDARY PICKETING AND THE VIOLENCE THAT GOES WITH IT.

Labour would bring back secondary picketing.

**BRITAIN IS GREAT AGAIN. DON'T LET LABOUR WRECK IT.  
VOTE CONSERVATIVE**

17 die  
fire at  
old folk  
home  
Family fire  
Babies pl  
SCOW  
Ship rele  
Killer he  
Border  
Nuclear fuel crisis  
istic crackle  
public spend

ft delay bla  
r mine viol

50  
50  
30  
20  
10  
of  
ed.  
ist  
he  
in  
in.  
vir  
ey  
in  
ial  
ot  
al  
no  
in  
in-  
it-  
ne



ELECTION 87 X

A Star is borne on waves of pantomime humour

By Alan Hamilton
There is nothing in the Conservative manifesto about raising the standard of Britain's political jokes...

pliable audience than he might face on a wet Wednesday at the Liverpool Empire...

Janet Brown, the impressionist, with a snatch of the voice that has kept her fully booked since 1979.

But the Star Turn approaches. Out go the house lights, on comes the laser show, the Lloyd Webber campaign music...

The script is full of good fairies and wicked witches

Dad's Army theme, with words projected pantomime-style on a screen above him: 'Who do you think you are kidding Mr Kinnock, if you think that you're the one?'

Mr Ted Rogers, a quiz show host, mines another joke out of Mr Gorbachov's birthmark...

The hysteria approaches that of the Second Coming as she emerges on stage. Is one at a Democratic Primary? Could a Saatchi gloss have made a Nuremberg rally like this?

The Star makes only one attempt at a joke. 'What you all want to know is whether I am Janet Brown or not...

The audience has clearly reached the conclusion long ago that Miss Brown's theatrical engagement diary will be full for at least the next five years.



Mrs Thatcher acknowledging cheers from supporters at the Wembley rally yesterday. (Photograph: Peter Trivner)

Thatcher portrays Conservatives as the party of peace

By Philip Webster

The Prime Minister yesterday launched her final assault for a third election victory by portraying the Conservatives as the party of peace...

She set the tone for the last few days of the election by intensifying her onslaught against the Labour Party's defence policy...

Her warning to the country was that it should not throw away all the gains that had been made in the past eight years.

Mrs Thatcher, speaking to a rally at Wembley Conference Centre attended by a host of sporting and showbusiness personalities...

Mrs Thatcher, who received an ecstatic reception on her visit to the Venice economic summit where she is expected to win further international endorsement...

ence by describing the Conservative Party led by her as 'Mum's Army'.

Predicted that on Thursday thousands of traditional Labour supporters would desert the party because they could not stomach its 'no defence' policy...

The Labour leader had even talked about occupation, and added: 'Occupation? Occupation of Britain? After winning two World Wars without a single enemy soldier on British soil?'

They wanted the peace of mind that came from knowing that they could walk the streets safely. They wanted the peace that came from independence of the state and being able to run their own lives...

Mrs Thatcher said that there was a new spirit of confidence in Britain at home and a new respect for her abroad...

Unemployment was coming down and business was making good profits. She said: 'You cannot improve the health and social services as we have, until you have first created the prosperity to sustain them...'

The success had been achieved by government and people together, but the transformation could not have happened unless the Conservatives had reformed the law on the unions...

But Labour would bring back secondary picketing knowing full well the intimidation and violence that went with it...

Dr David Butler, the leading psephologist, said yesterday: 'The commentators have been a little unfair to the Alliance. There is certainly no panic rush away from them...'

The latest Times/MORI poll does demonstrate, however, that Alliance morale has suffered from the party's failure to achieve any degree of lift-off in the polls.

Times/MORI poll on marginal seats Battle to squeeze out Alliance support

By Robin Oakley Political Editor

The rest of the election campaign seems likely to be a battle between the two major parties to squeeze the Alliance vote as it has so often squeezed theirs in by-elections through the last parliament.

Entering the last few days of the campaign in a clear third place is not a comfortable position to be in.

The Alliance lead over Labour in Conservative/Alliance marginals has dropped from 19 per cent at the last election to just 3 per cent.

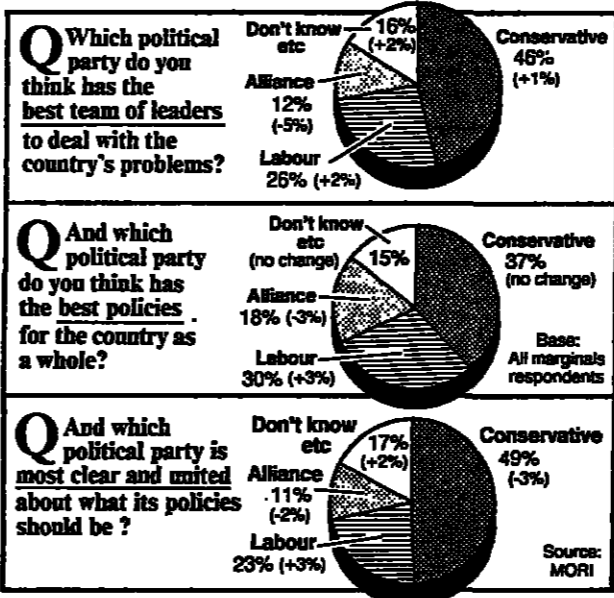
The election campaign, which began with the Alliance and Conservative strategists believing that the SDP and Liberals might push Labour out of second place...

But while the evidence is that the Alliance vote is 'softer' than that of the other parties, there is no pointer to an Alliance collapse.

Dr David Butler, the leading psephologist, said yesterday: 'The commentators have been a little unfair to the Alliance...'

The latest Times/MORI poll does demonstrate, however, that Alliance morale has suffered from the party's failure to achieve any degree of lift-off in the polls.

In the Con/Alliance marginals, only 31 per cent of Alliance supporters say that their attachment to their party is 'very strong'...



Seats and votes

Table with 5 columns: Seats, Con, Lab, Alln, Other, Overall major. Rows include 1983 election vote share, 1983 seats, National polls, Seats on uniform swing, and Seats on marginal swing.

Health Service rated as one of the most important issues only with 23 per cent of the electorate. In the Con/Lab marginals now, that figure is up to 40 per cent...

Labour does not seem to have made its case against the Government stick on unemployment, however. Since March, interest in unemployment as a major issue has declined from 59 per cent to 40 per cent...

The clear bonus for the Conservatives is defence, up as an issue of major concern from 17 per cent to 32 per cent.

Half the electorate believes that the Conservatives have the best policies on defence.

OPINION POLL RATINGS

Table with 10 columns: Field work, Poll, Con, Lab, All, Oth, Size, Published. Lists various opinion polls from May 1983 to June 1987.

TV audience debate conceals pitfalls for all those involved

By Dennis Kavanagh

If politicians find difficulty with Sir Robin Day and the Dimblebys, what will they make of aggressive North-easters in Granada 500? Today the 500, a representative sample of the marginal Stockport constituency...

After an audience shouted down politicians in 1959, the public was banned from television studios until Granada restored the live audience in 1974.

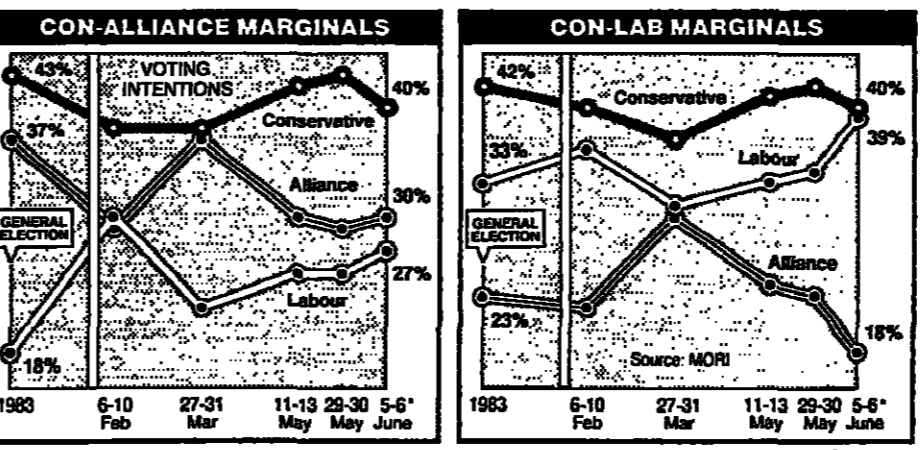
The Conservatives have for some time been worried about these live audience events and Mrs Margaret Thatcher will not appear this time...

So far most of the seven programmes have confirmed Conservative fears. Alliance and Labour spokesmen have usually given anti-government views and Labour supporters have been more enthusiastic and more successful in asking questions.

Some of the programmes have been bad tempered affairs, making for good television but not enhancing reputations. Mr Douglas Hurd and Mr Gerald Kaufman talked past each other for what seemed to be the 20th time.

squeeze in the media) snorted, 'you're banging on again, Edwina'. The aggressiveness of Mrs Currie (stared as if she had rushed from the Paladium) only raised the temperature.

A more serious shortcoming is that questions on the health and education programmes were dominated by workers in those services. Although this gave the questions an added authority it meant that the concerns of producers outweighed those of consumers.



Confident Alliance shrugs off poll performance

By Martin Fletcher Political Reporter

Dr David Owen yesterday shrugged off three weeks of disappointing polls and declared that millions of voters would 'cock a snook' at the pollsters on Thursday.

In a defiant, upbeat address to a rally of Alliance faithful, the SDP leader claimed that the Alliance was 'in good heart', that things were beginning to go its way and that these millions were 'going to assert their right in the privacy of the polling booths to vote for what they want'.

and the steam and the fire-power and the engine and the drive and the momentum is going to come from the Alliance'.

The Conservatives and Labour were doing their best to frighten people off voting Alliance. 'In these last critical days it is absolutely vital that we go out and convince people to have the confidence to vote for what they want, because all the evidence in this election is that what the Alliance wants is what the people want'.

The Tories and Labour were both 'loyal agents of special interests', big business or the unions. Both had to keep their paymasters happy.

The Tory manifesto set out a comprehensive system of separate development: private health, private schools and private transport for those who could afford them and reduced services for those who could not.

He said: 'David thinks she can listen to no one and I don't think she can listen to anyone. On that remarkable difference the BBC and ITN managed to hang a great many newscasting programmes'.

He said that the most poignant event of the election was Labour's call for SDP supporters to 'come home'.

# 'There is no shame in coalition'

Opening a series of pre-election interviews with party leaders, Robin Oakley talks to David Owen of the SDP, who admits the Alliance is unlikely to do more than hold a balance — but it is no skin off our nose'

Is there a future for a party with no class base? It is fundamentally important that we end the class divisions in British politics. One of the Alliance strengths is that it is able to attract a wide cross-section of support. It is an actual weakness at the moment that our support is so widely spread, but it is a potential strength. We literally are able to have within the party doctors and dockers, miners and managers, social workers and scientists.

What is the Alliance — a temporary expedient to break the old politics or a new radical force on the left? It is a force to change the political system and to force coalition governments, proportional representation, a Bill of Rights, fixed term parliaments and a much deeper democracy than we have at the moment. More open, less secretive. More responsive and more stable.

Doesn't constitutional reform bore the public? Maybe we underestimate the British electorate. This election will be resolved by the thoughtful voters. It may be the lesson of the campaign in retrospect that people are not yet ready for change. But I remain confident they will surprise us all.

What are the problems in working with the Liberals?

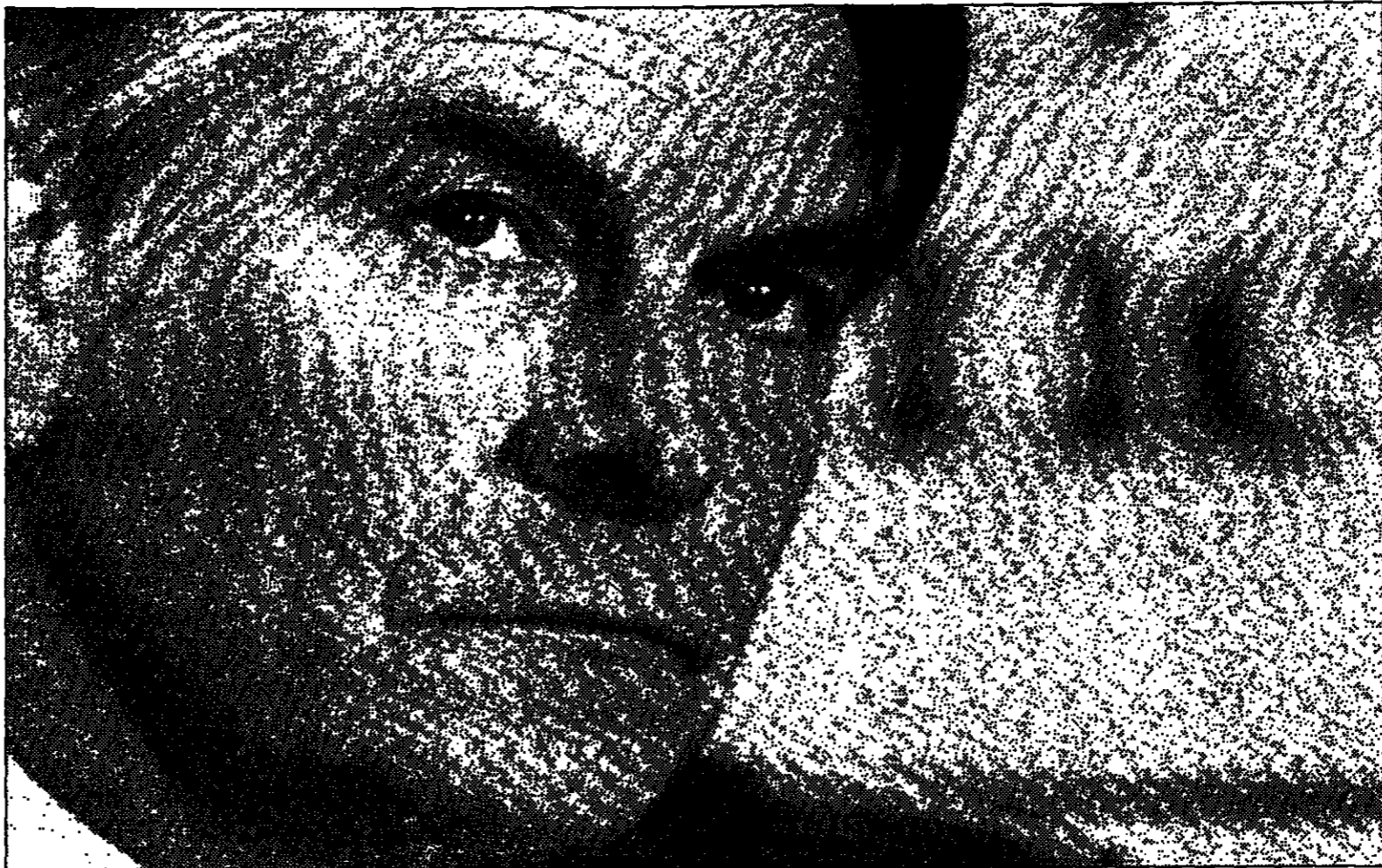
Like everything in life, you have to take strength and weakness together. They bring to the Alliance a hard-grafting activism. They are resilient, craggy and determined. There is no deference about them. Their weakness is that they are very community-based and it is not easy for them to take a nationally disciplined view of the priorities of government.

You put the Alliance under strain last summer by insisting on having your way on defence. Has it ever recovered?

Not "my way". I insisted on ensuring the Alliance had a sensible defence policy, but that was the wish of the vast majority of the SDP collectively. There hasn't been one single minute of this general election when I haven't been very pleased we did so. We would have been taken apart, totally and absolutely marginalized, if we had not had a distinctive defence policy and one that was credible and coherent. It was always obvious that defence was going to be a major issue in the campaign. It is the dominant reason why the Labour Party will not be entrusted with the government of this country.

Is there a future for the SDP if the Labour Party is no longer seen by much of the electorate as a danger?

If Labour makes major changes, if it becomes a much



Dr David Owen: "It may be the lesson of the campaign in retrospect that people are not yet ready for change. But I remain confident they will surprise us all"

more attractive coalition partner for the Alliance parties, I would rejoice. The Labour Party is going to be reformed either by us in negotiations for a coalition or by the threat of repeated electoral defeats. It has not the capacity to reform itself from within. That capacity was lost when it went for the trade union block vote to elect the leader of the Labour

Party. The significance of that was that the Parliamentary Labour Party was no longer able to respond to public opinion. They were the prisoners of vested interests within the Labour movement. It is possible that the trade unions, seeing Labour lose for the third time and having a number of younger leaders coming up, may overthrow

the unilateralists. If the Transport and General Workers had a different leader to Ron Todd who was robustly in the Ernie Bevin mould, then overnight Labour's leader would either have to accommodate the TGWU's new view or get out. It is not a very fine example of democracy, but it is the language of realpolitik. The alternative is that we could

hammer that out in coalition. Many of them would be delighted, but whether the hundred or so hard left would ever let the moderate majority of real politicians in the shadow cabinet forge a deal with us, I have great doubts.

Do you have any respect for Neil Kinnock? Oh, yes. He's got considerable political skills. Presentation. Understanding of the Labour Party.

Do you and David Steel differ over how much you should attack Mrs Thatcher? I don't think so.

Any differences on tactics at all? None that I would tell you about.

Are you and David Steel personal friends? We are working closer together than any key political figures in either the Labour or Conservative parties. Our partnership is possible because of deep underlying agreement on what are the big political issues. But we are different people from different backgrounds and our partnership is the better for it. Our friendship has been tested in the fire of political controversy.

Could you see the Liberals and SDP remaining as two separate parties at the end of another full parliament? That decision will have to be considered after the election.

But if your national committee came to you after the election and said that the time had come for a merger, what would you do?

The answer is the same. The middle of an election is not the time or place for discussing the future of the Alliance.

But would the election outcome affect the future shape of the Alliance? If we have a balanced parliament and we are in a coalition government, we will have enough on our hands coping with the process of government and will not want to go examining our navels to decide whether or not we should merge.

Have you ever been low enough in the last five years to think of getting out of politics? Could you do anything else?

As long as I am elected MP for Plymouth, Devonport, I intend to serve my full term. I have been an MP for 21 years. If I am given another vote of confidence then I will stay. No, I have never felt very low about politics. One of the joys in the SDP has been the enjoyment of politics. I have been angry about some decisions that I have felt were not right. But I have never felt

low. The SDP has been a new lease of life — the despairing times came in the Labour Party. Oh, there was just one short period over the defence issue when I wondered whether I could turn it round, but it was very short.

Are the political virgins in the SDP tough enough to stand the disappointment of another standstill election?

Yes. They are the best thing about the SDP. They are far more resilient than some of the old lags. They don't examine their navels the whole

**On David Steel...**  
**'Our partnership is possible because of deep underlying agreement on the big issues. Our friendship has been tested in the fire of political controversy'**

time. They want a new structure of government. They understand better than those from the old parties that proportional representation means coalition government and that we should not be ashamed of it.

How long can you stand the physical strain of leading a small party? What is your workload like?

People are surprised how relaxed and confident I am. But I am not very tired. I live this schedule week in, week out. Normally I do it completely on my own, going out to London Airport or Gatwick, piling on trains, driving all over the country because we cannot afford the back-up. Usually there is just one girl with me from the office and I am ringing back press releases late at night from public telephones.

What are the basic non-negotiable items for you in any coalition deal?

Unemployment would have to come down substantially. We could not endorse unilateralism. A minimum deterrent would have to continue. And there would have to be progress on proportional representation.

Isn't it a fundamental weakness that you cannot tell the electors who would lead an Alliance government or which party you would join in a coalition?

I don't think it is any longer a

big issue. Once it became accepted that two leaders could work together and that whoever had the largest number of MPs would be Prime Minister, that started to evaporate. As to whether or not we should tell the electorate who we would join in a coalition, it is too early to answer. We may find an answer when we analyse the outcome of this election.

We will respect the views of voters. We will talk first to the party with the largest number of MPs. I am sure that is constitutionally right.

Was it not dishonest to vote against the Tories' 2p tax cut and then say you would maintain it in government?

I don't think it is dishonest. The tax codings are all fed through. You cannot reverse it technically in under six to nine months. It is better to cost your programme on the basis that it stays.

It has the added advantage for us that we were worried about the number of losers in our scheme to integrate tax and benefits. By letting people keep the 2p standard rate cut, you soften the freezing of the married man's tax allowance. If you have too many losers you will not only build up political resistance but you will build up a great economic backlash. People will use collective bargaining power to recover the lost income and that will feed inflation. Our proposals on unemployment are absolutely radical and we cannot risk inflation.

What has been the biggest handicap to your election campaign? Is it the fact that you are not going for government but only offering yourselves as a restraint on other parties?

If we had gone into this election at over 30 per cent, we would have gone for government. Indeed, in the early stages we were going for government. Realism has made many talk more of holding the balance. But there is nothing wrong with that. We believe in coalition government — it is no skin off our nose.

We will never get change by the back door. These changes we want to see are truly a great reform charter. We've got to be bolder about their consequences. There's no point in being ashamed about coalition government. I don't think Mrs Thatcher or Mr Kinnock have the slightest idea about how tough these negotiations are going to be.

But what about the handicaps? I don't think in the middle of a campaign you can analyse that objectively. I still believe the outcome will be a lot more buoyant for us than many say. I don't believe we have made any major strategic errors. If we had started on Labour in the first week of the campaign on the defence issue and on trade unions, we would have totally switched off our own voters. They were very anxious that this was not fought as a negative campaign.

The problem is to persuade people within the Alliance that when you hit Labour you buttress your support among wavering Tories. There is a misunderstanding over what makes people give up voting for a party. People don't give up voting for the Labour Party because they think we are more caring. They take that as read. We've got a caring image. You leave a party when you are deeply angry and deeply despairing about fundamental questions like attitudes to the police, extremist behaviour in local government and fear that the unions are too powerful. Those are vote switchers.

If you had to crystallize the aims of the Alliance, how would you do it?

Pointing Britain towards a better system of government where the majority rules, where extremism in the local council chamber is ended by proportional representation and where in Westminster the artificial, polarized two-party dog fight is transformed by PR. It is a very big change, absolutely seismic in its repercussions. I want that change and I am sure it is going to come about.

## TOMORROW



**Neil Kinnock: 'Stopping the sale of education — that's a real possibility'**

**The new NEFAX-10.**  
**So small it fits into anyone's budget.**

The new NEFAX-10

Your business may be small. Your budget even smaller. But now there's a fax machine that can fit both. The new Nefax-10. From NEC. With a price tag of only £1695, the Nefax-10 now gives the small businessman the chance to compete on the same level as bigger companies. In just a matter of seconds, you can transmit documents to anywhere in the world: New York, Sydney, Toronto. Or even just around the corner. And after each transmission, the Nefax-10 confirms your documents have been sent correctly. However, as well as a fax machine, the remarkable Nefax-10 also functions as a copier. And being no bigger than a small typewriter (and much, much quieter), the Nefax-10 will sit happily on your desk. No matter how small it is. If you'd like to see what the Nefax-10 can do for your business please clip the coupon today. The Nefax-10. From NEC. At £1695, you really can't afford to ignore it.

A Nefax for a mere £1,695? Call 01-267 7000. Ask for Fax Sales, or send to: Fax Sales Department, NEC Business Systems (Europe) Ltd., 35 Oval Road, London NW1 7EA.

Name \_\_\_\_\_ Position \_\_\_\_\_  
Company \_\_\_\_\_ Address \_\_\_\_\_  
Telephone \_\_\_\_\_ Business activity \_\_\_\_\_

**Nothing can outfax a Nefax.**

## CONCISE CROSSWORD NO 1277

ACROSS  
1 Basic standard measure (2,4)  
5 Bass brass instrument (4)  
8 Felled tree base (5)  
9 Promote (7)  
11 Cervine hide (6)  
13 Young salmon (4)  
15 Venice painter (9)  
18 Shoe form (4)  
19 Incentive (8)  
22 Onion-like bulb (7)  
23 Evil-minded ghost (5)  
24 Great number of (4)  
25 Drooped (6)

DOWN  
2 Habitué (5)  
3 Doze (3)  
4 United Arab Emirates (7,6)  
5 Roman robe (4)  
6 Swagger (7)  
7 Digestion (5)  
16 Deserve (4)  
17 Dip (4)  
18 Mosaic fragment (4)  
19 Italian ice cream (7)  
16 Positive (4)  
17 O.T. song (5)  
20 Not light (5)  
21 Strategem (4)  
23 Cootenian's joke (3)

Handwritten Arabic text: *هكذا من الرصيد*

The Swire Group

# Announcing our new Sunday non-stop flight to Hong Kong.

## For those who would rather you spent the weekend at home.



From Sunday 5th July, Cathay Pacific will have three non-stop flights from London to Hong Kong every weekend. 6pm on Sunday. 6pm on Saturday, for those who need to get there earlier. And 6pm on Friday, for those who can't wait to get away. So you can choose where to spend the weekend, confident that you'll arrive in better shape at the other end.

For full details of our daily flights from London to Hong Kong and our comprehensive network, see your travel agent or call us on 01-930 7878.

Arrive in better shape  
**CATHAY PACIFIC**

17 die in fire at old folks' home

Family freed

Babies plea

Ship released

Killer heat

Border trem

Iranian fuel crisis

ic crackdown  
public spending

delay blame  
mine violence

30  
50  
30  
20  
10  
%  
er  
ri-  
of  
ey  
id.  
st  
he  
in  
sw  
m.  
er  
ey  
in  
ial  
ot  
ial  
no  
in  
it-  
ne  
.

Out for the count

Labour's exhortations to youth to use their vote has not impinged fully on the 40-strong group of party staff, journalists and photographers...

Homing in

On the subject of postal votes, a computer error misdirected 399 forms to home addresses in Coventry...

British expats in Belgium who get BBC TV via cable were tickled by a listing in Le Soir last week for Panorama: 'The Party Leaders. Special Elections '87: Nell Kibbock (Alliance)'

Going public

British election candidates who are sick of intrusions into their personal life should be glad they are not standing for nomination as a US presidential candidate...

Far begone

Gravelly-voiced author Garrison Keillor, whose bestseller Lake Wobegon Days gently teased the puritanism of Calvinist northern Europe...

Confusion at the National Theatre: there will be no simultaneous translation of Ingmar Bergman's forthcoming production of Hamlet...

Last resorts

Why, I wonder, was Michael Howard substituted for his boss, Paul Channon, the Industry Secretary, on last night's Channel 4 Business Programme?

In debit

Robert Nixon, Treasurer of Ontario, will testify that travellers cheques really are safer than cash. Before leaving for a holiday in Britain with his wife Dorothy...

How Botha can get me to talk

Gatsha Buthelezi, chief minister of KwaZulu and leader of the Inkatha movement, lists his basic conditions for negotiations on peaceful change in South Africa



concerned. He dare not go to them for endorsement for what he, as the State President, is doing in the country of their birth...

Every black township and every rural area if he made the kind of proposals to blacks that he is making to whites about blacks.

There is no democracy at work between President Botha and black South Africa. I refuse to put myself in a position in which I negotiated something for blacks for which I would be drummed out of black consciousness.

black democracy. I never speak on behalf of people like Nelson Mandela. Were he to be freed, he must choose his own destiny...

While Nelson Mandela and other black leaders remain incarcerated in prison, black democracy remains shackled. Right now millions of people all over the world believe that black South Africans really do support the African National Congress en masse...

This impression is false, but black South Africans are unable to correct it because they are unable to choose their own leaders and to support one or other tactic or strategy offered to them by a leader.

Bernard Levin: the way we live now

STATE

A chance to show we value freedom

There is a widespread belief in some political circles that manifest nonsense will somehow turn into profound wisdom if it has enough capital letters sprinkled over it...

Let us look at it through the eyes of Drs Max Gammon and Miguel Nadal. In a study for the St Michael's Organization...

and even if you did, the state (which in this context can only mean a civil servant or a politician dressed in a little brief authority) certainly doesn't.

It would be argued - it is argued - that there are services which only the state can provide. Those who pursue that argument...

Let us look at it through the eyes of Drs Max Gammon and Miguel Nadal. In a study for the St Michael's Organization...

You will see from the dates of the survey (1974-1985) that governments of both political complexions were in power while this was happening...

because it may, and generally does, cause pain to those who have failed. He thus poses as a philanthropist; but what he really is is a dictator.

It wouldn't be difficult. Raise taxes, particularly Corporation Tax; give union power back to the union cap; legislate for a minimum wage; allow inflation to rise...

Let us look at it through the eyes of Drs Max Gammon and Miguel Nadal. In a study for the St Michael's Organization...

Perhaps worse still, though, is the condition of so much of our local government. What clown invented rate-capping? The finger points at Mr Patrick Jenkin...

But the NHS and local government, dropical monsters though they have both become, are still only illustrations of what is wrong with the statist argument.

6 A people willing to depend on the state for all they need are slaves of the state, and those who offer such largesse are the enslavers

T.E. Utley Thatcher factor - the facts

The public view of Mrs Thatcher's personality will undoubtedly be one of the most important factors in determining the result of the general election.

There is a need for the international community to recognize that right now, negotiations such as those at Lancaster House are completely out of the question.

What is more remarkable, however, is the almost extravagant deference which she has habitually shown towards the genuine representatives of the old Tory establishment...

On policy, the picture is essentially the same. I confess that I do not like her habit of describing herself as 'a radical'...

however... Philip Howard

Voting: easy as ABX

Politics, being a powerful form of persuasion and pulling the wool over people's eyes, erodes the language like the tides. A general election is a tidal wave.

determined to go round setting everything to rights according to some abstract principle and without regard either to practicality or to the sentiments of the people.

The qualifying factors are always present - privatization but always, where necessary, with safeguards for the public interest.

She certainly has the politician's necessary gift for compromise but, in the process of compromise, she does not lose sight of her guiding stars.

I believe that this is what most honest people do find think; yet there is a convention which obliges them to profess the belief that all economic activity addressed to the advantage of those engaging in it is wicked.

one there wouldn't have been ten commandments; there would have been ten suggestions.

A is for Anarchist, strictly the belief that government is intrinsically evil, loosely a useful name to call anybody to the left or less authoritarian than you.







COURT CIRCULAR

BUCKINGHAM PALACE June 6: The Duke of Edinburgh, President of WWF International, and Patron of the Duke of Edinburgh's Award in Canada, arrived at Aberdeen airport this evening in an aircraft of the Queen's Flight upon the conclusion of His Royal Highness's visit to Canada.

Brigadier Clive Robertson was in attendance. His Royal Highness was in attendance. The Princess Anne, Mrs Mark Phillips, Patron of the Royal National Lifeboat Institution, visited the station at Lynton, Devon, on Saturday.

Today's royal engagements The Duke of Edinburgh, President of the World Wildlife Fund International, will visit Sweden until June 10.

The right medicine for self-doubt

Clifford Longley

Former atheists sometimes remark that their experience of conversion was essentially a change in their idea of God, from a being whose existence was incredible to a being whose existence made sense, or had even become obvious.

mainstream of that party will probably find it fair enough. So this, then, is the Anglican idea of God; and Anglicans will not be able any longer to argue that what they mean by God has been mistaken.

That does not make it wrong; it merely makes it typically Anglican, and in turn makes Anglicanism a typical invention of the non-dogmatic English.

besetting infiltration from ideology, behind any attempt to make models for an understanding of God. The doctrine commission is a little bit too sure that it is free of any such dangers.

OBITUARY MR FULTON MACKAY Versatile character actor



Mr Fulton Mackay, OBE, actor, died on June 6 at the age of 64. He had become widely known in television (principally for the bullying prison warden in the series Porridge) but he had also a strong career in the theatre, playing in Ibsen and Pinter, besides directing at the Edinburgh Festival.

played Wangel in The Lady from the Sea (Greenwich, 1971), and he was exceptionally good as the cunning tramp in The Caretaker (Shaw, London, 1976).

Marriages

Mr H.J.N. Fitzalan Howard and Miss C.L. von Mallinckrodt The Princess of Wales attended the marriage on Saturday in the Guards Chapel, Wellington Barracks, of Mr Henry Fitzalan Howard, son of Lord and Lady Michael Fitzalan Howard, and Miss Claire von Mallinckrodt, daughter of Mr and Mrs George von Mallinckrodt, Donn Dominic Milroy and the Ven Edwin Ward officiated.

Mr C.R.J. Bate and Miss S.R.D. Pile The marriage took place on Saturday at the Church of St John the Baptist, Busbridge, near Godalming, of Mr Richard Bate, son of Mr and Mrs Peter Bate, of Whitecross, Penzance, Cornwall, and Miss Sarah Pile, daughter of Mr and Mrs John Pile and of Lady Pile, of Munstead, Godalming, Surrey. The Rev I. Gordon-Cumming officiated.

Mr H.F.R. Marsh and Miss C.S. McLaren A service of blessing was held at St Mary's Church, Kent, on Saturday, May 30, following the marriage of Mr Hugo Marsh, son of Mr and Mrs Gilbert Marsh, and Mrs Miranda de Grey, daughter of Mr Robert Murdoch and Mrs Patrick Macintosh-Henry.



Dr Jeremy Bradbrooke, of Trowbridge, Wiltshire, with his trophy after winning the title of Mastermind 1987 on BBC Television last night. He beat Mr Michael Billson, a milkman from Oxford, by two points.

Mr J.H. Leslie Melville and Miss C.J. Heywood-Lonsdale The marriage took place on Saturday, May 30, at All Saints, Churchill, of Mr James Leslie Melville, son of The Hon George and Mrs Leslie Melville, and Miss Clare Heywood-Lonsdale, daughter of Lieutenant-Colonel and The Hon Mrs Robert Heywood-Lonsdale. The Archdeacon of Oxford and The Rev D. Streeter officiated.

Mr A.W.J. Fitzgerald-Barron and Miss A.L.S. Plastow The marriage took place on Saturday, June 6, at St Peter's Church, Boughn Monchelsea, Kent, between Dr Alexander William James Fitzgerald-Barron, only son of Mr and Mrs J. Fitzgerald-Barron, of Wimbleton, and Miss Amanda Louise Stuart Plastow, daughter of Sir David and Lady Plastow. The Rev Geoffrey Davis officiated.

Mr M.V. Schofield and Miss S.E. Ilichik A service of blessing was held on May 30, at St Mary's Church, Compton Abbas, after the recent marriage of Mr Mark Victor Schofield, son of the Rev John and Mrs Schofield, and Miss Susan Emily Ilichik, daughter of Mrs Emilie Ilichik. The bridegroom's father officiated.

Birthdays today Sir William Barlow, former chairman, Post Office, 63; Lord Campbell of Cruy, 66; Mr Michael Codron, theatrical producer, 57; Professor Alice Coleman, geographer, 64; Dr F.H.C. Crick, biologist, 71; Earl Ferrers, 58; Lord Justice Gledhill, 63; Mr Ray Hingworth, cricketer, 55; Mr Alaric Jacob, author, 78; Sir Michael Levey, former director, National Gallery, 60; Sir Joseph Luchko, Bahamian judge, 70; Sir Ian Morrow, company director, 75; Major-General William Odling, 78; Lord Pritchard, 77; Sir Julian Riddale, 72; Mr J.B. Thompson, Director of Radio, IBA, 59; Mr Derek Underwood, cricketer, 40; Dame Anne Warburton, president, Lucy Cavendish College, Cambridge, 60; Sir Alwyn Williams, vice-chancellor, Glasgow University, 66.

Service dinners The Royal Regiment (NL) Brigadier G.A. Rimbault, President of the Regimental Association of The Royal Regiment (North Lancashire), presided at dinner held on Saturday in the Masonic Hall, Preston. The Mayor and Mayoress of Preston were among the guests.

Memorial service The Right Rev J.G.H. Baker The Archbishop of Canterbury was represented by the Right Rev Kenneth Woolcombe, who pronounced the blessing, at a service of thanksgiving for the life and work of the Right Rev John Baker held at St Martin-in-the-Fields on Saturday.

Canon Geoffrey Brown officiated as assistant. The Rev Dr Peter Leung read the Gospel in Chinese and the Rev Dr Joyce M. Bennett read the Gospel in English and gave an address. Iago Jones, grandson, read the lesson and Mrs Mary Kay Kepton, daughter, read Words by a Quaker from The Holy Cross Manual.

Royal College of Obstetricians and Gynaecologists The Princess of Wales received the honorary fellowship from the President of the Royal College of Obstetricians and Gynaecologists, Professor Sir Malcolm Macnaughton, at a ceremony held on Friday, June 5, at the college. The Fellowship of students was conferred upon Professor Dr M. Thelery, 136 college members were admitted to the fellowship.

University news Sir David Cox, professor of statistics at Imperial College London, has been elected as Warden of Nuffield College, Oxford, from August 1988, when Dr Michael Brock retires.

Forthcoming marriages Mr A.G. Close-Smith and Miss S. Bretton The engagement is announced between Anthony, younger son of Mr and Mrs Charles Close-Smith, of The Heymarsh, Bexford, Salisbury, and Sarah, eldest daughter of Mr and Mrs David Breton, of 12 Thurloe Square, SW7.

Mr S.A. Halbert and Miss D.M. Keefe The engagement is announced between Simon Aubrey, eldest son of Mr and Mrs S. Halbert, of Melkridge Hall, Hatfield, Northamptonshire, and Diana, only daughter of Major J.T.R. Keefe, of Colby, Isle of Man, and Mrs S.D. Keefe, of Wellington, Somerset.

Squadron Leader E.S. Hewson, RAFVR (ret) and Mrs A. Cox The engagement is announced, and the marriage will shortly take place, between Ben Hewson, of Meadham, Suffolk, and Anne Cox, of Kennington.

Mr J.C. Hollingsworth and Miss P.M. Wood The engagement is announced between Christopher, son of J.B. Hollingsworth, of Llanfrothen, North Wales, and Mrs Hollingsworth, of Cotton, Suffolk, and Paula, younger daughter of Mr and Mrs D. Tarry, of Horsham, Sussex.

Mr J.D. MacMahon and Miss V.A. Cairns Terry The engagement is announced between John, son of Mr and Mrs Charles MacMahon, of Barton, Edinburgh, and Vanessa, younger daughter of Mr and Mrs Michael Cairns Terry, of Englefield Green, Surrey.

Mr P.C. Piddock and Miss S.M. Howard The engagement is announced between Peter, elder son Mrs Celia Piddock, of Sevenoaks, Kent, and Susan, daughter of Mr and Mrs George Howard, of Mr Heath, Staffordshire.

Nature notes An explosion of jackdaws Young brown jackdaws are coming out of their nest-holes, and joining the flocks of glossy black, grey-capped adults. The flocks whir and swoosh together, then explode noisily in all directions like a shower of black fireworks.

Young rooks are also out of the nest, but the families stay around the treetop rookeries. Many colonies have had to move from ancient sites as the elms have died.

A few spring flowers are still to be seen, most of them now tall and fading, like cow parsley and jack-by-the-bones. Early summer flowers are opening everywhere, wild strawberry is common and on some plants green fruit is forming.

The first dog-roses are out in the hedgerows, and ox-eye daisies crowd the grassy banks. A few purple flowers are open on tufted vetch, and the violet glow of bugle flowers can be seen on many woodland edges. White roses are open on some older trees.

The woods are full of small moss: two that are very noticeable are the speckled yellow, which is mustard-coloured with many black markings, and the cream wave moss, which has greenish-white wings crossed with faint wavy lines.



The first dog-roses are out in the hedgerows, and ox-eye daisies crowd the grassy banks. A few purple flowers are open on tufted vetch, and the violet glow of bugle flowers can be seen on many woodland edges. White roses are open on some older trees.

Advertisement for Intromatch: JUST NEED A DATE? DO NOT CALL INTROMATCH? GONE ARE THE GIMMICKS AND FALSE PRETENCES! We are an extremely serious and professional Marriage Bureau, dealing only with successful desirable people. We are the catalyst. We bring two intelligent and attractive people together who would otherwise not meet.

Advertisement for Intromatch: JUST NEED A DATE? DO NOT CALL INTROMATCH? GONE ARE THE GIMMICKS AND FALSE PRETENCES! We are an extremely serious and professional Marriage Bureau, dealing only with successful desirable people. We are the catalyst. We bring two intelligent and attractive people together who would otherwise not meet.

Advertisement for Intromatch: JUST NEED A DATE? DO NOT CALL INTROMATCH? GONE ARE THE GIMMICKS AND FALSE PRETENCES! We are an extremely serious and professional Marriage Bureau, dealing only with successful desirable people. We are the catalyst. We bring two intelligent and attractive people together who would otherwise not meet.

BIRTHS, MARRIAGES, DEATHS

Also upon the servants and upon the handmaids in those days I pour out my spirit...
BIRTHS - On May 22nd, 1987, to Holly (nee Ingram) and David, a son, Alexander Thomas...

MARRIAGES - HLENGHOLD & BERSFORD-JONES. The marriage took place at St Mary's Church, Stoke-by-Nayland, Suffolk...

SILVER ANNIVERSARIES - VASSER BARCLAY LLOYD ON June 5th 1962 at the Eglon St. Geneva, Illinois...

DEATHS - BOVEY ON June 2nd, suddenly at Radnor Walk, Chelsea, Coombe...

DEATHS - BYFIELD ON June 5th 1987 peacefully at home at Datchet, Bucks...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

DEATHS - CAMPBELL-SMITH - Peacefully, after a long illness, at 11, West Mead Road, Sutton, Surrey...

ANNOUNCEMENTS

BRIDGE - London School of Bridge and Chess, 88 Colindale Ave, NW9 1DB, 01-589 7201.

CATALINA Maria Antonov, 65, of 10, St. Paul's Church, London, N1, died on June 5th 1987.

WIMBLEDON Large hospitality centre for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WANTED

WIMBLEDON - A pair of Debra's seats, used for 50,000 paces. Tel: 01-589 7201.

WIMBLEDON Large hospitality centre for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

WIMBLEDON Tickets Urgent. Very few seats left for the 1987 Wimbledon Tennis Championships.

RENTALS

KATHINI GRAHAM LIMITED - Old Brighton Road, SW19, Tel: 01-873 4343.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

RENTALS - Various properties for rent in London and surrounding areas.

OVERSEAS TRAVEL

DISCOUNTED FARES - Various international flight deals.

NEW LOW FARES - Updated list of international flight prices.

SKYTRAVEL TRAVEL LTD - Specialized travel services.

£130 OFF! - Special offer on travel packages.

HOT TURKEY - Specialized travel services.

CHEAP FLIGHTS WORLDWIDE - Global flight deals.

FANTASTIC FLIGHTS - Specialized travel services.

STUDENT & YOUTH FLIGHTS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

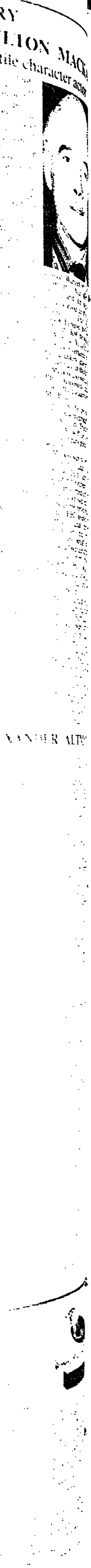
AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.

AFRICAN SPECIALS - Specialized travel services.



Science report: Histamine discovery could help insomniacs. By Beatrice Lacoste. French biochemists have identified a third receptor for histamine...

ANNOUNCEMENTS: 30,000 DEAF CHILDREN NEED YOUR HELP. NATIONAL DEAF CHILDREN'S SOCIETY. Cancer: Together we can beat it.

RENTALS: KATHINI GRAHAM LIMITED. Various property listings and advertisements.

OVERSEAS TRAVEL: DISCOUNTED FARES, NEW LOW FARES, SKYTRAVEL TRAVEL LTD, £130 OFF!, HOT TURKEY, CHEAP FLIGHTS WORLDWIDE.

NOTICES: THE MANCHESTER AIRPORT. Various public notices and announcements.

THE ARTS

Yorick alas

It is hard not to admire someone who sells lumps of animal fat to art galleries for millions of Deutschmarks.

As Saturday's Arena (BBC 2) reminded us, the late Jo-

TELEVISION

seph Beuys was a late-flowering Dadaist without the wil-

dered state of modern art; unfortunately, the accompanying excesses merely perpetuate that middle.

The artist's rather incoherent humanism was seen to touch a wide audience, not least Arthur Scargill, who insisted that Beuys must have been down a coal mine.

Last night Michael Fraya's play Make and Break (BBC2) pranted a strong cast in a prairie-sized hotel suite and proceeded to demonstrate that they had all been working too hard.

Though crisply directed, the play itself worked too hard at erecting its grid of references, and induced little more than claustrophobia.

Martin Cropper



Peter Ackroyd (left) immersed in period language; William Golding capturing the cadences of the time; and Nigel Williams tackling the greatest question

Realism out of the past

These days, the past is a less foreign country, and people do things there which are not so very different.

William Golding's Rites of Passage, and its sequel out today, Close Quarters, use, if not exactly 18th-century prose, at least the cadences of that time to catch the right flavour.

One could add to these many more examples of recent novels which choose wholly or partial historical settings, such as Timothy Mo's An

William Golding's Close Quarters, published today, is yet another example of the widespread and welcome revival of the historical novel as a genuine art form: Chris Peachment reports

Insular Possession, Clive Swift's Waterland or even Julian Barnes's Flaubert's Parrot. But what separates the earlier mentioned novels from those which simply use a historical backdrop is a deeper linguistic attempt to understand exactly what constitutes our past.

For Peter Ackroyd this is the only way to make the past come alive. For Hawksmoor he immersed himself in the language of the early 1700s for some six months, at the end of which he found it possible to write it instinctively.

exhumes the corpse of history and reanimates it with language.

Of course, he stresses that this is finally an illusion. Any picture is only one possible picture of what the past might have been like.

Witches also bulk large in Nigel Williams's Witchcraft, a story of a historical researcher whose investigations into the English Civil War lead him not only into speculations over the nature of just what it is that constitutes history.

know about the past? For anyone who grew up in the same generation as I did, there is no greater question than to analyze and elucidate what our history is.

Williams's concern with period language is partly a desire to get the concrete details right, and partly to ensure "the emotional tensions are refracted through the controlling interests of language".

At least two reasons can be adduced for its re-emergence. For some 30 years English fiction consisted either of a rather blunt naturalism, the most successful of which was in the comic strain, or else a feeble experimentalism which could be successful in the hands of B.S. Johnson but in general was a dark and unproductive cul-de-sac from which few emerged.

The old firm

THEATRE

A Small Family Business

The latest English romantic delusion to fall under Alan Ayckbourn's farcical axe is that supposed repository of national virtues the old-established family firm.

For three generations Ayres and Graces (whose wares and personnel feature in an attractive programme advertisement) have been turning out furniture to adorn the middle-class home from their idyllic workshops in Tichley Heath.

The firm should know what families want as it is run by two inter-married families, and is still headed by old Ken Ayres, even though he is apt to get them all mixed up since the death of his wife, Grace.

Jack, a figure of Alcibiades-like integrity, then embarks on a painful discovery of what lies behind the family facade.

Jack, a figure of Alcibiades-like integrity, then embarks on a painful discovery of what lies behind the family facade.

From this point, the farce gets into top gear, showing a long string of Italians not only as trading partners but as clients for Anita's sideline in sado-masochistic prostitution; and finally leading to the

murder of the blackmailing investigator, whose body is obligingly disposed of by the Italians. By the end, the family has become a Family in the full Sicilian sense.

The real life in A Small Family Business lies in its character and organization of incident, which only run in parallel with the main theme.

The set, by Alan Tagg, is naturally furnished throughout from the A & G catalogue, with the result that its four rooms and hallway can serve as any of three houses, and sometimes several simultaneously.

Michael Gambon's Jack gives Ayckbourn's production a centre of huge, indignant and finally collapsing energy, but this is a maypole role whose main function is to allow the others to dance.

Irving Wardle

Sir Georg Solti will make one of his rare public appearances as a pianist when, with Craig Sheppard, he plays sonatas for four hands (Mozart) and two pianos (Bartok) at the Sheldonian Theatre in Oxford on June 20.

ROCK

Prince's Trust Gala

While hardly the second coming, it was pleasant enough to see Ringo Starr, a faintly ridiculous figure buried amid Mark Brzezicki's enormous kit, and George Harrison with a marvellous, swept-back, Clint Eastwood look about him, muddle their way through hesitant versions of "While My Guitar Gently Weeps" and "Here Comes the Sun".

David Sinclair

Memories of power

RADIO

The way memory blends past and present was a theme touched upon in Tales from Araby (Radio 4, Monday), when discussing how stories of the British resonated among the Arabs who encountered them.

Such instincts, possibly, are what underlie the appeal of this short series and its honorable predecessors, which told tales from the Raj and from the South Sea islands.

The result is compelling because what is being represented is not an abstract description of events, uneasily shaped into a linear purposefulness, but a genre, sometimes meaning stream of consciousness, sometimes those with stories to tell.

On such an occasion Rory Moore, a signals corporal with the Imperial Camel Corps during the First World War, would undoubtedly be stimulating companion.

Blended with these were a challenging commentary and expert remarks used with economy and precision.

He was clearly admiring of yet bemused by Lawrence and admitted to later feeling "uncomfortable" at the degree of "self-examination" in The Seven Pillars of Wisdom.

who opposed Lawrence because not only was he the chap a homosexual but he was also channelling Foreign Office treasures to the Arab nationalists Mr Aston was fighting.

An equally effective approach to history was displayed in the first programme of a new series, The Music of the Renaissance (Radio 4, Saturday).

Certainly the Rodolfo-Marcello double act is, musically and dramatically, warmly brought to life with Thomas Allen in the latter role.

OPERA

La Bohème

There is a sense of joy in this revival of the Royal Opera's La Bohème, and a sense too of relaxed enjoyment on stage, a feeling that everyone in the cast is performing at peak strength in a generous harmony.

The happiness of the evening has its principal focus in Placido Domingo's Rodolfo.



Principal focus of an evening's happiness: Placido Domingo as Rodolfo with the excellently clear Mimi of Ilona Tokody

seppie Patane that is supremely accomplished, lightly polished and done with great verve, but rarely quiet.

Paul Griffiths

Advertisement for Shostakovich's Lady Macbeth of Mtsensk, featuring a photo of Josephine Barston and text about the production.

Advertisement for Grosvenor House Antiques Fair, held at Grosvenor House, Park Lane, London W1.

Advertisement for Crafts of Bangladesh, featuring a photo of a woman and text about the exhibition.

Advertisement for Hotel La Fenice et Des Artistes in Venice.

Advertisement for Christie's South Kensington, featuring a photo of a woman and text about the gallery.

Large advertisement for Christie's St. James's, featuring a photo of a woman and text about the gallery's collection and services.

MONDAY PAGE

Parents who live in fear

While public attention is focused on child abuse, the issue of teenagers who terrorize their parents is relatively unrecognized. Yet, Sally Brompton writes, it is a common problem

Matthew Carswell was brought up surrounded by material comforts. He is now 23; he left home at 19, after years of violent behaviour towards his father, a company director, and his step-mother. He says that his childhood aggression began when he was six and he blames it on a troubled family background. After his parents had divorced, he came home from school one day, at the age of five, to discover the body of his mother who had gassed herself.

Living with his father and step-mother, he had to compete with four other children for attention. "I was always on the edge of it. I was terribly lonely and I felt left out." His insecurity and frustration exploded in the form of frequent violent outbursts which lasted for "hours and hours and hours. I would attack their property, their cars, throw furniture around, break expensive things in the house. On a couple of occasions, my step-mother's face was cut. I terrorized them and they were just as petrified as if I had attacked them. They literally tried to run away from me. They would lock themselves in the bedroom or leave me alone in the house and I would break havoc there. I'd keep them up all night, ruin holidays, Christmas - it was awful."

At a time when child abuse is to the forefront of public awareness, parent-battering is still a relatively unrecognized syndrome. Yet, for that very reason, it is causing growing concern to those who claim that it accounts for a substantial proportion of incidents of



Matthew Carswell with a photograph of his mother. "I would attack their property, their cars, throw furniture around..."

violence within the family. "Most of the cases come to light through some other cause such as children truanting from school," says Tony Staniland, a child psychologist, who believes the phenomenon to be "much more widespread than most of us realize". Staniland, who works in an advisory capacity for the London Borough of Brent, believes that many violent children are expressing failure in themselves. "It is a way of projecting their own failures on to the other person," he says. "It can start as young as five or six with temper tantrums and throwing things at mother."

Christina Day's 15-year-old son has been terrorizing her for nearly three years. During that time, she has been physically, mentally and emotionally intimidated and abused and watched her 12-year-old daughter suffer similarly. Now at the end of her tether, and on the verge of a mental breakdown, she is being prosecuted by the local council as a result of her son's persistent truancy. "Life is absolute and utter hell," says Day, a 45-year-old piano teacher, who is separated from her husband. "What is really very frightening is Paul's incredible indifference to the real distress and pain he causes."

Paul has so far refused to participate in any of the therapeutic treatment which she has arranged for him; she once telephoned the police after a particularly violent outburst and was told that she could always prosecute her son. "That's a very tall order," she confesses. "He is my son - my only son - and, as a mother, you're always hoping tomorrow's going to be different. Besides, I'd be very scared if he thought I was grasping on him."

While Day represents the group most frequently at risk from violent children - families in which the mother is a single parent - filial aggression is not easily classified. Dr Judith Trowell, head of Child and Family Psychiatry at London's Tavistock Clinic, says that the perpetrators are not necessarily working class, or boys. "Girls are being quite violent, too, seeing that as the way to get what they want as well as having lots of feelings of anger and frustration. The bulk of the cases involve families where there are problems of communication. Other family members may hit each other. They've learnt that to get what you want, you don't talk it through, you act it out."

Significantly, the full extent of the problem revealed itself to the doctors at the Tavistock Clinic only after they re-categorized their case descriptions and discovered that the second highest category of cases that they were seeing involved violent children. Certainly, parent battering has been around, as an unrecorded skeleton in society's cupboard, for many years. Dr Peter Brugger, consultant psychiatrist at the Hill End Hospital, St Albans, first acknowledged its existence in 1969. Today Brugger estimates that 20 per cent of referrals to Hill End's adolescent unit are children who batter their parents, about half of them girls. "The main thing that we do is to reinforce the boundaries within the family. We support parents in being firm - that's the main thing. And we help them to do this by defining their goals and being precise about what they're complaining about."

Many parents, however, never seek professional help - either because they are too scared of their child's reaction or too ashamed to admit that it is happening. "People are embarrassed to talk about it," says Lizzie Hughes, who is 41 years old and has four children. "The fact that parent-battering is very much a hidden problem was emphasized when, following a recent television documentary by *The London Programme*, 115 parents rang the studio during a one-hour phone-in to say that it was something which they were suffering themselves. Yet the programme's researcher, Nicola Gooch, was amazed at the number of professionals whom she contacted who had no knowledge that it existed. Gooch was also shocked by the way that the victims tended to play down the extent of the problem. "One mother, who said it 'wasn't terribly serious', had a history of going into casualty wards and after we'd finished filming, her son broke her arm."

She should know how to call for a bill in a restaurant and order a round of drinks without getting flustered. She should have invited a man to the theatre and found out how to remain friends with former lovers. She should know how to hail a taxi effectively. (You may not think this worth mentioning, but Julie Burchill, the brilliant young essayist, was at a loss as to how to bring a taxi screeching to a halt until she was well into her twenties.) She should have spent a

Why some women will always be 29

The glossy lifestyle magazine, *Gentleman's Quarterly*, has just printed a list of 99 things a gentleman should have done by the time he has reached 30. They include being able to choose a ripe melon and throw out a dead mouse. Presumably, those who wouldn't know a lifestyle from a life-guard can identify a dead mouse and throw out a melon just at the point when it has reached perfection.



PENNY PERRICK

And what about a lady? What should she have done by the time her birthday cake is crammed with 30 candles? I asked Alexandra Shulman, the features editor of *Tatler*, which is as much devoted to life and style as *GQ*. "Made a soufflé," Alexandra said, "so that when anyone tells her that it is difficult, she will know it's a lie."

She also included being given a piece of real jewellery, having learned how to drive and having had an affair with a married man - "because the later you leave it, the more painful and difficult it gets". She should also have learned the names of flowers, so as not to sound stupid and fluffy-brained in a florist, asking "what those blue things are?"

I would add to these suggestions: lived alone (as a practice run for possible future divorce and even more possible future widowhood), and lived with somebody else (it is hell to learn how to share the toothpaste and wardrobe space after 30). She should have changed a fuse and a spare tyre, owned a black dress and a suspender belt, and had her ears pierced. She should have read every word that Edna O'Brien has written and studied Hugh Johnson's *World Atlas of Wine*.

She should know how to call for a bill in a restaurant and order a round of drinks without getting flustered. She should have invited a man to the theatre and found out how to remain friends with former lovers. She should know how to hail a taxi effectively. (You may not think this worth mentioning, but Julie Burchill, the brilliant young essayist, was at a loss as to how to bring a taxi screeching to a halt until she was well into her twenties.) She should have spent a

night in a four-poster bed, or under the stars, or without sleep. She should have discovered what works for her as regards a travel wardrobe, eye make-up and a diet (nothing is more annoying than watching a young woman mess about with the Scarsdale, the F-Plan and the Cambridge methods, unless it is watching a middle-aged one fussing about with her food).

She should have discovered whether or not she can tolerate late nights, champagne and men whom she craves physically but doesn't much like otherwise. She should have bought her own perfume and her own car, and gone on holiday by herself. She should have eaten a box of Belgian chocolates at one sitting. She should know how to take decent photographs. She should have developed a good telephone manner and had a row with her boss. She should have stopped worrying about the size of her bosom.

And what should she not have done by the time the big 30 is upon her? She should not have married or had children. She should not have dyed her hair blonde. She should not have met the great love of her life or her worst enemy. She should not have written a masterpiece or know the exact measure of her powers. She should not have passed her peak or have quite decided on her style. After all, some things must be left to occupy her body and soul for all the decades that a woman has to live through after her 30th birthday.

Ballgowns to best sellers

The queen of charity organizers has abdicated, but she has no regrets: Una-Mary Parker is now an author



A stickler for detail: Una-Mary Parker, obsessed by writing

If you have not heard of Una-Mary Parker yet, you soon will have. She is currently embroiled in scandals that involve sex, drugs, fraud and embezzlement, and last week she masterminded a hijack and broke down in tears after a friend took an overdose and died. "I have experienced some of these things," explains the charity queen-turned-novelist, "but 90 per cent come from my imagination." They occur, in fact, in her still unfinished second novel, *Scandals* (her first, *Riches*, is due out this summer).

Una-Mary Parker, 55, is named after her aunts Una and Mary. "My mother thought she was being clever - but neither of them left me a bean," she says in her baritone voice, laughing throatily. Until this year, Parker was the "unrivaled" organizer of charity balls. She spurns the tabloid label of society queen - "that conjures up visions of ladies in pearls, flowered hats and print frocks" - preferring to be called an events organizer; "much more professional," she explains. She had been *Tatler's* social diarist,

attending as many as five functions a night and acquiring a contacts book that one imagines needed to be carried on wheels. "After 10 years on *Tatler*, I thought I would have a breakdown if I had to go to another cocktail party." But film premieres, dances, fashion shows and gala exhibitions for charity were another ball game. Parker decided to "major on decor" (ballrooms transformed into jungles and deserts), and to become a stickler for detailed organization. By the time Parker hung up her ballgown, she was arranging 19 major events a year, "practically each one attended by a member of the Royal Family".

Such a blue-blooded coterie was familiar to Parker. She was a debutante who "did the deb scene", and had a coming out ball. "I came out in 1949 in court - at a drawing-room tea party in Buckingham Palace with the then King and Queen Elizabeth." Then she married her late husband, society photographer Archie Parker - and had "the traditional 1,200-guest wedding reception". Archie Parker left Lloyds to become a portrait photographer at a time when, Parker says, it wasn't the done thing to leave the City to become a snapper. "We did all the royals at Windsor and some came to our Knightsbridge studio." They also photographed showbusiness personalities and celebrities ("we spent a weekend with Somerset Maugham").

Parker has no regrets about leaving her charity career. "I had gone as far as I could in 15 years, and writing had become an obsession for me." She "felt a bit shy and inhibited" - understandably since she dubs her first novel, *Riches*, as being like *Dynasty* between the sheets. Nevertheless, she sent the half-written *Riches* - about the different ways enormous wealth affects people - to a New York agent. "She said it was terrific," Parker will not reveal how much money she'll make, saying only that "there are a comfortable number of noughts involved". Small wonder that she now intends to write a novel every 15 months. Caroline Phillips



Three years ago Kevin Howe couldn't even sit in a wheelchair.

Kevin lacks proper control over his movements and could never manage an ordinary wheelchair. Now with great courage, he has learned to sit forward and steady his right hand, trusting himself to our dedicated team of nurses, doctors, therapists and engineers, who designed for him a powered chair, giving him the independence to drive himself about. We have 330 patients like Kevin. Please help such courage and dedication. We are a registered charity (No. 205907) and rely on donations, legacies and covenants. Our Director of Appeals is Captain A.D. Hutton, OBE, RN (Ret'd), The Royal Hospital and Home for Incurables, Dept TTH, West Hill, Putney, London SW15 3SW.

The Royal Hospital and Home for Incurables PATRONS HM THE QUEEN AND HM THE QUEEN MOTHER.

Marriott Hotels Summer Sale. For the next three months you'll be able to enjoy all the luxury of a Marriott Hotel, for up to half the price. With locations like Grosvenor Square in London and Avenue George V in Paris, you'll find all our hotels ideally positioned. And with first class business facilities in each hotel, you'll find every Marriott perfect, whether you're working or taking a break. Our special rates for weekdays and weekends this summer are available from 1st June to 31st August 1987, for rooms only. For reservations, contact your travel agent or phone one of the numbers below and make sure that nothing disturbs your enjoyment this Summer. London 01-439 0281 Germany 0130 4422 toll free France 19 05 90 8333 toll free. Up to 50% OFF. AMMAN - AMSTERDAM - ATHENS - CAIRO - LONDON - PARIS - VIENNA.

New Pilot Training Scheme. Airline Sponsorship and Bursaries for Top Candidates. Our New Pilot Training Scheme offers the possibility of Bursary Employment contracts - including a substantial number with British Midland Airways and Manx Airlines Limited. Starting in October, the New Scheme requires a high degree of motivation, British citizenship and at least five "O" levels which include a maths and science subject. You must also be between 18 and 25 years of age. To receive an application form and prospectus, fill in the coupon and send it to: The Principal Oxford Air Training School Oxford Airport, Kidlington Oxford. Tel: 08675-4321 Closing Date 30 June 1987. Name: Address: Tel:









campaign sketch  
 l-back way of  
 reudian MP

MONDAY JUNE 8 1987

Executive Editor  
 Kenneth Fleet

STOCK MARKET  
 (Change on week)  
 FT 30 Share  
 1729.9 (+17.8)  
 FT-SE 100  
 2228.8 (+25.8)  
 Bargains  
 39721 (53598)  
 USM (Datastream)  
 181.86 (+2.14)

THE POUND  
 (Change on week)  
 US dollar  
 1.6315 (+0.0030)  
 W German mark  
 2.9555 (-0.0116)  
 Trade-weighted  
 72.6 (-0.1)

US NOTEBOOK  
 Revival in  
 markets  
 after Fed  
 disruption  
 From Maxwell Newton  
 New York

The markets have recovered almost completely from the shock of Mr Paul Volcker's prospective departure and his replacement by a Republican, Mr Alan Greenspan.

The White House never truly forgave Mr Volcker for being a Democrat nor for the 1982 recession which the Administration blamed on him. They also blamed him for sabotaging their budget plans, by cutting the heart out of revenue growth.

This is a change that the Federal Reserve Board, through Mr Robert Heller, a Fed governor who was a Reagan appointee, has publicly rejected. Mr Heller has shown that revenues, as a proportion of GNP, have remained constant under Mr Reagan and Federal spending has taken a rising share of national product.

The financial markets rightly doubted Mr Greenspan's credentials, as he was part of the massive money build-up in 1976 before the re-election campaign of President Gerald Ford.

Nevertheless, by Friday afternoon, the June T-bond futures were pushing 92, about three-quarters of a point below last Monday's close. The cash 30-year Treasury bond was near 101, above the issue price and about three-quarters of a point below Monday's close. The dollar recovered almost all the Volcker-Greenspan losses.

The Fed, meanwhile, has maintained the policy of priority for a stable dollar, the last great achievement of Mr Volcker's term. Fears of global recession and financial collapse have demanded that the domestic economy take second place.

While no one is expecting fireworks in Venice, the scope of Mr Volcker's achievement in focusing global efforts on currency stability does not appear to be appreciated.

One-off addition to Third World provision could cost bank £650m

Lloyds sounds City on debt

By Richard Thomson, Banking Correspondent

Lloyds Bank is believed to have been sounding out the City on whether it should make a massive one-off addition to its bad debt provisions in the same way as Citicorp, the US banking group, did last month.

Stockbrokers calculate that such a move would cost up to £650 million, cutting Lloyds' expected pretax profits for the year by 70 per cent to £240 million. Lloyds, with more than £3 billion in loans to Latin America, has the second-largest exposure among British banks to the Third World after Midland.

Lloyds, headed by Sir Jeremy Morse, is understood to have received a positive response to the suggestion, with some analysts arguing that stronger provisions would benefit the bank's share price. Citicorp received praise in New York when it boosted its provisions by \$3 billion (£1.8 billion) to 25 per cent of its Third World debt.

National Westminster and Barclays are also expected to make large one-off additions to provisions either at the interim stage or at the full year. Because their exposure is less than Lloyds and their profits larger, profitability would be less badly affected.

Midland Bank, however, which has the largest exposure and the smallest profits, does not have the resources to make such a large single provision and is likely to continue a policy of gradual increases in provisions.

Negotiations between the banks and the Inland Revenue on tax relief for bad debt provisions have stalled until after the election.

Clearing bank shares are expected to open on the stock market today at the bottom of their recent trading range, despite Brazil's announcement of its intention to resume repayments of half the interest due on its loans.

After examining Brazil's statement more closely, City analysts have concluded that it contains little good news for the banks and does not represent any long-term alleviation of the debt problem.

Bank shares leapt by more than 26p in some cases when Brazil said it would resume repayments and that the government was putting together a new economic programme. The next day, however, share prices quickly returned to their previous levels.

One reason for the sharp rise, dealers said, was that some market-makers misinterpreted the announcement to mean Brazil was planning to repay half its total \$65 billion outstanding bank debt.

Phillips & Drew, the stockbroker, said: "It indicates a more conciliatory attitude by Brazil but changes nothing. Brazil's immediate problems are a short-term concern, whereas the provisioning policies of the banks are a long-term matter."

Savory Mills, the broker, said: "The share price reaction showed there were a lot of people wanting to buy shares as long as the news was good. Unfortunately, the Brazilian announcement was not as significant as it seemed at first."

There had been hope that it might relieve the pressure on banks to make large bad debt provisions, which would depress their profits at the interim stage.



Sir Jeremy Morse, chairman of Lloyds Bank: positive response from analysts

Growth in UK 'will top rest of the world'

By David Smith  
 Economics Correspondent

Britain is the bright spot in the world economy this year, says the latest *World Trade Forecast* from the Economist Intelligence Unit.

It predicts growth for Britain this year of 3.2 per cent, the highest among the industrialized countries, and well above the 2.3 per cent average predicted for the big economies.

Next year, however, the British economy is forecast to slow down, rising by only 2.3 per cent, against an average of 2.6 per cent.

The industrialized countries will avoid recession, the forecast says, because American moves to curb the budget deficit will be weak and will not stunt growth. Germany and Japan, on the other hand, are predicted to be too cautious in boosting growth to set the world economy growing significantly faster.

The EIU forecasts a rise in US exports as a result of the dollar's devaluation, but that the US current account deficit will only narrow from \$135 billion (£83 billion) this year to \$125 billion (£77 billion) in 1988.

Japan is forecast to continue to suffer because of the yen's strength. No growth in exports is expected this year. "Even goods selling on outstanding quality cannot take the price hammering the yen has given them," the report says.

GrandMet agrees to £160m buyout of contracts division

By Joe Joseph

Grand Metropolitan is selling its contract services division for £160 million in a deal that marks both the biggest ever British-backed management buyout and the capstone of a five-year programme at GrandMet to whittle the company back to its core activities in brewing, hotels, foods and restaurants.

Mr Allen Sheppard, GrandMet's chief executive, who has been one of the key architects of restructuring the group, said yesterday: "The sale of these interests is in line with Grand Metropolitan's policy of concentrating on its main business areas."

Mr Sheppard, who takes over as chairman from Sir Stanley Grinstead later this month, added: "Although these companies have shown considerable profit growth over the past three years under their existing management, they do not fit in with our long-term strategy. I believe the agreement is an excellent one for both parties."

He said that the sale of the division "was very much geared to strategy, not to how GrandMet would pay for Heublein", the US wines and spirits company it bought in January to blend in with its own International Distillers and Vintners.

But Mr Sheppard added that the sale will swell shareholders' funds by some £130 million and clip about 15 points off the company's gear-



Gerry Robinson: plans for growth and acquisitions

contract catering; Compass Vending, which provides vending machines; GrandMet International Services, an overseas projects manager with contracts from the Alaska pipeline to hotels in China; GM Healthcare, which owns and runs seven private hospitals and nursing homes in the UK; and Rosser and Russell, a building services contractor.

Last year these companies turned over £270 million and contributed £10.2 million to GrandMet's total pretax profits of £386.1 million.

"There were several people who were interested in buying the division, but the management came up with what, to us, was the best and cleanest offer," said Mr Sheppard.

"We signed the deal yesterday, although it won't be completed, probably, until the end of July. We'll then have a fairly clean portfolio in the UK, although we're still dusting down the remainder of the portfolio in the US."

The management buyout is being financed by a mixture of equity and loan capital through a number of City institutions such as 3i Investors in Industry which, as lead underwriter, has committed £70 million. Prudential Venture Managers and CIN Industrial Investments have committed a further £40 million, while National Westminster Bank is leading a bank finance syndicate.

Summit boosts Bonn pressure

From David Smith, Venice

The seven leading industrial countries will attempt to paper over their differences at the Venice world economic summit, starting today, aware that the wrong signals from the meeting could send the dollar sliding again.

The Americans appear to be willing to take the commitments on growth from West Germany and Japan on trust. Both Mr James Baker, the US Treasury Secretary, and President Reagan have adopted a conciliatory approach towards their summit partners in the past few days.

This is in spite of the fact that the German economy is estimated to have contracted by between 0.5 and 1 per cent in the first quarter, with Bonn's growth forecast for the year of 2 per cent looking difficult to attain.

Indeed, slow growth appears to have spread to other parts of Europe. French gross domestic product rose by only 0.1 per cent in the first quarter, after a 0.4 per cent rise in the fourth quarter of last year.

With the major economies having listed their policy plans in some detail at the Paris meeting of the six leading countries in February, and Japan having announced a ¥6,000 billion (£26 billion) expansion plan within the last fortnight, the scope for further macro-economic initiatives appears limited.

There are doubts within Germany about the DM44 billion (£15 billion) tax reform plan due to be enacted in 1990 and offered as a commitment by Herr Gerhard Stoltenberg, the German finance minister, at the Paris meeting.

In an interview to be published today by the German magazine *Der Spiegel*, Herr Lothar Spaeth, deputy president of Chancellor Kohl's Christian Democratic Union Party, is quoted as saying: "We must consider the scope and timing of the tax reform."

However, a spokesman for the Bonn government said over the weekend that Chancellor Kohl would be reaffirm-

Sharp fall seen in monthly borrowing

By Our City Staff

Borrowing on international capital markets fell sharply last month under the impact of volatile interest and exchange rates, says the Organization for Economic Co-operation and Development.

The aggregate volume of medium- and long-term funds raised was \$15.4 billion (£9.5 billion) which was the lowest since March 1985, the OECD's latest monthly report said.

This was \$18 billion below April and about \$8 billion down on May last year.

The OECD said borrowing on external bond markets fell for the third successive month to \$12.5 billion last month from \$16.4 billion in April.

New bond issues have been running at an annual rate this year of about \$210 billion or 10 per cent below the 1986 level.

Eurobonds continued to suffer from the collapse in activity in the floating rate note sector. New issues last month amounted to less than \$500 million, compared with a monthly average of about \$4.2 billion last year.

Fears about the prospects for long-term dollar interest rates and currency instability depressed issuing activity in the straight sector. This was only partly offset by the buoyancy of convertibles and equity-related bonds.

The share of dollar-denominated new issues fell to 23 per cent - the lowest figure recorded on the international bond market - while yen issues exceeded \$2.6 billion, about a fifth of all new offerings.

A total of \$1.7 billion was raised on the Euro-sterling market and \$1.4 billion in Switzerland. The Euro-Australian dollar market was strong. The aggregate volume of issues floated on this market is \$5.2 billion this year, compared with \$3.2 billion for last year.

Currency dealers express concern at US policy

By Colin Narbrough

The world's currency dealers remain unconvinced about the durability of the recent dollar revival, despite the official efforts to stabilize exchange rates around present levels.

The US unit could show fresh weakness before the end of this year, or early next, the dealers believe.

This was the clear message that emerged at the weekend from the annual convention of the Association Cambiste Internationale in Tokyo, attended by 1,800 dealers from around the globe.

Herr Hans-Jens Treldt, the ACI's West German chairman, summed up by saying that there was a chance of living "for the time" with a dollar at ¥140 to ¥145. "But I am still somewhat pessimistic how long this may last."

Dealer sentiment was reflected by influential US economists who see a pressing need for Washington to act to prevent the dollar from further decline.

Mr Henry Kaufman, Wall Street guru and chief economist at Salomon Brothers, predicted in an interview that the dollar will continue to weaken, forcing the Federal Reserve Board to pursue firm policies.

Alarmed by the prospect of a still weaker dollar, Mr Satoshi Sumita, Governor of the Bank of Japan, warned the ACI convention on Saturday that the dollar decline had brought Japan's economy to a standstill and would delay its recovery.

Further dollar weakening would also impair the flow of capital into the US and increase the possibility of higher US interest rates, he said.

"Stability of the exchange market seems to be an urgent issue for the entire world economy," Mr Sumita said. Exchange rate volatility was hampering efforts to redress economic imbalances and expand growth.

ACI delegates cited the slowness in redressing fundamental imbalances, such as the US trade deficit, as a principal reason for their bearish view on the dollar. Another was the latent political pressure to lower the currency.

To stabilize the dollar, they said the market had to be convinced that the US did not want it any lower, and that interest rates will go down and not up. A rise in US interest rates could lead to a world recession.

Mr Treldt said despite recent declarations by US officials in favour of stabilizing the dollar, pressure for pushing it lower would mount as the 1988 presidential election neared.

International pressures provided much of the current threat to the US economy, according to the Mr Kaufman. Even the pressure to reduce the budget deficit was to some extent influenced by foreign considerations.

What was needed was substantial growth in other countries, such as West Germany and Japan, he said. Thanks to disequilibrium in the international economy, "it would seem to me that the direction is still for a somewhat lower dollar value in the foreign exchange market."

Dollar 'could weaken further'

By Colin Narbrough

The world's currency dealers remain unconvinced about the durability of the recent dollar revival, despite the official efforts to stabilize exchange rates around present levels.

The US unit could show fresh weakness before the end of this year, or early next, the dealers believe.

This was the clear message that emerged at the weekend from the annual convention of the Association Cambiste Internationale in Tokyo, attended by 1,800 dealers from around the globe.

Herr Hans-Jens Treldt, the ACI's West German chairman, summed up by saying that there was a chance of living "for the time" with a dollar at ¥140 to ¥145. "But I am still somewhat pessimistic how long this may last."

Dealer sentiment was reflected by influential US economists who see a pressing need for Washington to act to prevent the dollar from further decline.

Mr Henry Kaufman, Wall Street guru and chief economist at Salomon Brothers, predicted in an interview that the dollar will continue to weaken, forcing the Federal Reserve Board to pursue firm policies.

Alarmed by the prospect of a still weaker dollar, Mr Satoshi Sumita, Governor of the Bank of Japan, warned the ACI convention on Saturday that the dollar decline had brought Japan's economy to a standstill and would delay its recovery.

Further dollar weakening would also impair the flow of capital into the US and increase the possibility of higher US interest rates, he said.

"Stability of the exchange market seems to be an urgent issue for the entire world economy," Mr Sumita said. Exchange rate volatility was hampering efforts to redress economic imbalances and expand growth.

ACI delegates cited the slowness in redressing fundamental imbalances, such as the US trade deficit, as a principal reason for their bearish view on the dollar. Another was the latent political pressure to lower the currency.

To stabilize the dollar, they said the market had to be convinced that the US did not want it any lower, and that interest rates will go down and not up. A rise in US interest rates could lead to a world recession.

Mr Treldt said despite recent declarations by US officials in favour of stabilizing the dollar, pressure for pushing it lower would mount as the 1988 presidential election neared.

International pressures provided much of the current threat to the US economy, according to the Mr Kaufman. Even the pressure to reduce the budget deficit was to some extent influenced by foreign considerations.

What was needed was substantial growth in other countries, such as West Germany and Japan, he said. Thanks to disequilibrium in the international economy, "it would seem to me that the direction is still for a somewhat lower dollar value in the foreign exchange market."

Listing places £30m tag on Warner group

By Joe Joseph

The Warner Howard Group, one of Britain's leading suppliers of commercial laundry systems and warm air hand dryers, is coming to the market on Wednesday.

A placing of 5.8 million shares through Hambros Bank will raise about £7.5 million, giving the company a market capitalization of £30 million and an historic price/earnings ratio of 17 times. Stock Exchange dealings will begin on June 16.

Warner Howard has grown rapidly in recent years. Rental income accounted for almost half last year's turnover of £12.24 million.

AA High Growth lump sum investment. The Fund that has grown by 360% in 7 years.

With AA Guardian Royal Exchange's High Growth Investment Bond, a £10,000 investment made in 1979 was worth £36,715 in March 1986... a performance that would have far outstripped any bank or building society over the same period.

Guaranteed acceptance and built-in insurance. Your Bond is automatically insured from day 1. Should you die, at least the full value of your investment (less any withdrawals) will be returned. There's no medical or no health questions to answer.

For an illustration of how the AA High Growth Investment Bond could perform for you, complete and return the coupon today.

Special terms - not normally available elsewhere - are offered if you invest £4,000 or more before 15th June 1987.

Invest any sum from £2,000 to £10,000 or more if you wish.

Cash it in at any time or use it to provide tax-free income.

If you have any questions please ring 0256 469074. Automobile Association Protection & Investment Planning Limited Registered Office: Fanum House, Basingstoke, Hampshire RG21 2EA. Registered in England Number 2023217.

REPLY BY 15th June 1987

POSITIVELY NO MEDICAL Name \_\_\_\_\_  
 Send this coupon in an envelope (no stamp required) to: FREEPOST (G629), Automobile Association Protection & Investment Planning Ltd, Dept. LE7DM-1B, Ballam Road, Lytham St. Annes, Lancs. FY8 4BR. Please send me a no commitment illustration of how the AA High Growth Investment Bond could perform for me, and details of the special reservation facility.

Address \_\_\_\_\_  
 Postcode \_\_\_\_\_  
 I am considering investing £ \_\_\_\_\_

HIGH GROWTH INVESTMENT BOND

Board rates	26	City Diary	27
Co News	26	Foreign Exch	28
Gift-edged	26	USM Review	28
Comment	27	Share Prices	30

Brokers cautious on Jaguar profits

By Daniel Ward

An unexpectedly cautious view of Jaguar's future profits in some quarters of the City has contrasted with the announcement of record monthly sales of 4,402 cars in May.

billions sales in 1987 after the launch of the XJ6 model in the United States, where more than half of all Jaguars are sold; but this did not deter two important brokers advising clients to sell Jaguar stock in the belief that profits will not match overly optimistic forecasts. The slip in Jaguar's share

price, from a peak this year of 635p to as low as 520p, was hastened by the advice from James Capel and Warburg Securities. James Capel has cut its half-year profit forecast to £52 million compared with expectations of £60 million. The broker forecasts that profits in 1987 will be a repeat of the

£121 million earned in both 1985 and 1986, indicating a brake on profit growth. Mr Bob Barber, motor industry analyst at James Capel, said most forecasts had not taken into account higher depreciation costs for the new production lines for the £9 trillion US launch costs for the new XJ6 in America.

USM REVIEW

Knobs & Knockers brings touch of brass to market



Michael Warshaw, warms welcome seems assured

A big brass knocker will be banging on the door of the Unlisted Securities Market this month when Knobs & Knockers becomes the latest specialist retailer to seek a listing.

The group, known for its wide range of fashionable brass door and window fittings and other household accessories, emerged from the Swinging Sixties almost by accident. It was the brainchild of Mr Conrad Monk, who is still a director of the company. In those days he traded under the name of Jennings & Monk from the Louvre Centre in Judd Street, London. Fed up with turning away customers wanting door handles and other accessories, he decided to investigate the market and soon moved into selling such things.

Visits to Birmingham and Stoke, the traditional manufacturing areas, provided him with hundreds of designs and soon he was opening other shops.

In 1974, the company was bought by North Eastern Timber, where Mr Monk met Mr Michael Warshaw, who was on the NET board. A couple of years later, NET was taken over by Mallinson, Denny. The remaining shareholders in Jennings & Monk were given the opportunity to acquire the company from Mallinson. Mr Warshaw was appointed chairman and chief executive and changed its

in selling flats near its Regent's Park office in London but it has since graduated to both flats and houses at the top of the range. It is now moving to new offices in Knightsbridge.

Next week James Capel, the broker, is placing 30 per cent of the equity with clients, giving Knobs & Knockers a stock market value of about £7 million. Pretax profits have climbed from £191,000 in 1982 to £442,000 in 1986. For the year to March 31 the group is expected to produce pretax profits of almost £600,000. About half the shares being issued will be sold by the directors, while the rest will be used to raise money for the company.

Mr Warshaw is also looking to hit the acquisition trail and hopes to examine a number of household accessory retailers and estate agents soon. "We will now be in a position to make acquisitions and there are a number of places where we can open extra shops," adds Mr Warshaw.

At the same time, the group is pushing its franchise operation and now has another four on the starting blocks. Judging by the reception given to the other specialist retailers such as Sock Shop and Tic Rack which made USM debuts recently, Knobs & Knockers is assured a warm welcome.

One of the original aims behind the formation of the

USM in 1980 was to groom small companies for a full listing. It has proved extremely effective.

Mr Geoffrey Douglas and the rest of his USM team at Hoare Govett, the broker, calculate that at least five companies have graduated to a full listing since the beginning of May bringing the total so far to 91. In the past year alone, a record 31 companies have made the move. On average, each company has spent 29 months on the USM, increasing its market capitalization by 520 per cent.

Mr Douglas says the increase in those making the move comes as no great surprise. "Companies which joined the market in its earlier years have had time to prove themselves and gain in stature and size," he adds.

But the timing of a move to a proposed listing remains tricky and cannot be judged solely on figures. The average capitalization of companies graduating from the USM has been £34 million. A strong record is also pre-requisite.

Mr Douglas gives a warning that it is advisable to attract the attention of industry specialists who follow the main market. Without their support companies can slip into obscurity. The penalty for those that fail to follow this formula is often reflected in a dull share price.

£3m-for-£1,000 reward from LBMS

An investment of £1,000 10 years ago by entrepreneur Mr John Connolly in Learmonth & Burchett Management Systems will result in a cash payment to him of £1.5 million next week as well as leaving him with a 12.5 per cent share stake in the company worth a further £1.8 million.

His investment enabled the company, founded on May 10, 1977, by Mr Rainer Burchett, now the company's chairman and Mr Roger Learmonth, its managing director, to get off the ground and his foresight will be rewarded when LBMS floats on the Unlisted Securities Market.

The company, which will be capitalized at about £15 million, is going public with a

balance will be ploughed back into the firm.

Mr Burchett said: "We are not raising a massive amount of money, the company doesn't need it. Our reasons for floating were to provide Mr Connolly with a market for his shares, which is only fair, to make us more visible as a company and to give us more flexibility in the future."

LBMS is based in Oxford Street, London, and has other offices in Bristol, Texas and California. Of its 175 employees, 150 are based in Britain and the rest in the US. Its list of blue chip customers includes ICI, Shell, British Telecom, National Westminster Bank and even the

Stock Exchange Settlement Services division.

"We are in the methods business," explains Mr Burchett. "A lot of companies develop their own computer systems and very often the results are a disaster. Not usually because the systems are complicated, more because they do not understand the discipline of computers."

"We train everyone from management to systems designers and programmers in these disciplines, supply them with software to enable them to use their systems more efficiently and we also offer a consultancy service to help them in practice."

Michael Clark

Table with columns: Company, Price, Change, Dividend, etc. Includes entries like British Airways, British Telecom, etc.

British Airways and 12 European Airlines introduce AirPlus.



Airlines are well-placed to know all about business travel. That's why we decided to create the AirPlus Card, exclusively for business travel and expenses.

AirPlus helps you and your company manage your business trips efficiently, before, during and after you travel.

Using AirPlus you can pay for travel, hotels, car hire, business entertainment worldwide, and of course, arrange this through your travel agent. It allows your company to manage its travel expenses better, by giving itemised billing, tailored to each individual company's

needs, not just a standardised formula. With AirPlus, the need for cash advances is reduced and cash flow is improved.

With the strength of Europe's top airlines behind it, AirPlus will be invaluable in making business trips easier and more hassle-free. Companies will find it the most useful card around because it is limited to expenditure in the business environment.

Ring the British Airways AirPlus Section (01-562 0078) or contact your travel agent today, and find out how much the AirPlus Card can help you and your company.



The business card above all others.

J. J. COLE LTD

Vertical text on the far left edge of the page, partially cut off.



BOARD MEETINGS

TODAY - Interims: Durban Rodeopoint Deep, East Rand Proprietary Mines, Great Western Resources, Hardanger Properties, Finalists: Amersham International, Blyvooruitzicht Gold Mining, Electronic Remals Group, F&C Alliance Investment (expected on June 9), Hazlewood Foods, The Investment Company, Millward Brown, Northumbrian Fine Foods, Osborne & Little (expected on June 9), Printprint Holdings (expected on June 9), Sanders and Sidney, Yellowhammer, York Mount Group. TOMORROW - Interims: Appletree, Bradstock Group, Electra Investment Trust, Greenwich Resources, Thomas Locker (Holdings), McL. Ox Russel, Nash Industries, Plaxtons (GB), Wheway, Finalists: British Benzol, N Brown Investments, Continuous Stationery, Deekraal Gold Mining (expected on June 10), Doornfontein Gold Mining (expected on June 10), Driefontein Consolidated Gold Mining (expected on June 10), Libanon Gold Mining (expected on June 10), Metal Box, New Throgmorton Trust (1983), Regalian Properties, Rowlinson Securities, Unigate, Venterspost Gold Mining (expected on June 10), Viakfontein Gold Mining (expected on June 10). WEDNESDAY - Interims: Camford Engineering, Carr's Milling Industries, Johnson & Firth Brown, Finalists: Allied Colloids Group, Business Mortgages Trust, Caffyns, Great Foreland Estates, Harrisons Malaysian Plantations, M&G Second Dual Trust.

Court challenge on tin crisis price

By Colin Narbrough The London Metal Exchange no longer has a tin contract, but the metal returns to haunt it today when Shearson Lehman Brothers, the metal trader, opens its challenge in the courts to a key pricing move made during the tin crisis. The company, part of the American Express group, is before the Commercial Court challenging the validity of the LME's "ring out" decision in March last year, which was intended to help resolve the crisis by settling all outstanding contracts in the metal at a fixed price. Mr Jacques Lion, the LME board chairman, is philosophical about the case, and underlines that the litigation is over a principle. There is no acrimony between the LME and Shearson and "friendly" relations have been maintained. The case is the first brought by a trader against the LME in the aftermath of the tin crisis, and its outcome will influence the level of claims by the creditors of the insolvent International Tin Council, deciding whether contract or ring out prices apply. Shearson, parent of the ring-dealing LME member Shearson Lehman Metals, rejects the LME's imposition of a price of £6.250 per tonne.

Lower rates could result in problems for the economy

If Her Majesty's Government - particularly the Government that the market assumes is going to be elected this week - finds itself in a position where it acquires a potential extra funding requirement this year of almost £3 billion, then clearly "something" is going on. If it acquires that extra funding requirement for the year in a single month, then that something must be important for the Government and the gilt rates, therefore, are not particularly needed in economic management terms, however popular they might be. If one accepts that, then the eye tends to stray instead to the problems lower base rates might create. The first hints are appearing that the inflation outlook may be starting to fray at the edges. In spite of sterling's strength, for example, the input price figures have been distinctly disappointing. Even more discouraging is some of the evidence emerging from recent CBI surveys. The April quarterly survey received wide publicity when it suggested that fixed capacity might be starting to become a constraint for companies. Equally ominous, although receiving little publicity, were some findings of the May survey published last week. When the CBI talks of "significant upward pressure on wages" in areas where skill shortages exist and, more generally, says "the downward pressure on wage settlements has diminished," it ought to be listened to. Of course it is easy to overdo inflation pessimism. The input price figures may have been disappointing, but panic seems an inappropriate response to an annual inflation rate here of just 1.4 per cent. Retail price inflation still seems likely to end the year just below the Treasury's forecast of 4 per cent. Looking to next year and taking the Chan-

cellor's firm views on inflation into account, one can nevertheless see how now is probably not a good time to cut interest rates and stimulate the economy still further. Indeed, a touch on the tiller away from pursuing growth towards holding inflation may well be appropriate. Official resistance to rate cuts is probably reinforced by the monetary outlook. M3 growth may start to moderate this summer (although the May figure will clearly be awful) as this spring's intervention is funded. M3, however, is no longer an official target variable. M0, ironically, is an official target variable and it is here that problems may occur. The fall in base rates seen this year will make it less penal to hold funds in the non-interest bearing homes which make up M0, and might thus be expected to shift growth away from M3 and towards M0. Given the intellectual capital the Chancellor has invested in M0 it will be very difficult for him to ignore such a development and continue cutting rates. Left to their own devices the authorities here are thus probably quite keen to hold rates at present levels, for the time being at least - which is why they intervened to the tune of nearly £3 billion in May, rather than let market pressure trim half a point off base rates. On any longer-term view this official caution may also be a good warning to the gilt market. But the market persists in feeling the authorities will not be left to their own devices this summer. If foreign money continues to pour into sterling at the rate seen in the spring, there is little doubt rates will have to fall. But how likely is a continued strong foreign inflow? In spite of the odd tremble in the polls, a Conservative win has been so well signalled for so long that one has to think that either financial markets are very inefficient or extremely risk-averse to believe that the election result, provided it is in line with expectations, will have much impact. Of course the foreign investor may hold on for British membership of the EMS (in spite of some recent rather anti-EMS noises from the Bank of England). Even here, however, the game was blown by a recent (highly pro-EMS) article advocating membership at DM2.70, to allow a longer period of membership before the pound devalued again. This prompts the thoughts of "Why bother to join the club if you are going to break the rules?" This spring sterling was the only game in town. In investment terms the dollar had all the appeal of a three-day-old hamburger, and the mark did not look much fun either. US yields have now risen significantly and the dollar may be undergoing something of a rehabilitation. It is intriguing, for example, that the reversal of the US bond market's sell-off on the news of Mr Volcker's departure began in Japan, not New York. If this dollar rehabilitation continues, the pressure of funds into sterling could well ease through the remainder of this year. Thus British base rates might be forced down further by international capital flows, but the probability is not as strong as some current gilt yields imply. If rates fall further the background market fears about the inflation outlook. Throw in the flood of extra funding confronting the gilt market after recent intervention, and the arguments for some caution approaching the longer end of the market in particular seem strong. Instinct tells us to expect a gilt market rally at the time of the election; the fundamentals argue otherwise, and even the bulls must acknowledge that the recent flattening of the yield curve could soon translate into an upward slope. George Hodgson The author is chief economist at Citicorp Securities

Table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various investment trusts like Abn, Abn Trust, Adams & Adams, etc.

Table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various financial trusts like American Express, Arrow, Baring, etc.

Table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various investment trusts like Abn, Abn Trust, Adams & Adams, etc.

Table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various investment trusts like Abn, Abn Trust, Adams & Adams, etc.

We're laying the foundations for the future



There is another important event on June 11th: the Annual General Meeting of George Wimpey PLC. resources, common goals. And the results are already there to be seen: Pre-tax Profits: +42 percent to £66.5m Earnings Per Share: +23 percent to 18.35p Dividends: +27 percent to 4.75p The full story is in our Annual Report. For a copy, fill in the coupon and send it to Angus Miller, Corporate Relations Dept, George Wimpey PLC, Hammersmith Grove, London W6 7EN.

Form for requesting Annual Report: NAME & POSITION, ADDRESS, COMPANY, POST CODE, WIMPEY logo.

Table titled 'THIRD MARKET' showing Capitalization, Company, Price on Friday, and Weekly Change. Lists companies like Abelscot Group, Abertan Am Percol, etc.

Table titled 'FOREIGN EXCHANGES' showing Market rates, Sterling spot and forward rates, and other sterling rates for various currencies like Australia, Brazil, Canada, etc.

Table titled 'MONEY MARKETS AND GOLD' showing Base Rates, Discount Market Loans, Treasury Bills, and other financial data.

Table titled 'EURO MONEY DEPOSITS' showing Dollar and Sterling rates for various terms like 1 month, 3 months, 6 months, 12 months.

Table titled 'BASE LENDING RATES' showing interest rates for various banks and services like ABN, Adam & Company, BCCI, etc.

# IF YOU'VE EVER THOUGHT OF STARTING YOUR OWN BUSINESS AS A SECOND CAREER, TALK TO US

## FIRST



A WEALTH OF  
EXPERIENCE

*Like many a senior manager, you probably sense the need for a change of direction. A challenge that goes beyond merely repeating past success. There are, of course, numerous routes open to you. Either starting your own business. Or buying one. Or even arranging a buy-out. Whichever you take, you should beat a path to our door. Since 1982, we've contributed finance to over 1,600 new businesses, providing £64 million for 274 start-ups in the last year alone. In our experience, those with a proven track record in management are the most likely to succeed. Once we've helped them get their show on the road.*

Portfolio Gold

From your portfolio card check your eight share price movements on this page only. Add them up to give you your overall total and check this against the daily dividend figure. If it matches, you have won outright or a share of the total daily prize money...

Table with columns: No., Company, Group, Date of Issue. Lists various companies like Amcliff, Devenish, Manders, etc.

Weekly Dividend table with columns: MON, TUE, WED, THU, FRI, SAT, SUN. Includes instructions on how to use the table.

BRITISH FUNDS table with columns: Stock, Price, Change, % Change, Group. Lists various funds like British American, British Midland, etc.

SHORTS (Under Five Years) table with columns: Stock, Price, Change, % Change, Group. Lists short-term investments.

FIVE TO FIFTEEN YEARS table with columns: Stock, Price, Change, % Change, Group. Lists medium-term investments.

OVER FIFTEEN YEARS table with columns: Stock, Price, Change, % Change, Group. Lists long-term investments.

UNDATED and INDEX-LINKED tables with columns: Stock, Price, Change, % Change, Group. Lists undated and index-linked investments.

STOCK EXCHANGE PRICES Capitalization and week's change

(Current market price multiplied by the number of shares in issue for the stock quoted) ACCOUNT DAYS: Dealings begin today. Dealings end June 12. Contango day June 15. Settlement day June 22.

Prices are Friday's middle prices. Change, dividend, yield and P/E ratios are calculated on middle prices. (aa) denotes Alpha Stocks

Main stock exchange table with columns: Company, Price, Change, Dividend, Yield, P/E. Categorized into sectors like Breweries, Buildings and Roads, Finance and Land, Foods, Chemicals, Plastics, Cinemas and TV, Drapery and Stores, Industrials A-D, Hotels and Caterers, Motors and Aircraft, Newspapers and Publishers, Oil & Gas, Electricals.

Portfolio Gold advertisement with text: DAILY DIVIDEND £12,000. Claims required for +40 points. Claimants should ring 0254-53272.

OVERSEAS TRADERS table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists international trading companies.

PAPER, PRINTING, ADVERT'G table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists publishing and advertising companies.

INSURANCE table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists insurance companies.

LEISURE table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists leisure and holiday companies.

PROPERTY table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists property and real estate companies.

Mining table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists mining companies.

Shipping table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists shipping companies.

Shoes and Leather table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists shoe and leather companies.

Textiles table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists textile companies.

Oil & Gas table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists oil and gas companies.

Tobaccos table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists tobacco companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Other sectors table with columns: Company, Price, Change, Dividend, Yield, P/E. Lists various other companies.

Large advertisement on the right side of the page, partially cut off, featuring text like 'A sober effect the mega-' and 'Successful'.

CORPORATE FINANCE

FOCUS

# A sobering effect on the City's mega-bids

Have all the very big companies that were ripe for takeover already been bought? asks Richard Thomson, banking correspondent

This year has been disappointing for anyone hoping for a repeat of last year's series of mega-bid takeovers. It has also been disappointing for predators trying to snap up apparently vulnerable targets. Bids have been smaller and defenders have been more successful than in 1986.

There have, certainly, been some largish bid attempts since the New Year but most corporate finance specialists admit that business has dropped somewhat.

There were nine bids of more than £1 billion each last year, a record which hardly looks like being matched this year on current performance.

Explanations differ. Some bankers say that it is simply a matter of companies hanging fire until the general election is out of the way; others believe that all the very big companies that were ripe for takeover have already been bought.

The Guinness affair has almost certainly had a sobering effect on businessmen, bankers and fund managers, contributing to a much greater caution on the part of potential buyers.

The greater reluctance of institutional fund managers to sell out to predators has also become a crucial factor in defeating several recent bids. This may be the Guinness factor, or it may be pure fashion but everyone has noted that offer prices have risen in comparison to last year in the

attempt to stimulate the interest of the institutions.

This is not all bad news for the corporate finance specialists, however, and the biggest changes in the market are probably going on among the providers, not the consumers, of corporate finance services.

The corporate finance advisory cake is still essentially divided between the traditional merchant bank players: familiar names such as S G Warburg, Morgan Grenfell, Hill Samuel, J Henry Schroder Wagg, and Kleinwort Benson.

But increasing numbers of interlopers have sized up the market and decided that it is a place to be seen in. One reason for this was graphically highlighted by last year's mega-bids: the need for capital. New techniques such as the bought deal (one bank buying an entire share issue and placing it with its own clients) or buying the share in a target company on behalf of a takeover client require a great deal of capital backing.

Morgan Grenfell ran into just this problem last year when the Bank of England warned it against taking too much of an exposure in Distillers shares on behalf of Guinness.

Morgan immediately arranged a buying consortium to spread the risk, but it had learnt its lesson and soon raised further capital of its own with a share issue.

Nevertheless, the merchant banks still remain somewhat vulnerable on this count and larger institutions have taken their opportunity.

County Bank, with the backing of National Westminster, claims to have carried out the first bought deal ever executed in the City (the £182 million purchase of Continental & Industrial Trust last July).

"We are beginning to see the advantages coming through of being part of a big group with



access to capital," says David Reed, County's head of corporate finance.

Barclays Merchant Bank also places much emphasis on the capital backing of its clearing bank parent.

This is a major factor limiting the involvement of institutions such as chartered accountants in the corporate finance market, though several firms are nudging

The unsleeping City: beyond the apparent evening calm, computers keep a constant vigilance on the changing shifts in the world markets

their way into offering wider corporate advisory services than their traditional role of tax adviser, company auditor and so on.

Many have focussed on the smaller end of the market - unlisted companies and smaller listed companies - with less need for deals with large capital backing.

Weight of capital as well as international reach has also been the battle cry of large United States houses entering the UK corporate finance market.

Goldman Sachs, Salomon Brothers International and Merrill Lynch have all begun dabbling. But to the surprise of some British bankers, their influence so far has been small. None have yet been the spearhead of a large takeover or merger, generally reckoned to be the best way of catching the eye of potential clients.

The Americans, understandably, emphasise the advantages of "transaction driven" deals where the corporate finance adviser is retained for a specific piece of business.

But - again to the surprise of

some - the traditional system of strong client relationships with merchant banks is not showing imminent signs of breakdown.

Some companies clearly take pride in selecting different banks for different transactions, but most still seem happy to stick with their accustomed banks for most purposes.

The steady marketing effort of the US houses, together with changes in the market, may gradually break the system down but it looks like taking a long time.

In the meantime, both British and US bankers are beginning to eye the Japanese houses with increasing nervousness. Not that the Japanese have yet done anything material here on the corporate finance front.

But with their massive resources and expertise in securities, they have the ability to do something big.

"The Japanese are a big worry," says David Reed. "Their power in securities will give them enormous influence in corporate finance business. They will be able to do things we can't."

MAJOR HOSTILE BIDS THIS YEAR

Bidder	Target	Price	Result
BTR	Pillington Brothers	£1.2bn	Failed
Williams Holdings	Nerosos	£570m	Failed
English China Clays	Bryan Holdings	£167m	Failed
Wardle Stores	Chamberlain Phillips	£80m	Failed
Rank Hovis McDougal	Avata	£261m	Successful
Tesco	Hillards	£228m	Successful

## Matching fees to performance

The fees earned by several merchant banks on corporate finance business last year reached record levels. Inevitably, that was the result of unprecedented activity among their corporate customers: more deals means more fees.

But more and bigger deals also meant bigger fees, and the trend towards more expensive services has continued into this year, writes Richard Thomson.

Any corporate finance expert will point out first of all that fees depend on how long it takes to complete a deal. With a contested takeover, for example, the time period is unpredictable, but if it is a long drawn out battle the client could end up paying considerably more than he anticipated.

A tendency to charge fees related to success has also gained a strong foothold in the past couple of years. "We like performance related fees," says Michael Valentine, the deputy chairman of S G Warburg. "That is a fairly new way of charging and we see no reason why it should disappear now. Customers appear to like it."

There are clear advantages in a success related fee structure for very large bids where more is at stake for the bidder. In absolute terms, the failed bidder has not thrown away as much as he might otherwise have done. In the event of success, he is willing to pay well.

That is one reason why some of the fees paid during 1986 - usually to banks on the winning side of a bid - looked particularly high. It is also a reason why it is somewhat difficult to generalise about the overall level of fees being paid to merchant banks for corporate finance advice.

But another reason pushing up fees is the sheer complexity of modern corporate finance deals. Most merchant banks claim that takeovers, particularly large ones, require more work, more man-hours, than they used to.

If the customer wants the full service, the banks argue, he must be prepared to pay what the opposition is paying its merchant bank.

Fees have also tended to rise in relation to the risk being undertaken by banks on behalf of clients with techniques such as bought deals and buying target companies shares on behalf of a bidder.

"The US banks are willing to take a greater financial risk than most British banks, and they want to be paid for it," says David Reed, head of corporate finance at County Bank, alluding to the notoriously high fees charged by American houses.

Many UK bankers, though, have an ambivalent attitude towards US practices. Corporate finance fees here are still relatively low compared with US standards.

A company may pay 1/2 to 1 per cent in fees on an average takeover deal here, compared with anything up to about 4 per cent in the US.

"I find the US banks' ideas on fees incredible," says Mr Valentine, echoing the views of many London merchant bankers. "They seem to expect to be paid just for considering a transaction, and that is preposterous."

"They expect to be paid the same as a UK merchant bank on British deals, even though so far they have never been involved in the front line of a deal and the merchant bank has been taking all the responsibility and providing all the expertise."

While British bankers profess outrage on behalf of their clients who are being asked to stump up such inflated transatlantic fees, it would not be wholly accurate to say that they were unhappy.

"The Americans are certainly having an impact on fee levels, but that is rather nice for us. Who are we to complain if they drive up fees?" said one banker who preferred not to be named.

### Successful deals for successful clients

<p><b>F. H. Tomkins p.l.c.</b></p> <p>Acquisition of Smith &amp; Wesson Corporation</p> <p>May 1987</p>	<p><b>Tesco PLC</b></p> <p>Acquisition of Hillards PLC</p> <p>May 1987</p>	<p><b>Emess Lighting PLC</b></p> <p>Acquisition of Tenby Industries plc</p> <p>February 1987</p>
<p><b>Kuwait Petroleum (U.K. Holdings) Limited</b></p> <p>Acquisition of Golden Eagle Petroleum Company Limited from Ultramar PLC</p> <p>March 1987</p>	<p><b>Floyd Oil Participations PLC</b></p> <p>Acquisition of the UK Coal Mining Division of Hampton Gold Mining Areas PLC</p> <p>March 1987</p>	<p><b>Comecap PLC</b></p> <p>Merger with Adante Computers PLC</p> <p>April 1987</p>
<p><b>Admiral Computing Group plc</b></p> <p>Placing of 2,525,000 Ordinary Shares</p> <p>March 1987</p>	<p><b>Brooks Service Group Plc</b></p> <p>Placing of 2,555,248 Ordinary Shares</p> <p>April 1987</p>	<p><b>Epwin Group PLC</b></p> <p>USM Placing of 3,150,000 Ordinary Shares</p> <p>April 1987</p>
<p><b>Carless, Capel &amp; Leonard PLC</b></p> <p>Issue of Deep Discount Loan Stock 1994</p> <p>February 1987</p>	<p><b>The Berkeley Group plc</b></p> <p>Rights Issue of 10,371,274 Ordinary Shares</p> <p>May 1987</p>	<p><b>Allied-Signal Inc.</b></p> <p>Introduction of Common Stock to The Stock Exchange London</p> <p>May 1987</p>

COUNTY NATWEST  
The NatWest Investment Bank

# OVER THERE

## 1986 M&A ACTIVITY RANKED BY NUMBER OF DEALS ADVERTISED AS INITIATED IN 1986

Rank	Firm	Number of transactions
1	Henry Ansbacher	52
2	Geneva Companies	36
3	Merrill Lynch	27
4	PaineWebber	26
5	Drexel Burnham Lambert	25
6	Kidder Peabody	19
7	Citicorp	18
8	Prudential-Bache Securities	17
8	Salomon Brothers	17
10	Alex. Brown & Sons	16
11	Donaldson, Lufkin & Jenrette	16
10	Shearson Lehman Brothers	16
13	Bankers Trust	14
14	Chase Investment Bank	10
15	Smith Barney, Harris Upham	6

As compiled by Corporate Financing Week

# OVER HERE

Across the Atlantic, Henry Ansbacher Inc. has topped the table for mergers and acquisitions for the third year in succession.

In this country, Henry Ansbacher is also enjoying an increasing amount of success. Success brought about by our sensitive approach

to corporate finance assignments.

We ensure that our directors are closely involved with each individual project. This leads to instant decisions and fast and efficient completions.

To find out about the Ansbacher approach, call Roger Cort on 01-283 2500.



HENRY ANSBACHER & CO LIMITED

One Mitre Square, London EC3A 5AN

Handwritten signature or mark at the bottom of the page.



There is still a feeling that you get more personal service from a small merchant bank, but that is absolutely wrong

TREVOR SWETE  
OF HILL SAMUEL

## Shopping around for the best bankers

Like a shopper looking for a new wardrobe, a company seeking financial advice from a merchant bank faces a dizzy choice of styles and sizes, hawked from premises ranging from the equivalent of a Bond Street boutique to a bustling department store.

Clearly, some finance houses boast certain specializations, polished over generations, while others point to their expertise in a range of areas; some are more familiar with one type of company than with others; some are aggressive in their tactics, others less so.

Which merchant bank a company finally chooses is, as often as not, a matter of personal taste.

A small company might feel it will receive a more sympathetic reception at a small merchant bank; a larger organization might feel it needs the broad range of services offered by one of the City's heavyweight banking houses to service fully its wide-ranging banking and investment needs.

Equally it might feel that a merchant bank which acts both as an adviser and, say, a market-maker in securities might not be best suited to handle its particular account. Indeed, some companies, such as Dixons, settle for two merchant banks, relying on each in turn for different types of help and service, keeping warm relationship with both.

Brown, Shipley, for example, says it trawls for most of its business among small to medium-sized companies looking for a small to medium-sized merchant bank that understands its problems.

"We can give them the time, effort and expertise that a larger merchant bank could not offer," says John van Kuffeler, head of corporate finance at Brown, Shipley, which has developed particular areas of expertise in property development and oil companies, and in nursing small firms on their way to the Unlisted Securities Market.

"A small to medium-sized company would probably not be dealt with by the top corporate finance team at one of the larger merchant banks, but would at Brown, Shipley," he claims.

Robert Fleming also has few very large clients, partly because it joined the race later than others, but also because it, too, feels it scores well when dealing with small ambitious companies looking to grow into large, though still ambitious companies.

"We're not trying to provide all things to all men," says Lawrence Banks, deputy chairman of the bank and head of its corporate finance department.

But he adds that Robert Fleming has a wide geographical spread of operations and specialized expertise in chemicals,

### A dizzy choice of styles and sizes faces any firm seeking financial advice from the City's merchant banks

pharmaceuticals, and technology-related companies that have given it an edge over some of its competitors.

Lazard Brothers is another merchant bank which, though relatively small in size and eager to stay that way, boasts a list of large prestigious clients such as TSB, British Aerospace and BAT as well as a pool of small companies finding their feet in the world through the Business Expansion Scheme.

It says that although it is increasingly hunting for opportunities in the field of corporate finance, it has largely relied so far on developing and maintaining relationships with companies that have stayed with it through the years, attracted by its specialized corporate finance skills and its links to America and Europe through its sister com-

panies in New York and Paris. "The principal strength of Lazard's is, without doubt, the absence of conflict," says Nigel Turner, who is an executive director of the bank.

He says that its clients value the freedom to be able to discuss their plans for expansion in the US and Europe in confidence and in the knowledge that Lazard's is a specialist house without a market-making securities division.

But he rejects the suggestion that this means that Lazard's clients are in any way short-changed in terms of financial advice, explaining that Lazard's maintains detailed knowledge of what is going on in other capital and financial markets.

These examples are a long way from Hill Samuel, undoubtedly in the big league of merchant banks, with a long list of heavyweight clients including BTR, Ladbroke Group and Robert Maxwell's Pergamon Holdings.

Having nurtured special expertise in property, energy, leverage and mergers and acquisitions, it is not shy about pressing home what it sees as the clear advantages of size.

"We have a critical mass in terms of size that enables us to be able to handle anything that comes our way without disrupting the services we provide our other clients," says Trevor Swete, managing director of Hill Samuel

and head of its corporate finance department.

He points out that since January the bank has handled around 15 bids and defences and four stock market flotations, including that for British Airways.

"To do that level of activity simultaneously you have to have a pretty sizeable corporate finance department," says Mr Swete. "There is a feeling, perhaps, that you get a more personal service at a small merchant bank, but that's absolutely wrong."

Callan McCarthy, a director in the corporate finance department of rival merchant banking giant Kleinwort Benson, which has been heavily involved in several British government flotations, echoes this sentiment.

Although Kleinwort is a large integrated house, with a stockbroking arm in Kleinwort Greaveson and strong footholds in the US and Japan, Mr McCarthy says: "We make a speciality of taking small companies to the market and growing with them."

Far from raising the spectre of any conflict of interest, he feels that "having Kleinwort Greaveson as part of the group is a considerable advantage", especially when executing deals or when tapping the specialized knowledge built up by its industry analysts.

But apart from size, the field of

corporate finance is also changing rapidly in terms of the kind of players and their national origins.

The powerful US investment banks like Salomon Brothers and Goldman Sachs are nudging their way into the ring. As stockbrokers and accountants broaden the range of services they feel they need to offer clients with increasingly sophisticated needs bridging many countries, they too are offering competition to the traditional merchant banks.

The competition is likely to get fiercer.

Salomon Brothers plans to enter for all a company's corporate needs, whether it is arranging a currency option or advising on acquisitions.

Stephen Brisby, the director in charge of Salomon's UK corporate finance department, concedes that at this stage of its development in the UK "very small companies are not for us".

Salomon is still finding its feet in Britain, but it has big ambitions. When it advised Next, the fashion retailer, in its bid for Combined English Stores, it took on Lazard's as a partner to provide additional back-up while it prepares for solo flight.

"I would envisage that within a relatively short space of time we will be geared up to act alone," says Mr Brisby.

Joe Joseph

You may be forgiven for thinking that we at Lloyds Bank are a trifle unbalanced. But, believe us, there is method in our apparent madness.

You see, our unique Premier Deferred Loan is specially tailored to offer your business the maximum benefit.

# "A business loan with no interest payments for 3 years. Are they bankers or bonkers?"

And experience tells us that what is good for your business is good for ours.

Let us assume that your company is doing well and you are about to embark on an expansion programme.

You may be considering the purchase of new machinery. Or the acquisition of a struggling competitor.

Either way, your initial investment will be large and may show little or no return for some time.

Enter our Premier Deferred Loan.

It allows you to borrow anything from £100,000 to £5 million.

And then defer both your interest and capital repayments for up to 3 years while cash flow is under pressure.

Later, when your investment begins to pay off, you begin to pay off your loan.

Our Premier Range also offers you a wealth of other choices.

There is a Revolving Loan, for example, which allows you to draw and repay continuously over five years.

Plus a Term Loan, with repayments which can be spread over fifteen years.

And each of these has further cost-effective options and combinations.

Our experts are ready and waiting to advise you on the Premier Loan that will best suit your growing business.

You would be crazy not to contact us immediately.

Please call any branch of Lloyds Bank.

Or you can telephone us free of charge on 0800 444 122 at any time.



**Lloyds Bank**

A THOROUGHbred AMONGST BANKS.

## The protector takes over

The Financial Services Act is aimed at protecting investors. It should prevent innocents being sold entirely inappropriate life insurance policies, or bullied into buying highly speculative over-the-counter stocks as their first taste of share ownership.

But the Act does more than that. Its range stretches to the inter-professional markets and the corporate finance world.

Basically, the Act regulates "investment business". If you are engaged in this you will need authorization to continue.

Corporate finance is caught within a broad definition of investment business specified in the schedules to the Act. This incorporates arranging deals in investments, as well as giving investment advice.

As far as corporate finance is concerned, the Securities Association - one of the five self-regulating organizations (SROs) spawned by the Act - will be the principal regulator. All the major merchant banks will join it.

Sponsors who arrange prospectuses for Business Expansion Scheme companies will be able to get authorization from the Financial Intermediaries Managers and Brokers Regulatory Organization (FIMBRA).

Venture capital companies - financing and arranging syndicated investment in companies - may well secure authorization from the Investment, Management Regulatory Organization (IMRO).

Of course, all SROs take their orders from the Securities and Investments Board (SIB), the overseer of the new system created by the Act. The SRO's rule books must provide equivalent investor protection to the SIB's, which sets the standards of investor protection. It has already been published and says almost nothing specific about corporate finance.

There are, nevertheless, ways in which corporate finance is affected. While the

takeover code is outside the Act, any business that breaches it may ultimately jeopardize its status as fit and proper to carry out investment business.

Bear in mind, too, that the SIB has general rules governing a firm's relationship with its customers.

There are also rules concerning staff-dealing or providing for disclosure of material interests. SIB does not actually mention Chinese Walls. If such arrangements exist, then material or conflicting interests, in so far as they are not known about, need not be disclosed.

The problem for the Securities Association is that much corporate finance activity is regulated by the Yellow Book, the Takeover Panel and the Companies Acts. The association is therefore considering to what extent it is necessary for it to do anything over and above what is already contained in these provisions.

Does it need to formulate specific provisions to protect corporate finance customers of investment businesses? Should it draw any distinction in the rules between, say, a Hanson Trust and the Merchant Navy Officers' Pension Fund, both predatory users of corporate finance departments? To what extent should it have capital-adequacy rules relating purely to corporate finance activities?

In the end it may be the Act itself which bites hardest on corporate finance transgressions. For instance, clause 47 broadly stipulates that a misleading statement or practice aimed at inducing someone to enter an investment contract is a criminal offence.

The section covers matters such as market manipulation. It may well be that the illicit price support operation in the Guinness affair would fall foul of this provision. Breach is a criminal offence, punishable by imprisonment of up to seven years.

Lawrence Lever

IF  
YOUR HANDS  
ARE TIED FINANCIALLY..



Whoever wins the election, your basic problem remains the same. How do you raise finance for your company's expansion? For a management buy-out or for a major acquisition? Don't expect problems to get you from your money-raising worries. It's in at least, Crawford's Comprehensive Financial Directory that can direct you to the (more than 700) institutions most capable of giving you financial help.

Each entry contains the important questions you need to know:  
• Who specializes in lending to your industry and in your region?  
• Who are the top advisers on company finance or letters of credit and at which bank?  
• What track record is available to you in the industry? Profit and turnover?  
• The minimum you can borrow? And the maximum?  
For your complete directory of business finance, visit Crawford's Comprehensive Financial Directory.

The Financial Services Association, 40 Bank Street, London W1A 1DF  
01-493 0111  
01-493 0112  
01-493 0113  
01-493 0114  
01-493 0115  
01-493 0116  
01-493 0117  
01-493 0118  
01-493 0119  
01-493 0120

Company \_\_\_\_\_  
Address \_\_\_\_\_

I complete my cheque for £25.00  
 Credit card (please telephone Ann Kelly on 01-493 0111)  
 Please invoice me

Please return to: The Financial Services Association  
40 Bank Street, London W1A 1DF. Telephone 01-493 0111

Registered office: 25 St. James's St., London SW1A 1BQ  
Registered in the UK: 1775871

EVALVA  
Economic  
PUBLICATIONS

كندا، مصر، سوريا







EDUCATIONAL

COLLEGE TO CAREER

UNIVERSITY APPOINTMENTS

SCHOOL OF ORIENTAL AND AFRICAN STUDIES University of London LECTURESHIP IN CHINESE LANGUAGE

Applications are invited for a Lectureship in Chinese Language, in the Department of the Languages and Cultures of the Far East. The appointment will be made on the Lecturer A scale (£8,735 by 9 increments to £13,875) or the Lecturer B scale (£14,245 by 6 increments to £18,210) depending on qualifications and experience.

University of Cambridge Professorship of Medicine (1987)

Applications invited for the above newly-established Chair from candidates with interests in infection and immunology. Pensionable stipend £25,620, with extra payment for clinical work.

DAVIES'S COLLEGE LONDON HEAD OF ECONOMICS DEPARTMENT TUTOR IN ACCOUNTS

Graduates required for these full-time permanent posts vacant from September. Recognised independent College for 'A' Levels, GCSE and Business Diplomas.

UNIVERSITY OF NOTTINGHAM TUTORIAL ASSISTANTSHIP IN THE DEPARTMENT OF THEOLOGY

Applications are invited for suitably qualified persons for a part-time position in the Department of Theology to teach Old Testament (History, Religion and Theology of the pre-exilic period) and Hebrew Language.

UNIVERSITY OF WALES CARDIFF BUSINESS SCHOOL Lecturer in MARKETING

Salary Scale A: £1075 - £1385 or Scale B: £1405 - £1820 per annum.

OVER 55? INTERESTED IN ART AND DESIGN?

Rudden's Guild of St. George is offering several awards for people aged over 55 who wish to research some aspect of art and design.

SCHOLARSHIPS

A GIFTED SON?

CHELTENHAM COLLEGE JUNIOR SCHOOL

IS OFFERING 12 SCHOLARSHIPS for boys between the ages of 8 and 10, for boarding places, commencing September 1988.

Interested? Complete the coupon below and forward it to Mr D.J.A. Cassell, Headmaster, Cheltenham College Junior School, Thirstaine Road, Cheltenham, GL53 7AB.

Name Address Telephone Number Boy's Name Age Scholarship interest REF T/6/87

INDEPENDENT EDUCATION

WYCHWOOD SCHOOL Oxford OX2 6JR

An Independent Boarding and Day School for girls 11-18, half a mile from City Centre. A large and fully qualified staff teach a wide range of subjects.

POSTS



WARWICK SCHOOL

APPOINTMENT OF HEAD

Governors of Warwick Schools Foundation invite applications for this post which becomes vacant from 1st September 1988 on the retirement of J.A. Stover, Esq. MA.

This is an Independent boys school with 800 pupils in the Main School and 190 in the Junior School. There are 60 boarders. The school has strong links with Warwick Preparatory School and King's High School for Girls.

The present Head is a member of the Headmasters' Conference. The remuneration package will be negotiable with the successful candidate.

Details of the appointment and application forms from: The Foundation Secretary, 1 New Street, WARWICK CV34 4RX. Closing date: 6th July 1987.

DIRECTOR

The Trustees of the British Museum (Natural History) are seeking to select this year a successor to Dr R.H. Hedley CB well in advance of his retirement in November 1988.

This demanding post requires strong leadership and managerial qualities with a high level understanding of life and earth sciences and a flair for public relations and fund-raising.

For further details and an application form (to be returned by 24 June 1987) write to Civil Service Commission, Alencon Link, Basingstoke, Hants RG21 1JB, or telephone Basingstoke (0256) 468551 (answering service operates outside office hours). Please quote ref: G/7231.

An equal opportunity employer



UNIVERSITY OF CAMBRIDGE LOCAL EXAMINATIONS SYNDICATE PRINCIPAL ASSISTANT SECRETARY

A senior appointment co-ordinating the management and development of the Cambridge examinations in English as a foreign language, following changes in administration involving closer links with research and teaching and integration with the planning, processing and moderation of the Syndicate's examinations as a whole.

Applicants must offer extensive and appropriate teaching, administrative and public relations experience, including overseas, and be ready to take responsibility for the co-ordinating of teamwork by administrators, examiners and teachers in a U.K. and overseas context.

Terms of appointment as for senior university post, i.e. three-year appointment with the possibility of re-appointment to the retiring age. Salary £23,745.

Further information may be obtained from the Secretary, University of Cambridge Local Examinations Syndicate, 1 Hills Road, Cambridge CB1 2EU, to whom completed applications (three copies) should be sent, together with the names of three referees, so as to reach him not later than Friday 26 June 1987.

JOBS IN THE ALPS

Qualified teachers required October '87 to June '88 for International School (ages 5-15) Switzerland. Interviews with Swiss employer June 15-19 in London. Apply with C.V. and 3 refs. PO BOX 388, London SW1X 8LS. Tel: 01 235 8205

WARLEIGH SCHOOL

Warleigh Manor, Bathford, Bath, Avon. Registered for September 1987 or before. GENERAL CLASS TEACHER: a small class of boys at the independent residential school for boys with emotional difficulties. Apply in writing with CV and 2 referees to: Academy Building (Headteacher)

AMERICAN UNIVERSITY OF LONDON (AUL) VACANCIES

AUL's Distance Learning Center operating as an Open University invites applications for appointment as Adjunct Faculty in all fields in Engineering & Science, to act as Study Supervisors who supervise from home, AUL's External Bachelor, master & PhD students. Current remuneration £450 p.a. per student. A PhD degree & ability to supervise graduate research is preferred. Recently retired university/college teachers are encouraged to apply. Possibility exists of full-time appointment at a later stage. Please send detailed CV & list of publications to: Registrar, AUL, Manor House, 120 Kingston Rd; London SW19 1LY (Tel. 543-4333)

TEFL

QUALIFIED EFL TEACHERS for short courses during July at centres in London, Leicester, Southampton and Swansea. Duties include teaching groups of foreign students on week, two weeks and some intensive and summer courses on weekends of some duration. Please contact: Anglo European Study Tours, 17 Glen House, Stag Place, London SW1 5AG. Tel. 01 828 0834/6

KUWAIT EFL TEACHERS

We require for one year contracts (with extension) EFL teachers in Kuwait. English speaking, preferably with a PGCE or equivalent. Good written and spoken English. Contact: ILC RECRUITMENT, 1 Station House Street, London W1A 2AA. Telephone 01-580 4351. For further details and an application form.

APPLY COLLEGE CALIFORNIA LANGUAGE TUTORSHIP wanted for Language School, please see fully detailed advertisement page 27232

FELLOWSHIPS

ALL SOULS COLLEGE OXFORD SENIOR RESEARCH FELLOWSHIPS

All Souls College intends to make elections to two Senior Research Fellowships in the course of the academic year 1987-88.

The Senior Fellowships are open to men and women whose work lies in the following fields of study: Law, History, Philosophy, Politics, Economics, English Language and Literature, Classical Studies, Oriental Studies, Mathematical Sciences. The College would not normally elect to a Senior Research Fellowship any person who had not reached the age of 40 on 1st March 1988.

The Senior Research Fellowships will be tenable for a period of seven years in the first instance, and may be extended for successive periods of not more than seven years until retiring age.

Further particulars, including details of stipend and terms of appointment, and application forms may be obtained from the Warden's Secretary, All Souls College, Oxford. Applications, on the application form, must reach the Acting Warden not later than 17th October 1987. (The envelope containing the application should be marked 'Research Fellowship'). Applicants must ensure that references, from not more than three referees, also reach the Acting Warden by 17th October 1987.

THE ROYAL BALLET SCHOOL requires a DIRECTOR OF MUSIC from January 1988

This is a new post, arising out of the increased musical activities of the School and the need to meet the requirements of the Royal Ballet companies with regard to the musical training of dancers. The Director of Music will have responsibility for all the musical curricula, activities and personnel of the School. The ideal candidate will be an experienced musician and teacher with administrative skills and should have a dynamic personality, capable of motivating staff and students alike. He/she will have experience as a performer or composer. This is essentially a full-time post but a practicing performer might be able to maintain some of his/her regular commitments.

Salary, on Baker Scales, commensurate with age and experience. Full details and an application form are available from: Academic Principal, Royal Ballet School, 155 Talgarth Road, Barnes Court, London W14 9DE

COPPAS INTERNATIONAL Teachers for North Africa: ENGLISH LANGUAGE, MATERIALS TECHNOLOGY. Minimum 3 years experience. Men only. Coppas Group Services Ltd, 7 Canfield Place, London NW6 3BT. Tel 01 328 9369

YOUR SIGHTS ARE SET... NOW EXPAND YOUR OPTIONS

Having completed your college course with a sound preparation in all the necessary skills you can look forward to exploring your career potential.

This is an exciting and important time for you. You will want to discuss your first job opportunity with professionals who will give as much care and attention to you as they give to the executives with whom you'll be working.

Whether you see your future in PR, Financial Services, Advertising, Fashion, Stockbroking, Property, Law, Travel... you can count on our team at Senior Secretaries to provide the quality and variety of opportunities necessary to make that vital decision.

Call Lynn Hazelwood on 01-499 0092 to arrange an appointment.

SENIOR SECRETARIES



£100 Summer '87 Bonus for Temporaries

The Reed £100 Summer '87 Bonus has got to be the hottest news around. Now all Reed Office Temporaries can enjoy the lay, hazy days of summer to the full and earn a £100 bonus. To qualify for the £100 Summer '87 Bonus, you need to register with us now, and work 400 hours between Monday 29th June and Friday 25th September, 1987. So put your excellent typing and WP skills to work and get all the Reed benefits, such as regular work at top rates and free hi-technology office training cross-training to add to your talent.

Take advantage of all this today by calling into Reed Employment, or phone the Reed Hotline on 01-590 5422 or leave a message on 01-590 0739 (24 hour service) and we'll get right back to you.

These vacancies are for both men and women

REED employment

CAROLINE KING CAREER IDEAS £8,500 CONFERENCE ORGANISING £8,000 PR £8,000 + BENEFITS £8,000 - INTERESTED IN DESIGN? £7,500 PUBLISHING

WHY ARE WE THE NUMBER ONE CHOICE FOR COLLEGE LEAVERS? CITY £7,750 MAIDENHEAD £7,000 Reg up ST JAMES SW1 £8,500 + fringe benefits CHISWICK £7,500 + bonus

FIRST STEP INTO PROPERTY An exciting opportunity exists for a college leaver to join this highly successful and rapidly expanding property investment and development company in SW1.

MUSIC WORLD c.£9,000 A confident college leaver is sought to assist a well known gentleman who is very involved with a major entertainment complex. A HEAD START c.£8,500 Take the opportunity to join this leading international firm as secretary to 2 senior consultants.

COLLEGE LEAVER SECRETARY to be trained in all aspects of running our admin department of a small recruitment agency. CAREER MINDED COLLEGE LEAVERS to £8,500 As a small agency we feel we can offer our applicants a first class and very personal service.

PR CO £10,000 Original sponsored competitors. Graduate pref. PUBLISHING £9,000 Unusual opportunity to run the show. 50 wpm. CHEERFUL PERSONALITY. PHOTOGRAPHIC £7,000+ Person Friday needed now 18+. No exp. Some typing. CANADIAN STOCKBROKERS EC2 c.£6,500 + BENEFITS Training position in fast moving City co for young, motivated secretary with good typing and some SH/WP skills.

Research Development in Testing RESEARCH OFFICE City and Gt

UNIVERSITY HONG KONG Safety Officer Assistant Safety

UNIVERSITY OF WALES CARDIFF BUSINESS SCHOOL Lecturer in MARKETING

A. GIFTED SON? CHELTENHAM COLLEGE JUNIOR SCHOOL IS OFFERING 12 SCHOLARSHIPS for boys between the ages of 8 and 10, for boarding places, commencing September 1988.

WYCHWOOD SCHOOL Oxford OX2 6JR An Independent Boarding and Day School for girls 11-18, half a mile from City Centre.



COLLEGE TO CAREER

WORK IN THE UK

As a bilingual/trilingual secretary... We have many interesting opportunities...

Contact us for details... you could be starting your new career that much sooner!



International Secretaries

01-491 7100

WORK IN GERMANY

Achieve your ambition! Use fluent German and good skills working as a confidential secretary...

YOUR FIRST JOB USING SPANISH

As a bilingual secretary you will handle a wide variety of tasks working for a manager in the loans department...

You are needed very soon. Salary £28,000, plus benefits and a brand-new office near London Bridge to work in!



International Secretaries

01-491 7100

ADVERTISING IN PARIS

An ideal opportunity as a bi-lingual secretary to consolidate your skills in a most interesting varied environment...

SCHOOLS OUT

We are the specialist recruitment agency in the exciting field of TV, Music Video and the high-flying worlds of Travel, Design and Fashion.

We have a number of openings for enthusiastic, bright, career-minded college leavers. Good secretarial skills plus flair and personality. Please call for an appointment.

Handle Recruitment 10 New Bond St, London W1 01-493 1184

LEAVING COLLEGE THIS SUMMER...

Here at Tate you can rely on a warm welcome, friendly advice and a variety of good jobs. We realise that getting your first job can be a big step and we aim to make sure it's the right step.

- PR - City - typ - £8,500
Architects - W1 - typ/precop £8,000
Merchant Bank - City - SH/typ - £7,700+
TV Co - W1 - SH/typ - £8,000



01-498 0424

ONLY 20% SEC. IN PUBLISHING c £9,000. The production assistant with this international magazine will be given full training to handle with printers and typesetters.

THE Ritz SPOILT FOR CHOICE. Take the first step towards your future by contacting the best. The Ritz Recruitment have a small number of professional consultants dealing with a variety of clients from creative PR to financial.

COLLEGE LEAVERS NO SHORTHAND! As a professional secretary for the Ritz Recruitment you will be given full training to handle with printers and typesetters.

AD AGENCY. Ad agencies are a beautifully presented receptionist for their clients. It is an important part of their business. Please telephone for an immediate interview.

LITERARY HISTORY £10,000. Enter the magical and exciting world of books. Work alongside the likes of Charles Dickens, George Sand, Jane Austen and the Brontës.

RECEPTIONIST/ TYPIST. We are a small West End property investment company seeking a young typist/receptionist. She should have 55 wpm typing (audio), be conscientious and willing to be involved in all aspects of the business.

PR FIRM. Secretary required for MD of City based PR firm, organising his day-to-day activities plus general secretarial duties. 2 years experience. Salary £10,000 Ring Sarah 01 404 5656.

MAYFAIR £10,000 aae. First class receptionist required for a prestigious property company. Must be well spoken with excellent telephone manner and extremely well presented.

COVENT GARDEN PR £8,500. Are you looking for real involvement and excellent promotional prospects? Then this successful PR agency needs you now to assist two Executives.

PUBLISHING C.£7,000+. Looking for a career in publishing? This is a chance in a lifetime to assist the Commissioning Editor on a wide range of TV publications.

SECRETARIAL COLLEGE LEAVERS. You have the skills that are in demand. So use them wisely and rely on Challoners for your permanent or Temporary assignments.

SWEET SMELL OF SUCCESS £8,000. Join the famous French fragrance house and give full secretarial support to a changing succession of Parisian fashion designers.

COLLEGE LEAVER SECS WITH 'A' LEVELS £8,000 + EXC PERKS. Superb career opportunities exist within two companies, both City based and both offering excellent training in a relaxed working atmosphere.

FROM STUDENT TO SECRETARY... FROM COLLEGE TO CAREER... We certainly cannot claim to be one of London's largest secretarial agencies (over 200 consultants) but we can claim to provide you with a complete personal service.

JUNIOR SECRETARY with first class audio typing skills and good telephone manner for small friendly Insurance Brokers in Regents Street. WF training. Age 18-21. Salary negotiable.

COLLEGE LEAVERS TO £9,000. Starting your career, you need guidance, training and a friendly person to help you. The Ritz Recruitment can help you.

PA/SECRETARY 80/50 + good academic qualifications for excellent career position within publishing Co. Salary negotiable. Ring Vanessa 724 7823.

EXHIBITION ORGANISER £7,500. A ideal 1st job for a young college leaver to join the top W1 firm of exhibition organisers. You'll get very involved as you set and succeed from start to finish.

A LEVEL/GRAD COLLEGE LEAVER c.£9,000. Excellent opportunity to put your theory into practice. You will assist high-flying partner with his business and personal work, organising meetings, seminars etc.

Advertising - Fashion/Travel £7,500. Entry level agency who have moved to the world of fashion. Advertising PR. Sales Promotion and Public Relations.

PA SECRETARY TO ESTATES SECRETARY for large family Estates in London and the country. Excellent secretarial skills required including word processing and occasional lunches.

PA/SECRETARY Required to set up and run small Knightsbridge office. You will have the ability to work on your own initiative and accept responsibility in liaising with clients.

TRAINEE IN PR SAL NEG This elegant friendly PR company will give you full training in press releases and media reporting. Some shorthand and typing but definitely not to boredom level!

EMBASSY OF JAPAN, W1 requires SECRETARY For admin/accounts section. Applicants should have excellent typing skills and be able to draft correspondence on own initiative.

RECEPTION/ TYPIST Urgently needed by W2 based recruitment consultants. Must be well spoken, presentable and well looking for an interview. Salary £27,000.

A small high fashion JEWELLERY COMPANY based in Notting Hill Gate needs the help of a young, enthusiastic and dynamic person for 3-6 months.

ITALIAN SPEAKING BILINGUAL PA Required by rapidly expanding co. importing specialist cars from Italy. If you are interested in a challenging position requiring excellent organisational and communication skills, telephone Barry Waterhouse at Intraface 01 703 0295.

BRIGHT COLLEGE LEAVER Salary Negotiable required immediately for small but exclusive and successful Nanny Agency based in Bond Street, W1. Good secretarial skills/pleasant telephone manner essential.

DRAKE PERSONNEL 1st OR 2nd JOBBERS £8,500 + tax. Calling all you typists! The large professional City company are looking for a young, accurate typist to join their friendly team.

DRAKE PERSONNEL COLLEGE OR SCHOOL LEAVERS. Shorthand, typing, WP or just typing? If you're bright, enthusiastic and outgoing and looking for a job that offers you a variety of interesting opportunities, we'd like you to call us.

ACE FOSTER BEAZLEY ASSOCIATES £10,250+ ADVERTISING. Dynamic Director seeks creative PA/Sec. to run office, 80/60 wpm. No previous Ad. experience necessary. Age 22+.

STAFFPLAN LIMITED LEADING FILM CO £11,000+. If you have got initiative and organisational skills then you are the one we want working as a PA/Sec to 3 Directors in a film production company.

COLLEGE LEAVER SECRETARIES If you are now typing in GCSE, or below, then now and again, we have a number of secretarial positions available in London in the fields of typing, shorthand and shorthand dictation.

DRAKE PERSONNEL JUNIOR SECRETARY IN PERSONNEL £8,000. An exciting opportunity for you to use your excellent secretarial skills with a leading company in the Personnel field.

DRAKE PERSONNEL PROSPECTS FOR DYNAMIC COLLEGE LEAVERS £8,500 - £9,000. Some are already doing this. They are energetic, you're not. You're looking for a job that offers you a variety of interesting opportunities, we'd like you to call us.

TEMPORARY SENIOR SECRETARIES Your high calibre senior level secretarial support is essential for an established London based company. They have worked extremely well together as a team for some years.

SECRETARIES/ PA'S We have on our books at the moment vacancies for the most experienced secretaries with excellent shorthand and audio WP skills and excellent organisational skills.

DRAKE PERSONNEL JUNIOR FOR MAGAZINE £7,500. Chance for a youngster to join a world famous magazine. Building busy type to do everything from chasing cartoonists to making the tea.

DRAKE PERSONNEL CREATIVE JUNIOR. Exciting, creative atmosphere in glamorous environment (not in the office). You'll be given a varied role to do everything from chasing cartoonists to making the tea.

DRAKE PERSONNEL JUNIOR BY THE RIVER. Parties on the roof garden overlooking the river, music in the office, free drinks, a varied role to do everything from chasing cartoonists to making the tea.

MO'S SECRETARY £11,000 + BONUS. Assist busy MD of prestigious investment company in City office. A stimulating background on advertising.

RECEPTIONIST/ TYPIST We are a small West End property investment company seeking a young typist/receptionist. She should have 55 wpm typing (audio), be conscientious and willing to be involved in all aspects of the business.

COLLEGE LEAVER SECS WITH 'A' LEVELS £8,000 + EXC PERKS. Superb career opportunities exist within two companies, both City based and both offering excellent training in a relaxed working atmosphere.

DRAKE PERSONNEL JUNIOR SECRETARY IN PERSONNEL £8,000. An exciting opportunity for you to use your excellent secretarial skills with a leading company in the Personnel field.

DRAKE PERSONNEL PROSPECTS FOR DYNAMIC COLLEGE LEAVERS £8,500 - £9,000. Some are already doing this. They are energetic, you're not. You're looking for a job that offers you a variety of interesting opportunities, we'd like you to call us.

KNIGHTSBRIDGE £10,000 PA/SEC. A young £100,000 company with WP (45 wpm) and SH (45 wpm) looking for a young, enthusiastic and outgoing person to join their friendly team.

PR FIRM. Secretary required for MD of City based PR firm, organising his day-to-day activities plus general secretarial duties. 2 years experience. Salary £10,000 Ring Sarah 01 404 5656.









RACING: SCIMITARRA HAS FRACTURED OFF-FORE LEG PINNED AT WARREN PLACE AFTER OAKS ACCIDENT

Improving Sparky Lad to initiate Revenge for Bet Twice in Belmont

By Mandarin
Toby Balding, enjoying the most successful period of his 30-year training career, can maintain his fine recent form by landing a double at Goodwood this evening with Sparky Lad (7.30) and Sobriety (8.50).

tonight's James Lock Panama Hat Handicap. Last Monday's Bath runner-up African Rex, plus the veteran trio of Ferryman, Numismatist and Mammsar, will ensure that Sparky Lad does not have matters all his own way but the Hot Spark colt is in such good heart at present that I would not care to oppose him.

So Problem, looks the main danger. Another trainer with a strong hand at the Sussex track is Guy Harwood, who is fancied to win with Knights Legend (6.30) and Vestris (8.20).

in good style at Newbury last June, White Clover met his match in All Haste at Doncaster in September but was far from disgraced as that winner has since graduated to pattern races and finished third to Moto in the Brigadier Gerard Stakes at Sandown.

Bet Twice (Craig Perret) returned to a 14-length triumph over eight rivals in the £224,432 Belmont Stakes over 12f on dirt at Belmont Park on Saturday.

Although the unfortunate accident to Scimitarra inevitably cast a shadow over the running of the Gold Seal Oaks at Epsom on Saturday, United's five-length defeat of Bourbon Girl not only represented a magnificent feat of training by Michael Stoute, it also gave a further pointer to the excellence of this season's crop of three-year-olds.

extraordinary patience with the late-maturing type of individual. Together with Dick Hern, Stoute has now saddled nine winners of the English and Irish Derbys and Oaks, and of trainers to hold a licence today, the pair's record in these great races has only been bettered by the legendary Vincent O'Brien.

race. Apart from the accident to Diddie and Durtal, the trainer has now had six fillies placed in the Oaks since Aureolice came third behind Mysterious in 1973.

GOODWOOD Selections
By Mandarin
6.30 Knights Legend, 6.55 Haatif, 7.30 Sparky Lad, 7.50 Vestris, 8.20 Sobriety, 8.50 Western Gun.

By Our Newmarket Correspondent
6.30 Foul Shot, 6.55 Haatif, 7.30 Steel Cygnet, 7.50 Hoisted, 8.20 Start Rite, 8.50 Western Gun.

By Michael Seely
6.55 HAAITIF (nap), 7.20 Activate, 8.50 Sno Problem.

Guide to our in-line racecard
103 (12) 0-0-22 TIMESFORA 74 (D.F.F.) (Mrs D Robinson) B Hill 5-10-0 ... B West (6) 86

7.50 FEDERATION OF SUSSEX INDUSTRIES CLAIMING STAKES (3-Y-O; £2,973; 1m 4f) (9 runners)
2 (9) 0000-33 KINGSDOWN RESCOPAL 20 (R) (J Joseph) D Eborson 9-0 ... W R Swinburn 82

FORM KNIGHTS LEGEND (6-5) 3rd will come on at Leicester (2) on May 23rd, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

Big race details
45 GOLD SEAL OAKS (Group 1) 2100m
UNITE 1 (4-3) 2nd in Pacha (1987) at Newmarket (11.1) on May 11.

6.30 BBC RADIO SUSSEX HANDICAP (E2,772; 2m 3f) (9 runners)
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

Draw: high numbers best
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.55 BBC SOUTH TODAY STAKES (E2,944; 7f) (9 runners)
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

Draw: high numbers best
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

20 JAMES LOCK PANAMA HAT HANDICAP (E4,045; 6f) (12 runners)
1 (1) 2020-203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

Draw: high numbers best
1 (1) 2020-203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.55 BBC RADIO SUSSEX HANDICAP (E2,772; 2m 3f) (9 runners)
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

Draw: high numbers best
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.30 BBC RADIO SUSSEX HANDICAP (E2,772; 2m 3f) (9 runners)
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

Draw: high numbers best
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.55 BBC SOUTH TODAY STAKES (E2,944; 7f) (9 runners)
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

Draw: high numbers best
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.30 BBC RADIO SUSSEX HANDICAP (E2,772; 2m 3f) (9 runners)
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

Draw: high numbers best
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.55 BBC SOUTH TODAY STAKES (E2,944; 7f) (9 runners)
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

Draw: high numbers best
1 (1) 340203 CHIEF PAL 221 (F) (W Norton) N Gaseae 4-9-2 ... T Hese 86

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

6.30 BBC RADIO SUSSEX HANDICAP (E2,772; 2m 3f) (9 runners)
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

Draw: high numbers best
1 (1) 2121-83 KNIGHTS LEGEND 28 (R) (J Shannon) G Harwood 4-10-0 ... G Staley 89

FORM CHIEF PAL (8-11) 3rd beaten 3/4f by the useful and well placed 3/4f at Leicester (2m) 21, 22960, good to firm, Apr 30, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.

FORM SNO PROBLEM (6-5) won 6f from Ballot Champ (6-5) at Warwick (2m) 21, 22960, good, June 5, 6 ran.



TENNIS

Potter regains title and looks ready for Wimbledon

By David Powell

Barbara Potter, three times a Wimbledon singles quarter-finalist in the past five years...

Miss Potter had become a pillar in the Wimbledon quarter-finals structure until last year when she was injured...

"I gained a tactical appreciation of what they were doing and absorbed a lot of high-quality tennis," Miss Potter said.

Under the scrutiny of Tim Gunnillson and Roy Emerson, Miss Potter has worked hard to get back into the Wimbledon tournament...

Edberg goes like gale in Wimbledon wind-up

By Ian Ross

Stefan Edberg, of Sweden, ranked No. 3 in the world, made light of a near-gale-force wind to beat Kevin Carrick 6-3, 6-4 and 5-7...

Having lost to the little-known Eric Winogradsky, ranked 14th in the world...

He emerged buoyant from a final which was as one-sided as the scoreline suggests.

unday, her concentration and willpower were faultless. That Miss Potter needed 12 attempts to break service was a credit to Miss Moulton's resilience.

In the men's singles final, Andre Vicensi, the South African who like Miss Potter, was attempting to improve on his runner-up place of last year...

Scott Davis, like Miss Potter, an American and No. 2 seed, had a big variety of shots in comparison to Vicensi...

A takeover Oldham Rugby League Club, facing debts of more than £300,000, have been taken over by a group of businessmen...

Edberg goes like gale in Wimbledon wind-up

By Ian Ross

said. "Although the earlier part of the week proved to be frustrating because of the poor weather, I feel this has been a worthwhile season.

"I have played well so far this year but I don't think I should be quite well at Wimbledon.

The women's title was taken by the unseeded Julie Richardson of New Zealand, who defeated Kim Steinmetz, of the United States, 4-6, 6-2, 6-2.

Swinging to victory



The cap fits a tee: Mark McNulty, of South Africa, pitched his third shot to within three inches of the last hole to beat Ian Woosnam, of Wales, in a tight finish to the Dunhill British Masters at Woburn yesterday.

ROCHE INCURS ITALIAN WRATH

Caneel (Reuter)—Stephen Roche of Ireland, retained the overall lead after the sixth round stage of the Giro d'Italia cycle race yesterday despite ugly scenes in which outlanders harassed and tried to punch him.

Roche, visibly upset, said: "I did nothing wrong yesterday. For two weeks now I've been racing for Roberto... I am not a calculating man, I'm a professional who does my job to the best of his ability.

Nehemiah is out

Renaldo Nehemiah, the world 110m hurdles record holder, will not compete in the world athletics championships in Rome.

Zico cleared

Zico, the Brazilian football player, was told he could start training again, following a knee operation in the United States.

relegation to sixth place in the overall standings hit out at Roche as he cycled past and booted him when he mounted the bike's podium.

Today's seventeenth stage, takes the riders 210 kilometres southwest to Riva del Garda.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Derbyshire enjoying the giddy heights

By Marcus Williams

Derbyshire stayed on top of the Refuge Assurance League with a comfortable win over Yorkshire at Abbeydale Park yesterday in a game reduced by earlier rains to 19 overs a side.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Derbyshire enjoying the giddy heights

By Marcus Williams

Derbyshire stayed on top of the Refuge Assurance League with a comfortable win over Yorkshire at Abbeydale Park yesterday in a game reduced by earlier rains to 19 overs a side.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Derbyshire enjoying the giddy heights

By Marcus Williams

Derbyshire stayed on top of the Refuge Assurance League with a comfortable win over Yorkshire at Abbeydale Park yesterday in a game reduced by earlier rains to 19 overs a side.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Derbyshire enjoying the giddy heights

By Marcus Williams

Derbyshire stayed on top of the Refuge Assurance League with a comfortable win over Yorkshire at Abbeydale Park yesterday in a game reduced by earlier rains to 19 overs a side.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Middlesex misery

Middlesex continued their nightmare season yesterday at Lord's with yet another heavy defeat, this time in the Refuge Assurance League.

Worcestershire's streak continues

Weston, while not afraid of left ball, struggled to find his hitting. But he did hit Ferris for a six over long on in his 44.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

Table with 2 columns: Name, Score. Includes players like J. J. Barnett, M. A. M. Mann, etc.

The win Harris may yet regret

From Pat Butcher Athletics Correspondent Milan

Steve Harris and John Herbert beat the world champions...

Harris may shortly regret his decision to run yesterday after being disappointed with his third place in the 5,000 metres on Saturday...

And, despite achieving the unlikely feat of outspringing Cova, who is also Olympic champion...

The concept of club before country is a perennial argument but in this case it was all Harris's idea...

Herbert won the triple jump with 16.54 metres to join Haringey's victors from the previous day...

Francisco Panetta was the man of the match, winning the 5,000 metres and setting a world leading time of 8min 15.56sec in the steeplechase...

Joan Baptiste won the athlete of the match award for her contribution to Essex Ladies' third place in the women's championship in Como

Graf's up-and-up curve

From Rex Bellamy, Tennis Correspondent, Paris

Steffi Graf, who will celebrate her eighteenth birthday next Sunday, has taken over from Christine Truman (1959) as the youngest player to win the women's singles title in the French championships...

Miss Graf took two hours to beat Martina Navratilova 6-4, 4-6, 8-6 on Saturday in a final that was beset by wind but produced a thrilling finish...

Miss Navratilova had most of the winning chances. Her failure to take them means that she has won only five tournaments since she played this year...

Miss Graf was the third set down. This was her first singles final in a Grand Slam tournament.

"It was a bad way to lose," Miss Graf said, referring to the double-faults. Miss Navratilova told us: "She felt sorry for me, which I didn't expect. She is a good kid with a good heart..."

down." Miss Navratilova said. But it was at least equally important that Miss Navratilova did miss shots when she was up...

The last of these break points would have left Miss Navratilova serving for the match again, at 7-4, but she muffed a volley that, by her standards, was not difficult...

"The ball often hovered, swung or dipped in the wind, inhibiting Miss Graf's ground strokes and Miss Navratilova's volleys..."

That lively, hotly contested game brought the crowd to life and, with Wilander now playing more positive tennis, the match as a whole moved up a class...

Predictably, Wilander made the better start in the fourth set. He had a chance to break service immediately but somehow Lendl held on...

Wilander, though, won the next two games. But it was Lendl who struck the next blow in what had become a mighty clash of wills...

After the break games went with service amid increasing excitement until the tie-break finish. Then Lendl took charge with three superb winners...

Victory for Lendl as Wilander is enveloped in gloom

From Rex Bellamy, Tennis Correspondent, Paris

Ivan Lendl won the French Men's singles championship for the third time in four years by beating Mats Wilander 7-5, 6-2, 3-6, 7-6 yesterday in a match that lasted four hours and 17 minutes...

Yesterday's first set contained only three deuce games but lasted an hour and 30 minutes. There were many rallies of 50 to 90 shots, chiefly because Wilander in particular did very little except get the ball back...

Francisco Panetta was the man of the match, winning the 5,000 metres and setting a world leading time of 8min 15.56sec in the steeplechase.

Joan Baptiste won the athlete of the match award for her contribution to Essex Ladies' third place in the women's championship in Como

urity guards were ensuring that nobody left. A colleague said it seemed an awfully long time since he had seen his wife. They had lunched together. Finally we suspected that Britain could have a change of Government before Lendl and Wilander settled their strenuous argument.

Lendl kept jerking his head and shoulders about, as if apprehensive about old age and rheumatism. It was a relief when he won that first set. It was also no more than he deserved.

But he was taking more chances than Wilander.

There were signs in the second set, which went against him more quickly, that Wilander had decided to adjust his strategy. It has always seemed a good idea that he should go to the net occasionally and challenge Lendl to hit backhand passing shots.

The third set swung Wilander's way after a thrilling



Graphic gesture: Miss Graf realizes another youthful dream



Robot with a human face: Lendl during a final in which rallies of 50 to 90 shots were common

Castle wants to be king at Queen's

Andrew Castle, Britain's No. 1 ranked tennis player, said that it will be "war" when he faces his Davis Cup colleague, Jeremy Bates, in the first round of the Stella Artois grass-court tournament at Queen's Club, London, today.

Bates, Britain's No. 2 in the man in form, having beaten the American, Tim Mayotte, in Manchester last week while Castle lost in the first round at Beckenham.

Boris Becker, Mats Wilander, Stefan Edberg, Yannick Noah, and Jimmy Connors move into action at Queen's on Tuesday.

Win seats at Grand Prix

Tomorrow The Times presents the latest of the special competitions offering our readers the chance to win a luxury visit to some of the great events in Britain's Summer of Sport.

7 OF BRITAIN'S TOP 10 USE CFM

So independent computer maintenance must do more than just save money.

When you switch from manufacturers' to independent computer maintenance, you know you save money straight away.

By providing the right answers, CFM has become Britain's biggest independent maintenance organisation.

Every day, CFM is proving to value-conscious computer managers - including 7 out of Britain's 10 largest companies - that they can make major savings (up to 30% a year) without compromising maintenance standards or reliability in any way.

Get the complete story in CFM's new capability brochure. For your copy, ring or write today.

CFM BRITAIN'S No.1. Contact information form for CFM services.

Security is put to the test

By Alan Lee

Two men were arrested and eight ejected from the ground as Old Trafford's imposing police and security operation was given its first serious examination on Saturday.

Bars were closed in one corner of the ground, on police advice, after disturbances which apparently involved a single party of 20 youths. The two arrested will face charges of public disorder: one was alleged to be carrying 11 firecrackers.

Despite these incidents, the alarm generated by the crowd behaviour at Edgbaston last month has so far proved unfounded and police are keen to stress that there has been no racial tension.

The poor weather has restricted crowds but with receipts of almost £250,000, Lancashire had met the budget laid down by the Test and County Cricket Board.

It had a Manchester postmark and was addressed to Javed, care of Lancashire County Cricket Club. The writer warned: "We can strike at any time."

McNulty pips Woosnam at final hole

By Mitchell Platt, Golf Correspondent

Mark McNulty, who quite ludicrously was not offered an invitation to the US Masters in April, won the Dunhill British Masters on the Duke's Course at Woburn Golf and Country Club yesterday.

Zimbabwe, then Rhodesia, began his run by winning the Portuguese Open in the Algarve last October. He had eight victories during the winter in South Africa, which included the Million Dollar Classic, and he has now won twice in succession on the European Tour.

McNulty also made an inauspicious start, taking three putts at the first. But he holed from six feet and from 12 feet at the second and third and he completed a treble of birdies by getting up and down from a bunker at the long fourth. McNulty went on to gather more birdies at the eighth and ninth and he turned in a 30, four under par.

It gave him a four-shot advantage at that stage over Woosnam, although Christy O'Connor Jr momentarily threatened. He had turned in 33 and, with a birdie at the 11th and another at the 13th, he came to within two shots of McNulty. But the Irishman dropped shots at the 14th and 15th holes and as he backpedalled, Woosnam came through with a typical finish.

SPORT IN BRIEF

Cyclist in drugs row

Pierre Le Bigaut, the French cyclist who finished third overall in the Milk Race eight days ago, was relegated to 22nd place after he failed a drugs test in the final stage, the London circuit.

Scots master

Jonathan Musgrave mastered appalling weather and the most difficult terrain in Britain to win the Scottish orienteering championships at Aberfoyle.

Longo wins

Jeanette Longo, the French double world road-race cycling champion, won the women's "Postigiro" race in Norway on Saturday.

Points loss

Bad weather curtailed racing in the Mowlem Homes powerboat championships in Bedfordshire yesterday, removing the event from the national championships points list.

Weak Cable

Jimmy Cable, Britain's former light-middleweight boxing champion, was knocked out in the fifth round of a middleweight contest against Christophe Tiozzo, of France, at St Nazaire on Saturday.

Players strike

No first division Greek football matches were played yesterday for the third week running, as 12 of the 16 clubs continued their strike against new relegation and transfer regulations.

McNulty pips Woosnam at final hole

At the 17th Woosnam drilled his drive over the trees to within a couple of yards of the putting surface. It set him up for a birdie which McNulty could not match and so the two players stood on the 18th tee level once again.

McNulty pips Woosnam at final hole

McNulty brought up in Zimbabwe, then Rhodesia, began his run by winning the Portuguese Open in the Algarve last October. He had eight victories during the winter in South Africa, which included the Million Dollar Classic, and he has now won twice in succession on the European Tour.

END COLUMN Gower's tours come to an end

By Alan Lee

The unseen and often unconsidered side of life on the hectic modern cricket circuit was laid bare by David Gower this weekend. A player of rare gifts and charisma and a personality widely, though wrongly, assumed to float flippantly above the pressures of work, Gower is giving up his England place this winter because mentally he cannot cope with the prospect of another tour.

In itself, his decision is unexceptional. He has hinted previously that he had this in mind; he even considered something similar a year ago. It is, however, of enormous significance to those who plan and oversee tours, for if Gower, apparently a well-adjusted tourist in every sense, can fall victim to the stifling stales which has already claimed Ian Botham and Graham Gooch, surely no one is immune.

Gower's explanation for making himself unavailable for the protracted winter schedule was revealing. "I have to rekindle enthusiasm if I am to prolong my career. Rather than drag on through yet another tour, I want a complete break in the hope that I can come back refreshed."

"After 10 years of constant cricket, it is the idea of having to be at my best every day I play that I cannot handle. It just doesn't work. I worry that, if I carried on regardless, my form would go."

"Tours are now so compact and the sheer repetition of it all has got to me. It's purely a personal thing - some players will cope with it better than others."

No one should accuse Gower of weakness or desertion. Rather be grateful that he has lasted so long. He might easily have cracked last summer for, in a matter of months, he had suffered the death of his mother, humiliation and personal intrusion while leading a disastrous Caribbean tour, then an abrupt and insensitive dismissal as captain.

Briefly, in August, he felt so depressed that he might have withdrawn from cricket indefinitely. "It would have been a fool's mistake," he reflected. "If I had dropped out of the Test side then it would have bred more self-doubt and I would have ended up in a darkened room." Gower, it can be seen, trends deeper in the emotional quicksand that most people realize.

Now he is in a position of greater stability for the decision. He is doing it for personal benefit rather than for mere relief. "We all work better with a challenge in front

of us. It's like a deadline to a journalist. I've lost that sense of excitement and urgency and this will help me revive it."

Understanding came readily from Gooch, who chose to miss last winter's Australian trip and is still unsure whether he would like to resume touring. "He said last night 'David has done the right thing. He has been mentally tired for a year or two now and it was plain to me that he needed a break. It did me good, even if my current form is no proof of it.'"

Mike Gattling, who succeeded Gower as England captain, finds himself torn. He knows that his longtime friend will be sorely missed but he is in concert with his decision. "There had to come a time when he would need a rest. Perhaps I will feel the same way at some stage."

As the team manager, Mickey Stewart must tread a fine line between the need to field the strongest side and the growing feeling that there is too much cricket. His view is that the schedules are not going to become any less demanding, so the management must expect and even encourage players to rest when necessary.

"There should be no resentment, no feeling that players are not entitled to a break. In fact, I can see situations in which players who are losing their edge will have it recommended to them. We now need a squad, all well prepared, so that this has as little effect as possible."

كيسا لول